

James S. Eales
Curriculum Vitae
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Purdue University
Agricultural Economics
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EDUCATION

- 1976 B.A. in Economics (minor in Mathematics), California State University-Sacramento.
(Regents Fellow)
- 1979-83 M.S. and PhD. in Agricultural Economics, University of California-Davis. (Graduated
with Honors)

EMPLOYMENT

- 1978-83 Research Assistant in Department of Agricultural Economics, University of California,
Davis.
- 1984-90 Assistant Professor of Agricultural Economics specializing in Econometrics and
Quantitative Methods, University of Illinois, Urbana.
- 1991-94 Associate Professor in the AARI Marketing Professorship at the University of Alberta.
- 1994-99 Assistant Professor, Department of Agricultural Economics, Purdue University, West
Lafayette, Indiana
- 1999-2004 Associate Professor, Department of Agricultural Economics, Purdue University, West
Lafayette, Indiana
- 2004- Professor, Department of Agricultural Economics, Purdue University, West Lafayette,
Indiana

PROFESSIONAL ASSOCIATIONS

American Agricultural Economics Association and Western Agricultural Economics Association

PROFESSIONAL AND UNIVERSITY SERVICE

- Chair of the American Agricultural Economics Association's Quality of Research Discovery Committee (2010-2011). Member of the American Agricultural Economics Association's Quality of Research Discovery Committee (2009).
- Reviewed reports for USDA, ERS (2005, 2006).
- Reviewed proposal for Alberta Agriculture (2007).
- Served on School committee that evaluated the proposals for Instructional Innovation. 2005, 2006
- Served on School committee that evaluated the proposals for Agricultural Research Programs 2006.
- On the department's computer committee (2006-).
- Member of the College of Agriculture's web committee. (2009-).
- Member of the Ag School's Readmission committee. (2010-).
- Served as advisor to the Purdue Billiards Club (2002-).
- Topic Leader, American Agricultural Economics Association's Selected Paper Review Committee (1989, 2002, 2006, and 2007).
- Member of the Editorial Board of the *Canadian Journal of Agricultural Economics* (2004-).
- Associate Editor, *American Journal of Agricultural Economics* (2007- 12).
- Member of the Editorial Council of the *Journal of Agricultural and Resource Economics* (previously the *Western Journal of Agricultural Economics*) (1994-1998).
- Two of Dr. Eales' papers (Eales and Unnevehr, 1988; Hauser and Eales, 1987) are cited in the book: Tomek, W.G. and K.L. Robinson. *Agricultural Product Prices, 3rd Edition* Ithaca: Cornell University Press, 1990, which is a classic text.
- Referee for 20 professional journals since coming to Purdue (Agricultural Economics, Agricultural and Resource Economics Review, American Journal of Agricultural Economics, Canadian Journal of Agricultural Economics, Choices, European Economic Review, European Review of Agricultural Economics, International Food and Agribusiness Management Review, International Journal of Obesity, Journal of Agribusiness, Journal of Agricultural and Resource Economics, Journal of Agricultural Economics, Journal of Agricultural and Applied Economics, Journal of Consumer Affairs, Journal of Food Distribution Research, Journal of Futures Markets, Journal of International Agricultural Trade and Development, Marine Resource Economics, Review of Agricultural Economics, Southern Economics Journal, Structural Change and Economic Dynamics).
- Member American Agricultural Economics Association's Selected Paper Review Committee (1985, 1988, 1991, 1994-2007).

- Member Canadian Agricultural Economics and Farm Management Society's Selected Paper Review Committee (1993).
- Member Western Agricultural Economics Association's Selected Paper Review Committee (1997).
- Reviewed for Paramount Publishing a manuscript of a new agricultural marketing text (1994). Reviewed for McGraw-Hill a new book on agricultural commodity market analysis (1996).
- Reviewed proposals for the USDA's Small Business Innovation Research program (1995, 1996, 1997, and 2000).
- Reviewed proposals for the USDA's National Research Initiative (1996, 1997, 1998, 2000, and 2001).
- Served on the USDA panel which evaluates National Research Initiative grant proposals (2004, 2007)
- Served on USDA's Food and Nutrition Research Project panel to evaluate grant proposals (2007)
- Reviewed proposals for the USDA's Food and Nutrition Research Project (2003).
- Reviewed a proposal for Washington State University's IMPACT center for international studies (2003).
- Purdue University representative to the North Central Regional Committee: Applied Commodity Price Analysis, Forecasting, and Market Risk Management, NCR-134 (1997-2003)
- Purdue University representative to the Southern Regional Research Project: Food Demand, Nutrition, and Consumer Behavior, S-278 (was S-216). Chair of the Sub-committee which coordinates the first objective of the project -- To develop methodologies and estimate the relationships among consumers' awareness, knowledge, and attitudes about foods, nutrition and health; food consumption; the quality of diets; food attributes; food programs; and economic variables (1997-2002). Program organizer for the S-278 1998 fall workshop.

TEACHING

- 1985-90 Multivariate Techniques in Agricultural Economics. (Ph.D.) Simultaneous equation and qualitative response models in econometrics, theory and applications. (at the University of Illinois)
- 1985-90 Applications of Regression Models in Agricultural Economics. (M.S.) Single equation models in econometrics. (at the University of Illinois)
- 1985-90 Introduction to Mainframe Computing at the University of Illinois. Co-taught introductory seminars on U of I computer systems for new students and faculty. (at the University of Illinois)
- 1990 Introduction to Microcomputers in Agriculture. (Undergraduate) 1990. (at the University of Illinois)
- 1991-92 Marketing of Agricultural and Forestry Products (AgEc 384; Dept. of Rural Economy; Univ of Alberta) Introductory ag and forestry marketing for second year undergraduates.
- 1994 Marketing Economics (AgEc 584; Dept. of Rural Economy; Univ. of Alberta) Advanced marketing course for MSc and PhD students.
- 1994 Agricultural Econometrics (AgEc 513; Dept. of Rural Economy; Univ. of Alberta) MSc-level course in applied econometrics.
- 1994-97 Agricultural Price Analysis (AGEC 305; Dept. of Ag. Econ; Purdue Univ.) Upper division undergraduate course.
- 1994- Applied Demand Analysis (AGEC 605; Dept. of Ag. Econ.; Purdue Univ.) Ph.D. course.
- 1995-99 Econometrics II (AGEC 651; Dept. of Ag. Econ.; Purdue Univ.) Ph.D. course.
- 1998- Applied Econometrics (AGEC 451; Dept. of Ag. Econ.; Purdue Univ.) Undergraduate course.
- 2003-04 Quantitative Techniques for Firm Decision Making (AGEC 352; Dept. of Ag. Econ.; Purdue Univ.) Undergraduate course.
- 2006 Econometrics II (AGEC 651; Dept. of Ag. Econ.; Purdue Univ.) Team taught with J. Binkley. Ph.D. course.
- 2001-2010 Economics (AGEC 217; Dept. of Ag. Econ.; Purdue Univ.) Undergraduate course.
- 2008- Economics of Agricultural Markets (AGEC 220; Dept. of Ag. Econ.; Purdue Univ.) Undergraduate course.

GRADUATE STUDENT ADVISING

Rodriguez, Nestor "Structural Change via Threshold Effects: Estimating U.S. Meat Demand Using Smooth Transition Functions." Co-Major Advisor with Matt Holt. 2011.

UNDERGRADUATE STUDENT ADVISING

Advisor to 16 Freshman
Also advising Erin Whittaker for Honors Project.

AWARDS AND HONORS

Regents Fellowships, University of California-Davis, 1977-80
Outstanding Graduate Faculty Award, Department of Agricultural Economics, University of Illinois, Urbana-Champaign, 1990

Publication of Enduring Quality from the American Agricultural Economics Association, 2004.

REFEREED JOURNAL ARTICLES

Pope, R., R. Green, and J. S. Eales. "Testing for Homogeneity and Habit Formation in a Flexible Demand Specification of U.S. Meat Consumption." *American Journal of Agricultural Economics*. 62(1980):778-84.

Eales, J. S. and J. E. Wilen. "An Examination of Fishing Location Choice in the Pink Shrimp Fishery," *Journal of Marine Resource Economics*. 2(1985):331-51.

Braden, J.B. and J.S. Eales. "The Adoption of Reduced Tillage: The Role of Human Capital and Other Variables: Comment." *American Journal of Agricultural Economics*. 68(1986):182-83.

Hauser, R.J. and J.S. Eales. "On Marketing Strategies with Options: A Technique to Measure Risk and Return." *Journal of Futures Markets*. 6(1986):273-88.

Hauser, R.J. and J.S. Eales. "Option Hedging Strategies." *North Central Journal of Agricultural Economics*. 9(1987):123-34.

Eales, J.S. and L.J. Unnevehr. "Demand for Beef and Chicken: Separability and Structural Change." *American Journal of Agricultural Economics*. 70(1988):521-32.

Eales, J., B. Engel, R. Hauser, and S. Thompson. "Grain Price Expectations of Illinois Farmers and Grain Merchandisers." *American Journal of Agricultural Economics*. 72(1990):701-8. Senior authorship is not assigned.

Eales, J.S. and R.J. Hauser. "Analyzing Biases in Valuation Models of Options on Futures." *Journal of Futures Markets*. 10(1990):211-28.

Thompson, S.R., J.S. Eales, and R.J. Hauser. "An Empirical Analysis of Cash and Futures Grain Price Relationships in the North Central Region." *North Central Journal of Agricultural Economics*. 12(1990):241-54.

Thompson, S.R., T.A. McNeill, and J.S. Eales. "Expiration and Delivery on the World Sugar Futures Contract." *Journal of Futures Markets*. 10(1990):153-68.

Unnevehr, L.J. and J.S. Eales. "U.S. Beef Product Prices and Trade Liberalization." *Journal of Agribusiness*. 9(1991):13-22.

S. Thompson, J. Eales, and D. Seibold. "Comparison of Liquidity Costs Between the Kansas City and Chicago Wheat Futures Contracts." *Journal of Agricultural and Resource Economics*. 18(1993):185-97.

Eales, J.S. and L.J. Unnevehr. "Simultaneity and Structural Change in US Meat Demand." *American Journal of Agricultural Economics*. 75(1993):259-68.

Eales, J.S. "The Inverse Lewbel Demand System." *Journal of Agricultural and Resource Economics*. 19(1994):173-182.

Eales, J.S. and L.J. Unnevehr. "The Inverse Almost Ideal Demand System." *European Economic Review*. 38(1994):101-115.

Eales, J.S. "A Further Look at Flexibilities and Elasticities: a Comment." *American Journal of Agricultural Economics* 78(Nov, 1996):1125-29.

Eales, J.S. "A Symmetric Approach to Canadian Meat Demand Estimation." *Journal of Agricultural and Resource Economics* 21(Dec, 1996):368-80.

Eales, J.S., C. Durham, and C. Wessells. "General Models of Japanese Demand for Fish." *American Journal of Agricultural Economics*. 79(Nov 1997)1153-63.

Binkley, J.K. and J.S. Eales. "Demand for Fast Food Across Metropolitan Areas." *Journal of Restaurant and Food Service Marketing*. 3:1 (1998): 37-50.

Eales, J.S., J. Hyde, and L. Schrader. "Chicken and Turkey or Poultry in Demand Analysis." *Journal of Agricultural and Resource Economics*. 23 (Dec 1998): 558-67.

Eales, J.S. and C.R. Wessells. "Testing Separability of Japanese Demand for Meat and Fish Within a Generalized Demand System." *Journal of Agricultural and Resource Economics*. 24 (July 1999):114-126.

Cranfield, J.A.L., T.W. Hertel, J.S. Eales, and P.V. Preckel. "On the Estimation of an Implicitly Additive Demand System." *Applied Economics*. 32(Dec 2000):1907-16.

Binkley, J.K., J.S. Eales, and M. Jekanowski. "The Relation Between Dietary Change and Rising U.S. Obesity." *International Journal of Obesity*. 24(2000):1032-1039.

Eales, J.S. and J. Henderson. "The Impact of Negativity on Separability Testing." *American Journal of Agricultural Economics*. 83(May 2001):465-77.

Binkley J.K., J.S. Eales, M.D. Jekanowski, and R. Dooley. "Competitive Behavior of National Brands: The Case of Orange Juice." *Agribusiness*. 17(Winter 2001):139-160.

Jekanowski, M.D., J.K. Binkley, and J.S. Eales. "Convenience, Accessibility, and the Demand for Fast Food." *Journal of Agricultural and Resource Economics*. 26(Jul 2001):58-74.

Cranfield, J.A.L., P.V. Preckel, J.S. Eales, and T.W. Hertel. "Estimating Consumer Demands across the Development Spectrum: Maximum Likelihood Estimates of an Implicit Directly Additive Model." *Journal of Development Economics*. 68(2002):289–307.

Cranfield, J.A.L., J.S. Eales, T.W. Hertel, and P.V. Preckel. "Model Selection when Estimating and Predicting Consumer Demands using International Cross-Section Data." *Empirical Economics* 28 (2003) 2, 353-364.

Binkley, J.K. and J.S. Eales. "Vertical Differentiation in Theory and Practice: an Empirical Note." *Journal of Agricultural & Food Industrial Organization* 1(2003)1, Article 16.

Yu, W., T.W. Hertel, P.V. Preckel, and J.S. Eales. "Projecting World Food Demand Using Alternative Demand Systems." *Economic Modeling* 21(2004):99-129.

Cranfield, J.A.L., J.S. Eales, T.W. Hertel, and P.V. Preckel. "Simultaneous Estimation of an Implicit Directly Additive Demand System and the Distribution of Expenditure – an Application of Maximum Entropy." *Economic Modeling* 21(2004):361-385.

Lillywhite, J.M., J.S. Eales, and P.V. Preckel. "Maintaining Parameter Invariance in Seemingly Unrelated Regressions Estimation." *Applied Economic Letters* 15(2008): 405-409.

Montealegre, F., S. Thompson, and J. Eales. "An Empirical Analysis of the Determinants of Success of Food and Agribusiness E-Commerce Firms." *International Food and Agribusiness Management Review* 10(2007):61-80.

Coulibaly, J., J. Balagtas, J. Eales, and I. Diarra. "Import Demand for Dairy Products in Cote d'Ivoire." *Journal of International Agricultural Trade and Development* 3(2007): 315-324.

Durham, C. and J. Eales. "Demand Elasticities for Fresh Fruit at the Retail Level." *Applied Economics*. 1466-4283, First published on 21 April 2008.

Ortega, D., H. Wang, and J. Eales. "Demand for Meat in China." *China Agricultural Economic Review*. 1,4(2009):410-19.

Coelho, A., Aguiar, D., and Eales, J. "Food demand in Brazil: an application of Shonkwiler & Yen two-step estimation method." accepted for publication *Estudos Economicos*, Brazil, (2nd quarter 2010).

Stepchenkova, S. and J. Eales. "Quantifying Media Messages: Effect of News on Tourism Demand." *Journal of Travel Research* 50(2), 198-212.

Unnevehr, L., J. Eales, H. Jensen, J. Lusk, J. McCluskey, and J. Kinsey. "Food and Consumer Economics." To be published in the Centennial issue of the *American Journal of Agricultural Economics*. 2010.

CONFERENCE PROCEEDINGS AND INVITED PAPERS

Eales, J.S. and J.E. Wilen. "An Empirical Examination of Searching Behavior in the Pacific Pink Shrimp Fishery." Paper presented at the Society of Industrial and Applied Mathematics meetings. Palo Alto, California, August, 1982. (invited paper)

Hauser, R.J. and J.S. Eales. "Alternative Strategies for Managing Price Risk with Options." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1986):1-14.

Eales, J. S. "An Overview of Microcomputer Statistical Packages." *Proceedings of the North Central Computer workshop on "Computer Application in Agricultural Marketing."* October 13-15, 1986. Chicago, Illinois. (invited)

Eales, J.S. and L.J. Unnevehr. "Changing Structure of Poultry Demand: Does Product Development Make a Difference?" *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1987):84-98.

Thompson, S.R., R.J. Hauser, B. Engel, and J.S. Eales. "The Relationship Between Futures and Option Prices and the Expectations for Farmers and Grain Merchandisers in Illinois." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1988):340-58.

Seibold, D., S.R. Thompson, and J.S. Eales. "Comparison of Liquidity Costs Between the Kansas City and Chicago Wheat Futures Contracts." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1988):340-58.

Eales, J.S. and I. Lee. "Simultaneity and Structural Change in Fed Beef Demand." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1990):194-204.

Eales, J.S. and L.J. Unnevehr. "The Inverse Almost Ideal Demand System." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1991):402-17.

Unnevehr, L.J., J.S. Eales, G. Nelson, and Young-Chul Kim. "Asian Poultry: Structural Change in Demand and Supply." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1991):287-98.

Eales, J.S. and L.J. Unnevehr. "Simultaneity and Structural Change in U.S. Meat Demand." *Proceedings of the NCR-134 Conference on Applied Commodity Price Analysis, Forecasting, and Market Risk Management*. (1992): 281-95.

POSTERS

Davis, C., J. Eales, W. Hahn, and D. Dong. "Economic and Demographic Factors Affecting U.S. Demand for Lunch Meats." To be presented at "Using Scanner Data to Answer Food Policy Questions Conference." Economic Research Service, United States Department of Agriculture. June 1 and 2, 2011, Washington, DC.

MANUSCRIPTS UNDER REVIEW

Davis, C., J. Eales, W. Hahn, and D. Dong. "Economic and Demographic Factors Affecting U.S. Demand for Lunch Meats." Under review at the Journal of Agricultural and Resource Economics.

Rodriguez, N. and J. Eales. "Structural Change via Threshold Effects: Estimating U.S. Meat Demand Using Smooth Transition Functions" Under review at the American Journal of Agricultural Economics.

CHAPTERS IN BOOKS

Miller, D., P.V. Preckel, and J.S. Eales. "Quasi-Maximum Likelihood Estimation with Bounded Symmetric Errors." In *Advances in Econometrics: Maximum Likelihood Estimation of Misspecified Models: Twenty Years Later (Volume 17)*, C. Hill and T. Fomby, Editors. Elsevier Science, 2003: 133-48.

PUBLISHED ABSTRACTS

Pope, R., R. Green, and J.S. Eales. "Testing for Homogeneity and Habit Formation in a Flexible Demand Specification of U.S. Meat Consumption." *Journal of Marketing*. Summer, 1981.

Eales, J.S. "An Alternative Technique for Testing Nonnested Hypotheses in Qualitative Response Models." *American Journal of Agricultural Economics*. 67(1985):1273.

Hauser, R.J. and J.S. Eales. "On the Measurement of Risks and Returns of Hedging with Options." *American Journal of Agricultural Economics*. 67(1985):1280-1.

Eales, J.S. and R.J. Hauser. "Characteristics of Implied Volatilities of Options on Live-Cattle Futures." *American Journal of Agricultural Economics*. 68(1986):1382.

Mazzocco, M. and J.S. Eales. "Estimating Factor Demands for Illinois Cash Grain Farms: Differences Between Profitable and Unprofitable Farms." *American Journal of Agricultural Economics*. 69(1987):1095.

Eales, J. S. and L.J. Unnevehr. "Demand for Chicken and Beef: Separability and Structural Change." *American Journal of Agricultural Economics*. 69(1987):1087.

Eales, J.S. and J.E. Wilen. "An Examination of Fishing Location Choice in the Pink Shrimp Fishery," *Oceanic Abstracts*. 25(1988):122.

Nelson, G., C. Gingrich, and J.S. Eales. "Explaining the Nepalese Trade Deficit: Foreign Aid or Stagnant Agriculture." *American Journal of Agricultural Economics*. 71(1989):1345.

Eales, J.S. and I. Lee. "Simultaneity and Structural Change in Fed Beef Demand." *American Journal of Agricultural Economics*. 72(1990):1355.

Eales, J.S. and L.J. Unnevehr. "The Inverse Almost Ideal Demand System." *American Journal of Agricultural Economics*. 73(1991):1547.

Eales, J.S. and L.J. Unnevehr. "Simultaneity and Structural Change in US Meat Demand." *American Journal of Agricultural Economics*. 74(1992):1299.

Eales, J.S. "A Symmetric Approach to Demand Estimation." *American Journal of Agricultural Economics*. 76(1994):1269.

Whipker, L.D. and J. S. Eales "The Use of Quarterly Versus Annual Data in Estimating US Meat Demand." *American Journal of Agricultural Economics*. 77(1995):1375.

Binkley, J.K. and J.S. Eales. "Demand for Fast Food across Metropolitan Areas." *American Journal of Agricultural Economics*. 78(1996):1392.

Wang, H., T. Hertel, J. Eales, and P. Preckel. "An Analysis on International Patterns of Food Demand Using the AIDADS Demand System." *American Journal of Agricultural Economics*. 79(1997)1719.

Eales, James and Inaki Pena . "Separability of Inverse Demands: An Empirical Application to Japanese Demand for Fish and Meats ." *American Journal of Agricultural Economics* 80(1998): 1190.

Li, Peng and James Eales. "Demand Estimation Using Data Sets with Zero Expenditures." *American Journal of Agricultural Economics* 80(1998): 1187.

Jekanowski, M.D., J.K. Binkley, and J.S. Eales. "The Effect of Changes in Tastes, Availability, Demographics, and Prices on Consumption of Fast Food." *American Journal of Agricultural Economics* 80 (1998): 1169.

Boschman, A., P. Preckel, and J. Eales. "Post-NAFTA U.S. Vegetable Demand: Maximum Entropy Seemingly Unrelated Regression." *American Journal of Agricultural Economics* 81 (Dec 1999): 1297.

INVITED PAPERS

Eales, J.S. and J.E. Wilen. "An Empirical Examination of Searching Behavior in the Pacific Pink Shrimp Fishery." Paper presented at the Society of Industrial and Applied Mathematics meetings. Palo Alto, California. August, 1982. 23 pp.

Eales, J.S. "North American Demand for Beef." Paper presented at the meetings of the Alberta Agricultural Economics Association. Red Deer, Alberta. April, 1993. 29 pp.

Eales, J.S. and C. Durham. "General Models of Japanese Demand for Fish." Paper presented at North Carolina State University, Raleigh-Durham, North Carolina. April, 1996. 35 pp.

Cranfield, J.A.L., T.W. Hertel, J.S. Eales, and P.V. Preckel. "Changes in the Structure of Global Food Demand." Principal Paper presented at the AAEA Summer Meetings. Salt Lake City, Utah. August 2-5, 1998. *American Journal of Agricultural Economics*. 80(December, 1998):1042-1050.

Eales, J.S. 2004. "Regional Diets and Obesity." Organized Symposium sponsored by the AAEA Food Safety and Nutrition Section. "Information, Food Choices, and Obesity." AAEA Summer Meetings, Denver, Colorado, August 1-4.

Eales, J.S. 2004. "Breakfast Cereal Demand Trends." Understanding Demand Shifts for Grain-Based Foods, September 27-28. A workshop sponsored by USDA's Economic Research Service and by the Farm Foundation, hosted by The Food Industry Center, University of Minnesota, at the McNamara Alumni Center.

Eales, J. and C. Durham. 2006. "Demand Elasticities for Fresh Fruit at the Retail Level." presented at Department of Agricultural Economics, Purdue University. October 13.

Eales, J. and C. Durham. 2006. "Demand Elasticities for Fresh Fruit at the Retail Level." presented at the Federal Trade Commission. October 17.

BOOK REVIEWS

Econometric Modeling of Agricultural Commodity Markets, by David Hallam, *Canadian Journal of Agricultural Economics*. 39(1991):371-4.

Applied Demand Analysis by H. Theil and K. Clements. *The Journal of Consumer Affairs*. 23(1989):202-205.

OTHER SELECTED PAPERS

Eales, J.S. "The Inverse Lewbel Demand System." Paper presented at the Agricultural Institute of Canada meetings. Brandon, Manitoba. July, 1992.

Eales, J.S. "A Symmetric Approach to Demand Estimation." Selected Paper at the Canadian Economics Association meetings. Calgary, Alberta. July, 1994.

Wang, H., T. Hertel, J. Eales, and P. Preckel. "An Analysis on International Patterns of Food Demand Using the AIDADS Demand System." Selected paper at the American Agricultural Economics Association Summer Meetings held in San Antonio, Texas, July 28-31, 1996.

Jekanowski, M., J. Binkley, and J. Eales. "The Impact of Demographics, Market Characteristics, and Prices on the Consumption of Food Away From Home." Selected paper at the Western Agricultural Economics Association Summer Meetings held in Reno, Nevada, July 28-31, 1997.

Harmon, A., P. Preckel, and J. Eales. "Entropy Approach to Estimation of Systems of Equations." Staff Paper No. 98-8. Department of Agricultural Economics, Purdue University.

Cranfield, J., J. Eales, T. Hertel, and P. Preckel. "Model Selection when Estimating and Predicting Consumer Demands using International, Cross Section Data" Selected paper at the Canadian Economics Association Meetings held in Vancouver, British Columbia 2000.

Eales, J.S. and J.K. Binkley. "Relation Between Diet Source and US Obesity, the Sequel." Selected paper at the S-278 workshop held in Evanston, IL October 21, 1999.

Binkley, J.K. and J.S. Eales. "Cancer Mortality and Processed Food Consumption." Selected paper at the S-278 workshop held in Evanston, IL October 21, 1999.

Binkley, J.K., J.S. Eales, M Jekanowski, and R. Dooley. "Demand for Food Product Varieties and Implications for Food Product Competition: The Case of Orange Juice." Selected paper at the conference on the American Consumer the Changing Structure of the Food System. Washington DC May 3-5, 2000.

Binkley, J. and J. Eales. "Demand for High Fiber and Low Fiber Cereals." Selected Paper at Annual Meeting of American Agricultural Economics Association, July 30-August 2, 2000, Tampa, Florida.

Dooley, R., J. Eales, and J. Binkley. "The Demand for Nutritionally-enhanced Varieties and Implications for Food Product Competition: the Case of Orange Juice." Selected Paper at Annual Meeting of American Agricultural Economics Association, July 30-August 2, 2000, Tampa, Florida.

Eales, J. and J. Henderson. "The Impact of Negativity on Separability Testing." Selected Paper at Annual Meeting of American Agricultural Economics Association, July 30-August 2, 2000, Tampa, Florida.

Paarlberg, P., J. Lee, and J. Eales. "Trade Policy under Imperfect Competition: an Assessment of the TRQ on Lamb Meat." Selected Paper at Annual Meeting of Western Agricultural Economics Association July 8-11, 2001, Logan, Utah.

Binkley, J. and J. Eales, "The Effect of Food Stamps on Spending for Grocery Products." Selected Paper at Annual Meeting of American Agricultural Economics Association, July 28-31, 2002, Long Beach, California.

Eales, J., J. Binkley, and M. Jekanowski. "Determinants of U.S. Children's and Teenagers' Body Mass Index." Selected Paper at Annual Meeting of American Agricultural Economics Association, July 28-31, 2002, Long Beach, California.

Yu, W., T. Hertel, P. Preckel, and J. Eales. "Projecting World Food Demand Using Alternative Demand Systems." Contributed Paper 10th International Congress of the European Association of Agricultural Economists held at Zaragoza, Spain. August 28-31, 2002 and at the annual meetings of the International Association of Agricultural Economists held at Durban, South Africa. August 16-22, 2003.

Montealegre, F., S. Thompson, and J. Eales. "An Empirical Analysis of the Determinants of Success of Food and Agribusiness E-Commerce Firms." Selected paper at IAMA World Food & Agribusiness Conference held in Montreux, Switzerland. June 12-15, 2004.

Lilywhite, J., P. Preckel, and J. Eales. "Maintaining Parameter Invariance in Censored Micro-Level Data." Selected paper at the American Agricultural Economics Association Summer Meetings held in Providence, RI July 24-27, 2005.

Eales, J. and C. Durham. "Demand Elasticities for Fresh Fruit at the Retail Level." Selected paper at the American Agricultural Economics Association Summer Meetings held in Long Beach, CA, July 23-26, 2006.

OTHER PAPERS PRESENTED

Eales, J.S. "North American Demand for Beef." Paper presented at the meetings of the Alberta Agricultural Economics Association. Red Deer, Alberta. April, 1993. (invited paper.)

Eales, J.S. "The Inverse Lewbel Demand System." Paper presented at the Agricultural Institute of Canada meetings. Brandon, Manitoba. July, 1992.

Stepchenkova, S. and J. Eales. "Modeling the effect of media messages on destination demand: The case of Russia." In The 14th Annual Hospitality and Tourism Graduate Student Education and Research Conference Electronic (CD) Proceedings: Advances in Hospitality and Tourism Research, vol. XIV. Las Vegas, NV, January 4-6, 2009.

Eales, J. "Issues in Meat Demand." presented at the Economic Research Service, September 16-18, 2009.

FUNDED RESEARCH PROPOSALS

Eales, J.S. "Structural Change in Beef Demand: Is Simultaneity an Issue?" Campus Research Board, University of Illinois at Urbana-Champaign, 1989, \$4125.

Novak, F.S. and J.S. Eales. "An Econometric Analysis of the Behavior of US and Canadian Livestock Markets." Farming For the Future Research Project, 1991, \$18,860.

Eales, J.S., M. Veeman, and J. Fulton. "Product Aggregation and Structural Change in Red Meat Demand." Alberta Agricultural Research Institute, 1992, \$33,350.

Novak, F.S. and J.S. Eales. "Profitability and Risk of Retained Ownership of Beef Calves." Farming for the Future, 1992, \$19,429.

J. Fulton and J.S. Eales. "The Effects of Demographic Characteristics and Advertising on Beef Demand." Farming for the Future, 1992, \$25,242.

J. Eales in cooperation with C. Durham. "Japanese Household Demand for Meat & Seafood." National Research Initiative. U.S.D.A. 09/01/94-02/28/97 \$40,227.

J. Eales in cooperation with W. Tyner. "Morocco Agricultural Planning and Statistics." U.S.D.A. 03/01/95-03/05/95 and 02/29/96-03/04/96 \$132,643.

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