

James R. Mintert

Curriculum Vitae

OFFICE ADDRESS

Department of Agricultural Economics
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EDUCATION

- | | |
|--------------|--|
| Ph.D. | University of Missouri, 1986
Agricultural Economics |
| M.S. | Purdue University, 1982
Agricultural Economics |
| B.S. | Purdue University, 1978
Agricultural Economics |

PROFESSIONAL EXPERIENCE

- | | |
|---------------------------------------|---|
| June 2014
to date | Director, Center for Commercial Agriculture &
Professor of Agricultural Economics
Purdue University |
| September 2012
to May 2013 | Interim Director of Extension & Associate Dean of Agriculture
& Professor of Agricultural Economics
Purdue University |
| June 2009
to May 2014 | Assistant Director of Extension
Agriculture & Natural Resources &
Professor of Agricultural Economics
Purdue University |
| July 2004
to May 2009 | Professor, Extension State Leader
& Extension Livestock Marketing Economist
Department of Agricultural Economics
Kansas State University |
| July 1996
to June 2004 | Professor & Extension Livestock Marketing Economist
Department of Agricultural Economics
Kansas State University |

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**July 1991
to June 1996**

Associate Professor & Extension Livestock Marketing Economist
Department of Agricultural Economics
Kansas State University

**September 1986
to June 1991**

Assistant Professor & Extension Livestock Marketing Economist
Department of Agricultural Economics
Kansas State University

**May 1985
to August 1986
&
January 1983
to August 1984**

Research Assistant
Department of Agricultural Economics
University of Missouri

**August 1984 to
May 1985**

Assistant Professor
Department of Agriculture
Missouri Western State College

**August 1981 to
December 1982**

Teaching Assistant
Department of Agricultural Economics
Purdue University

**April 1979 to
August 1981**

Farm Management Officer
Northern Trust Company
Chicago, Illinois

Managed grain and livestock farms in Illinois and Indiana. Acted as grain market analyst for Chicago office and made grain sales recommendations to senior management. Farm management functions included lease negotiation, annual and quarterly budgeting, capital improvement analysis, and reporting to ownership. Clientele ranged from Fortune 500 corporations to trust and individual accounts.

**July 1978 to
March 1979**

Research Assistant
Agricultural & Applied Economics Department
University of Minnesota

**Prior
Experience**

Family Farm
West Alton, Missouri

**PROFESSIONAL
ASSOCIATIONS**

Agricultural & Applied Economics Association
Southern Agricultural Economics Association
Western Agricultural Economics Association

AWARDS & OFFICES HELD

Recipient of Director's Award from Purdue University Cooperative Extension Service, for commitment and service to Purdue Extension, October 2014.

Co-Recipient of Purdue University Cooperative Extension Specialists Association Team Award for "Managing Moldy Corn", Purdue Cooperative Extension Service, November 10, 2010.

Co-Recipient of Eric Choon Memorial Research Award for "Consumer Food Safety Risk Perceptions and Attitudes: Impact on Beef Consumption Across Countries", U.S. Meat Export Federation, November 12, 2009.

Co-Recipient of Continuing Higher Education Association Outstanding Program Award Honorable Mention – Non-Credit, MAST (Management, Analysis & Strategic Thinking) Program, 2006.

Co-Recipient of University Continuing Education Association Great Plains Region Award – Non-Credit, MAST (Management, Analysis & Strategic Thinking) Program, 2004.

Co-Recipient of Western Agricultural Economics Association 2004 Outstanding Extension Project Award for *Contributions made to the Kansas State University MAST (Management, Analysis & Strategic Thinking) Program*.

Co-Recipient of Southern Agricultural Economics Association 2004 Distinguished Extension Program Award for *Contributions made to the Kansas State University MAST (Management, Analysis & Strategic Thinking) Program*.

Co-Recipient of Kansas State University Research & Extension, 2003 Team Award, for *MAST (Management, Analysis & Strategic Thinking) Program*.

American Agricultural Economics Association *Premier Forecaster Award*, 1991, 1994, 1998 & 2000.

Co-Recipient of Western Agricultural Economics Association 1999 Outstanding Extension Program Award for contributions made to the Kansas State University *Risk and Profit Conference* series.

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Co-Recipient of Western Agricultural Economics Association and American Agricultural Economics Association 1997 Outstanding Extension Program Awards for contributions made to the publication series entitled *Managing for Today's Cattle Market and Beyond*.

Western Agricultural Economics Association 1996 Outstanding Group Extension Program Award for *Livestock Marketing In Kansas*, James Mintert and Ted C. Schroeder, Kansas State University.

Livestock Marketing Information Center, Award for Superior Service, *For exceptional and distinguished service to the U.S. livestock industries, and outstanding contribution to multi-state extension cooperation, and leadership of the Livestock Marketing Information Center*, October 1995.

Co-Recipient of American Agricultural Economics Association 1989 Distinguished Group Extension Program Award for contributions made to *Kansas Producer Marketing Clubs*.

Western Livestock Marketing Information Project, Technical Advisory Committee, Chairman, 1991-1993.

Western Livestock Marketing Information Project, Technical Advisory Committee, Vice-Chairman, 1989-1991.

Gamma Sigma Delta, Agricultural Honorary.

President, Graduate Student Organization, Department of Agricultural Economics, University of Missouri, 1984.

National Agri-Marketing Association
Scholarship Recipient, 1977.

TEACHING

Instructor, Commodity Futures Principles, Purdue University, AGECE 321, 3 credit hour undergraduate class, fall semester, 2016-present.

Instructor, Commodity Futures Markets, Kansas State University AGECE 420, 3 credit hour undergraduate class, fall semester, 1998-2008.

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Instructor, Commodity Futures Markets, Kansas State University, AGECE 522, 3 credit hour undergraduate class, spring semester, 1989-1991.

Instructor, Agricultural Marketing and Commodity Risk Management, Kansas State University AGECE 541, 2 credit hour, Kansas Regents Network Telebridge undergraduate and extension class, spring semester, 1993-1994.

Co-Instructor, Agricultural Marketing and Commodity Risk Management, Kansas State University AGECE 541, 2 credit hour, Kansas Regents Network Telebridge undergraduate and extension class, spring semester, 1990-1992.

Co-instructor and course coordinator, "Farm Marketing II: Developing Marketing Strategies Using Fundamental and Technical Analysis, Kansas State University AGECE 541." 1 credit hour, Kansas Regents Network Telebridge undergraduate and extension class, spring semester, 1988.

Co-instructor, "Farm Marketing I: The Basics of Using Futures, Options, and Forward Contracts, Kansas State University AGECE 541" 1 credit hour Kansas Regents Network Telebridge undergraduate and extension class, spring semester, 1987.

GRANTS

Mintert, J., M. Langemeier, M. Boehlje, B. Jones-Bliss. "Strategy and Business Planning for the Commercial Producer." \$95,000 educational agreement with 1st Farm Credit, October 2015-August 2016.

Shively, J., J. Mintert, M. Langemeier, M. Gunderson. "Ag. Econ. Scholars Mentoring Program." \$60,000 Cooperative Agreement with U.S. Department of Agriculture, September 2015-September 2018.

Mintert, J., D. Widmar, D. M. Langemeier, M., Good, A., M. Gunderson, C. Hurt, M. Boehlje, J. Henderson, A. Gray, L. Swain, J. Eise. "CME Group Farm Economy Barometer Project." \$734, 396 grant from CME Group, August 2015-July 2017.

Mintert, J., B. Gloy, A. Good. "AAPEX Annual Programs, 2016-2017." \$60,000 educational program agreement with Association of Agricultural Production Executives, February 2016-February 2017.

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Mintert, J., M. Langemeier, B. Jones-Bliss. "Farm Financial Boot Camp 2015 Series.", \$90,000 educational agreement with Farm Credit Mid-America, January-March 2015.

Mintert, J. M. Langemeier, M. Boehlje, F. Barnard, A. Good. "Finance and Business Plan Strategy Workshop.", \$40,000 educational agreement with Farm Credit Mid-America, June-July 2014.

Mintert, J., S. Saha, L. Maynard, R. Lopez, B. Bordelon, R. Foster, S. Engleking, R. Ballard. "High Tunnel Extension Program." \$50,000 grant from Indiana State Department of Agriculture, June 2012-December 2012.

Mintert, J., T. Schroeder, G. Tonsor. "U.S. Beef Demand Drivers and Enhancement Opportunities." \$70,000 grant from Cattlemen's Beef Board, June 2008-May 2009.

Mintert, J., K. Dhuyvetter, R. Llewelyn, J. Lawrence, S. Ellis. "Cattle Risk Management in Iowa for Today's Producers." \$97,249 grant from USDA's Risk Management Agency, October 2007-September 2008.

Schroeder, T., J. Mintert, D. Andresen, R. Llewelyn, J. Stroade. "Developing an Accessible and Comprehensive Cattle Risk Management Information Library." \$97,188 grant from USDA's Risk Management Agency, October 2007-September 2008.

Mintert, J., K. Dhuyvetter, B. Crosby, J. Mangus, S. Wingard, K. Kennedy. "Cattle Risk Management in Kansas for Today's and Tomorrow's Producers." \$147,349 grant from USDA's Risk Management Agency, October 2006-September 2007.

Barnaby, G., J. Mintert, M. Woolverton. "Advanced Risk Management WEB Based Education on Livestock and Other Underserved Commodities via AgManager.Info." \$10,000 grant from USDA's Risk Management Agency, October 2006-September 2007.

Dhuyvetter, K., T. Kastens, J. Mintert, B. Crosby, K. Swanser. "Research and Development of Cattle Basis Risk Analysis Tool." \$514,482 grant from USDA's Risk Management Agency, October 2005-September 2007.

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Schroeder, T., G. Tonsor, J. Mintert, J.M.E. Pennings. Determining Heterogeneous Consumer Risk Perceptions and Attitudes: Implications for Improving Supply Chain and Improvement." \$228,000 grant from CanFax Research Services, April 2005 – March 2007.

Mintert, J., G. A. Barnaby, Jr. and K. Dhuyvetter. "Combining Livestock Risk Protection Insurance With Private Market Tools For Effective Cow-Calf Risk Management." \$149,962 grant from USDA's Risk Management Agency, September 2004-September 2005.

Mintert, J. T. Schroeder, T. Marsh, and S. Fox. BSE in the U.S.: Economic Effects of Alternative Strategies. \$55,000 grant from the Kansas Department of Agriculture, June 2004.

Schroeder, T, J. Mintert, C. Ward, J. Drouillard, and M. Koohmaraie. Determining Fed Cattle Value: A Guide for the Future. \$26,000 grant from the Livestock and Meat Industry Council. December 2001.

Mintert, James and Ted Schroeder. "K-State Livestock Marketing Web Site Development." \$1,250 from the KSU Ag Telefund Special Projects, Kansas State University, January 1998.

Fox, J., T. Schroeder, J. Mintert and M. Koohmaraie. "Consumer Willingness-To-Pay for Steak Tenderness." \$21,600 from the Research Institute on Livestock Pricing. Grant approved December 1997 for research to be conducted December 1, 1997 through November 1, 1998.

Mintert, James. "Improving Economic Efficiency in Animal Agriculture: Providing Kansas Farmers With Better Market Information." \$725 from Extension Program Enhancement Funds, Kansas State University Cooperative Extension Service, February, 1996, \$725.

Mintert, James, Ted Schroeder and Gary Brester. "Laptop Computer for KSU Cattle Feeding Workshop." \$1,314 from the KSU Ag Telefund Special Projects, Kansas State University, February, 1996.

T. Schroeder, J. Mintert, C. Ward and D. Peel. "Price Discovery in the Beef Industry: Projections for The Next Decade." \$12,500 grant from the Research Institute on Livestock Pricing, December 1, 1995 through December 1, 1996.

T. Schroeder, J. Mintert and G. Brester,. "Printer for KSU Cattle Feeding Marketing Workshops". \$1,520 from the KSU Ag Telefund Special Projects Grant, January 3, 1995.

J. Mintert, M. Langemeier and K. Dhuyvetter. "Fed Cattle Marketing Workshops". \$1,000 from the Extension Foundation of Epsilon Sigma Phi for extension workshops conducted in the state of Kansas. January, 1994.

J. Mintert, M. Tokach, M. Langemeier, T. Schroeder and R. Tynon. "Developing a Successful Group Hog Marketing Program." \$11,420 grant from the Kansas State Board of Agriculture, June 1, 1993 through November, 1993.

A. Featherstone and J. Mintert. "The Kansas Agricultural Economy: Trends and Perspectives." \$3,000 from Kansas Inc. for research conducted May 1, 1992 through July 30, 1992.

J. Mintert and Ted Schroeder. "The Kansas Cattle Feeding Industry." \$3,000 from the Kansas Livestock Association for research conducted January, 1992 through June, 1992.

T. Schroeder, J. Mintert, A. Barkley and R. Jones. "Impacts of Forward Contracting and Market Structure in the Fed Cattle Industry." \$18,500 from the Research Institute on Livestock Pricing. for research conducted April 1, 1990 through August 31, 1991.

B. Flinchbaugh, J. Jones, J. Mintert, W. Tierney, K. Dhuyvetter, M. Nelson, A. Barnaby, and K. Ward. "Focus on the Family: Targeting Intensive Marketing/Management Programs at Non-Traditional Audiences." \$60,000 from the United States Department of Agriculture Extension Service, May 17, 1988.

B. Flinchbaugh, D. Pretzer, B. Tierney, J. Mintert, and K. Ward. "Applying Management and Marketing to the Farm." \$54,000 from the United States Department of Agriculture Extension Service, March 18, 1987.

REFEREED PUBLICATIONS

Journal Articles

Tonsor, G., T.C. Schroeder, and J. Mintert. "Using Expert Knowledge to Guide Commodity Promotion and Research Program Investments: A U.S. Beef Industry Example." *Journal of Agribusiness* 31(2014):19-32

Tonsor, G., J. Mintert, and T. C. Schroeder. "U.S. Meat Demand: Household Dynamics and Media Information Impacts." *Journal of Agricultural and Resource Economics*. 35 (2010,1):1-17.

Tonsor, G., T. C. Schroeder, J. Pennings and J. Mintert. "Consumers Valuations of Beef Steak Food Safety Enhancements in Canada, Japan, Mexico, and the United States." *Canadian Journal of Agricultural Economics*. 57 (2009):395-416.

Mintert, J. "Evaluating Strategies for Ranching in the 21st Century: Ranching In The Ethanol Era." *Rangelands*, 30(2008,2): 22-26.

Schroeder, T., G. Tonsor, J. Pennings, J. Mintert. "Consumer Food Safety Risk Perceptions and Attitudes: Impacts on Beef Consumption Across Countries." *The B.E. Journal of Economic Analysis and Policy*, Vol. 7(2007), Issue 1, Article 65.

Tonsor, G., K. Dhuyvetter and J. Mintert. "Improving Cattle Basis Forecasting." *Journal of Agricultural and Resource Economics* 29(2,2004):228-241.

Parcell, J., J. Mintert and R. Plain. "An Empirical Investigation of Live Hog Demand." *Journal of Agricultural and Applied Economics* 36(3,2004):773-887.

Marsh, T., T. Schroeder and J. Mintert. "Impacts of Product Recall Events on U.S. Meat Demand." *Applied Economics* 36(9,2004):897-909.

Mintert, J. "Beef Feedlot Industry." *Veterinary Clinics: Food Animal Practice* 19(2003): 387-395.

Mintert, J., D. Andresen and T. Schroeder. "Improving Efficiency in Business-to-Business Information Transfers: A Web-Based Solution in the Beef Sector." *International Journal of Information Management* 23(2003): 415-424.

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Lusk, J.L., J.A. Fox, T.C. Schroeder, J. Mintert, and M. Koohmaraie. "In-Store Valuation of Beef Tenderness." *American Journal of Agricultural Economics* 83(2001):539-550.

Schroeder, Ted C., Clement E. Ward, James R. Mintert and Derrell S. Peel. "Value-Based Pricing of Fed Cattle: Challenges and Research Agenda". *Review of Agricultural Economics*. 20 (1998):125-134.

Albright, Martin L., Ted C. Schroeder, Michael R. Langemeier, James R. Mintert and Frank Brazle. "Cattle Feeding Profit and Cost of Gain Variability Determinants". *The Professional Animal Scientist*. 9 (1993):138-145.

Schroeder, Ted C., Martin L. Albright, Michael R. Langemeier and James Mintert. "Factors Affecting Cattle Feeding Profitability." *Journal of the American Society of Farm Managers and Rural Appraisers*. 57 1(1993):48-54.

Schroeder, Ted, Rodney Jones, James Mintert and Andrew Barkley. "The Impact of Forward Contracting On Fed Cattle Prices". *Review of Agricultural Economics*. 15 2 (1993):325-337.

Jones, Rodney, Ted Schroeder, James Mintert and Frank Brazle. "The Impacts of Quality on Cash Fed Cattle Prices". *Southern Journal of Agricultural Economics*. 24 2(1992):149-162.

Langemeier, Michael, Ted Schroeder and James Mintert. "Determinants of Cattle Finishing Profitability." *Southern Journal of Agricultural Economics*. 24 2(1992):41-47.

Mintert, James, Joanne Blair, Ted Schroeder and Frank Brazle. "Analysis of Factors Affecting Cow Auction Price Differentials." *Southern Journal of Agricultural Economics*. 22 2(1990):23-30.

Schroeder, Ted, Joanne Blair, and James Mintert. "Abnormal Returns in Livestock Futures Prices Around USDA Inventory Report Releases." *North Central Journal of Agricultural Economics*. 12(1990):293-304

Schroeder, Ted C. and James Mintert. "Hedging Feeder Steers and Heifers in the Cash-Settled Feeder Cattle Futures Market." *Western Journal of Agricultural Economics*. 13(1988):316-326.

Schroeder, Ted, James Mintert, Frank Brazle, and Orlen Grunewald. "Feeder Cattle Prices: The Impact of Physical Characteristics." *Journal of the American Society of Farm Managers and Rural Appraisers*. 52(1988):35-41.

Schroeder, Ted, James Mintert, Frank Brazle, and Orlen Grunewald. "Factors Affecting Feeder Cattle Price Differentials." *Western Journal of Agricultural Economics*. 13(1988):71-81.

Other Professional Association Publications

Lawrence, J., J. Mintert. "Fundamental Forces Affecting Livestock Producers." *Choices* (published by Agricultural & Applied Economics Association), 26(1) 2011. Accessible Online: <http://www.choicesmagazine.org/magazine/article.php?article=165>

Lawrence, J., J. Mintert, J. Anderson, D. Anderson. "Feed Grains and Livestock: Impacts On Meat Supplies and Prices." *Choices* (published by American Agricultural Economics Association), 23(2)2008:11-15.

Fox, J., B. Coffey, J. Mintert, T. Schroeder, and L. Valentin. "The Response to BSE in the United States." *Choices* (published by American Agricultural Economics Association), 20(2)2005:103-107.

Brester, G., J. Mintert and D. Hayes. "U.S. Meat Exports Increasing Rapidly." *Choices* (published by American Agricultural Economics Association), 12(4)1997:22-23.

Brester, G., T. Schroeder and J. Mintert. "Challenges to the Beef Industry." *Choices* (published by American Agricultural Economics Association), 12(4)1997:20-21& 24-25.

Mintert, James and William I. Tierney, Jr. "Producer Marketing Clubs: They Have A Role in Educational Programs." *Choices* (published by American Agricultural Economics Association) 3 (4)1988:32-33.

OTHER PUBLICATIONS

Book Chapters

Anderson, D., J. Mintert and G. Brester. "The North American Livestock Industry: A U.S. Perspective." Economic Harmonization in the Canadian/U.S./Mexican Grain-Livestock Subsector. R.M.A. Lyons, R.D. Knutson, and K. Meilke, eds. pp. -1-124, Winnipeg, Manitoba: Texas A&M University/University of Guelph, 1998.

Schroeder, Ted C., Clement E. Ward, James Mintert and Derrell S. Peel. "Beef Industry Price Discovery: A Look Ahead." In Price Discovery in Concentrated Livestock Markets: Issues, Answers, Future Directions, Research Institute on Livestock Pricing, Blacksburg, Virginia, February 1997.

Schroeder, Ted, James Mintert, Andrew Barkley and Rodney Jones. "Implications of Captive Supplies in the Fed Cattle Industry." In Pricing and Coordination in Consolidated Livestock Markets, Research Institute on Livestock Pricing, Blacksburg, Virginia, April 1992.

Published Abstracts & Selected Papers

Mintert, J., D. Widmar, M. Langemeier, M. Boehlje, B. Erickson. "The Challenges of Precision Agriculture: Is Big Data the Answer". Southern Agricultural Economics Association Annual Meeting, San Antonio, Texas, February 7-9, 2016. Accessible Online: <http://purl.umn.edu/230057>.

Dhuyvetter, K, K. Swanser, T. Kastens, J. Mintert, B. Crosby. "Improving Feeder Cattle Basis Forecasts". *Journal of Agricultural and Resource Economics* 33(2008):499.

Schroeder, T, G. Tonsor, J. Pennings, J. Mintert. "The Role of Consumer Risk Perceptions and Attitudes in Cross Cultural Beef Consumption Changes". *Journal of Agricultural and Resource Economics* 32(2007):566.

Tonsor, G. T. Schroeder, J. Pennings, J. Mintert. "Consumers Valuations and Choice Processes of Food Safety Enhancement Attributes: An International Study of Beef Consumers". American Agricultural Economics Association Annual Meeting, Portland, Oregon, July 29-August 1, 2007.

Mintert, James, K. Dhuyvetter, & R. Llewelyn. "K-State Cattle Risk Management Workshop". Presentation at the National Extension Risk Management Education Conference, April 17-18, 2007, Phoenix, Arizona.

Ward, C., T. Schroeder, T. Wheeler, J. Mintert, J. Drouillard. "Merits of Value Discovery Alternatives for Fed Cattle and Carcasses." *Journal of Agricultural and Resource Economics* 28(2003):661.

Tonsor, G., K. Dhuyvetter, J. Mintert. "Livestock Basis Forecasts: How Beneficial Is The Inclusion of Current Information." *Journal of Agricultural and Resource Economics* 28(2003):660.

Schroeder, T, C. E. Ward, J. Mintert and D. S. Peel. "Value-Based Pricing of Fed Cattle: Challenges and Research Agenda". *Journal of Agricultural and Resource Economics* 22(1997):394.

Schroeder, T.C., and J. Mintert "Price Linkages and Asymmetry in Pork Markets." *American Journal of Agricultural Economics*, 78(1997).

Sartwelle, J.D.,III, J. Mintert, T. Schroeder, M. Langemeier and F. Brazle. "Feeder Cattle Price Differentials: How Much Do They Change Over Time?." *Journal of Agricultural and Applied Economics*, 27(1995):323.

Mintert, J., C. Snyder, G. Brester and B. Goodwin, "Meat Demand in Mexico." *Journal of Agricultural and Applied Economics*, 26(1994):319.

Jones, R., B. Dietz, T. Schroeder and J. Mintert, "Specification of a Poisson Regression Model Applied to Fed Cattle Data." *Journal of Agricultural and Applied Economics*, 26(1994):334.

Schroeder, Ted C., Martin L. Albright, Michael R. Langemeier and James Mintert. "Determinants of Cattle Feeding Profit and Cost of Gain Variability." *American Journal of Agricultural Economics* 74(1993):1313.

Langemeier, M., T. Schroeder and J. Mintert. "Determinants of Cattle Finishing Profitability." *Journal of Agricultural and Resource Economics* 17(1992):369.

Schroeder, T, J. Mintert and R. Jones. "Factors Affecting Bidding Activity for Fed Cattle." *Journal of Agricultural and Resource Economics* 17(1992):371.

Schroeder, Ted, James Mintert and Rodney Jones. "Bid Number Determinants in Direct Fed Cattle Marketings." Selected paper presented at the Western Agricultural Economics Association Annual Meeting, July 12-15, 1992, Colorado Springs, Colorado.

Schroeder, Ted C., R. Jones, J. Mintert and A. Barkley. "Short-Run Price Impacts of Packer Controlled Cattle Supplies." *Western Journal of Agricultural Economics* 16(1991):450.

Jones, Rodney, Ted Schroeder, James Mintert and Frank Brazle. "Determinants of Cash Fed Cattle Prices: Does Quality Matter?" *Southern Journal of Agricultural Economics*, 23(1991):260. Kansas State University Department of Agricultural Economics Staff Paper No. 91-16.

Brazle, F.K., J. Mintert, T. Schroeder, and O. Grunewald. "Price Differentials in Kansas Feeder Cattle Auction Markets." *Journal of Animal Science 1988 Abstracts*, Supplement, pg. 118.

Schroeder, Ted C., James Mintert, Frank Brazle, and Orlen Grunewald. "Price Differentials in Kansas Feeder Cattle Auction Markets." *Southern Journal of Agricultural Economics*, 20(1988):208. Kansas State University Department of Agricultural Economics Staff Paper No. 88-8.

Mintert, J. "Farmers Current Marketing Practices and Attitudes." Paper presented at American Agricultural Economics Association, Extension Pre-Conference, July 31 - August 1, 1987, E. Lansing, Michigan.

Mintert, J., C. Braschler and P. Speckman. "Structural Change in Beef and Pork Demand: A Flexible Functional Form Approach." *Southern Journal of Agricultural Economics*, 19(1987):139.

Trade Magazine Articles

Mintert, J. "What Management Changes Will You Make in 2017?" *Indiana Corn and Soybean Review*, Winter 2017, pp 14-15.

Dobbins, C., K. Cook and J. Mintert. "Indiana Farmland Values Decline for Second Year in Row." *Indiana Corn and Soybean Review*, Fall 2016, pp 28-29.

Mintert, J. and D. Widmar “Introducing the Ag Economy Barometer.” *Indiana Corn and Soybean Review*, Summer 2016, pp 28-29.

Mintert, J. “Responding to the Changing Environment in Row-Crop Agriculture.” *Indiana Corn and Soybean Review*, Spring 2016, pp 28-29.

Mintert, J. “Time to Think Strategically About Ways to Reduce Crop Production Costs.” *Indiana Corn and Soybean Review*, Winter 2016, pp 18-19.

Langemeier, M., G. Schnitkey, M. Boehlje and J. Mintert, “Evaluating Your Farmland Rental Options.” *Indiana Corn and Soybean Review*, Fall 2015, pp 20-21.

Mintert, J. and M. Boehlje, “Becoming a ‘Best in Class’ Farm.” *Indiana Corn and Soybean Review*, Summer 2015, pp 32-33.

Boehlje, M. and J. Mintert. “Managing Your Business in Tougher Times.” *Progressive Forage Grower*, March 2015, pp 19-20.

Mintert, J. and M. Boehlje. “Strategies to Successfully Navigate An Economic Downturn.” *Indiana Corn and Soybean Review*, Spring 2015.

Hurt, C. and J. Mintert. “Livestock Producers Enjoy Favorable Times.” *Indiana Prairie Farmer*, February 2015, pp 72.

Mintert, J. “Comparing ARC-County to PLC Program?” *Indiana Prairie Farmer*, February 2015, pp 51.

Mintert, J. “1st Farm Bill Decision: Update, Reallocate?” *Indiana Prairie Farmer*, January 2015, pp 55.

Mintert, J. and M. Boehlje. “Low Cost Production: Managing Your Farm in an Economic Downturn.” *U.S. Canola Digest*, Vol. 9, No. 4, November-December 2014, pp 16-17.

Mintert, J. “Are Higher Forage Prices Ahead of Us.” *Feedlot*, Vol. 16, No. 4, August 2008, pp 14-15.

Mintert, J. “Planting Intentions Indicate Corn Supplies Will Be Tight.” *Feedlot*, Vol. 16, No. 3, May/June 2008, pp 16-17.

Mintert, J. "Increasing Ethanol Production and Cattle Feeding Geography." *Feedlot*, Vol. 15, No. 5, September/October 2007, pp 12-13.

Mintert, J. "Forecasting Feeder Cattle Basis With High Grain Prices." *Feedlot*, Vol. 15, No. 4, August 2007, pp 24-25.

Mintert, J. "Will The Choice-Select Spread Set A New Record in 2007?" *Feedlot*, Vol. 15, No. 3, May/June 2007, pp 24-25.

Mintert, J. "Where Are Corn Prices Headed?" *Feedlot*, Vol. 15, No. 1, February 2007, pp 25.

Mintert, J. "Domestic Retail Beef Demand Is Declining." *Feedlot*, Vol. 14, No. 6, November/December 2006, pp 22-23.

Mintert, J. "Shifts In Cattle Grading Choice Drive Changes in Choice-Select Spread." *Feedlot*, Vol. 14, No. 5, September/October 2006, pp 32-33.

Mintert, J. "Mandatory Cattle Price Reporting: What Have We Learned." *Feedlot*, Vol. 14, No. 3, May/June 2006, pp 22-23.

Mintert, J. "Larger Feedlots Gaining Market Share." *Feedlot*, Vol. 14, No. 2, March-May 2006, pp 14-15.

Mintert, J. "Cattle Market Economics: The Beef Demand Index." *Feedlot*, Vol. 13, No. 6, November/December 2005, pp 16-17.

Mintert, J. "Cattle Market Economics: The Impact of Beef Export Losses on the U.S. Beef Industry." *Feedlot*, Vol. 13, No. 4, August 2005, pp 36-37.

Mintert, J. "Cattle Market Economics: Strong Beef Demand Growth During 2004, But Growth Could Slow This Year." *Feedlot*, Vol. 13, No. 2, March/April 2005, pp 24-25.

Mintert, J. "Cattle Market Economics: Declining Dollar Value Could Enhance Export Prospects." *Feedlot*, Vol. 13, No. 1, February 2005, pp 10-11.

Mintert, J. "Cattle Market Economics: Cattle Feeders Are Producing More High Quality Cattle." *Feedlot*, Vol. 12, No. 6, November/December 2004, pp 14-15.

Mintert, J. "Cattle Market Economics: 2004 Has Been A Surprise" *Feedlot*, Vol. 12, No. 5, September/October 2004, pp 40-41.

Mintert, J. "Cattle Market Economics: Will 2004 Be Another Good Year for Beef Demand." *Feedlot*, Vol. 12, No. 3, May/June 2004, pp 14-15.

Mintert, J. "Cattle Market Economics: Will BSE Affect The Choice-Select Spread in 2004." *Feedlot*, Vol. 12, No. 1, February 2004, pp 24-25.

Mintert, J. "Cattle Market Economics: Improving The Way We Market Cattle." *Feedlot*, Vol. 10, No. 5, November/December 2003, pp 40-41.

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Schroeder, T.C. and J. Mintert. "A Preliminary Assessment of the U.S. Pork Industry Economic Recovery Action Plan". Unpublished report prepared for National Cattlemen's Beef Association, August 1999.

Mintert, James and Ted Schroeder. "The Kansas Cattle Feeding Industry." Paper prepared for the Kansas Livestock Association, June 9, 1992.

Mintert, James and Michael Langemeier. "The Kansas Hog Industry". Paper prepared for the Kansas Value Added Center, October 3, 1991.

Schroeder, Ted C., James Mintert, and David Darling. "Impacts of Proposed Inventory Tax on Kansas Cattle and Hog Industries." Kansas State University, Department of Agricultural Economics Staff Paper No. 90-13, May 1990.

Schroeder, Ted C., James Mintert, Frank Brazle, and Orlen Grunewald. "Characteristics Affecting Feeder Cattle Prices in Kansas." Kansas State University, Department of Agricultural Economics Staff Paper No. 87-6, June 1987.

INVITED PAPERS & PRESENTATIONS

Mintert, J. & M. Langemeier. "Ag Business Climate in 2017", Invited presentation at Indiana Certified Crop Advisors Conference, December 14, 2016, Indianapolis, IN

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Mintert, J. “Is It Time to Consider Growth Strategies”, Invited presentation to Family Farms Group, December 7, 2016, Evansville, IN.

Mintert, J. & M. Langemeier. “Thinking About the Next Farm Bill”, Invited presentation at Indiana Farm Bureau’s Farm Bill Listening Session, November 28, 2016, W. Lafayette, IN.

Mintert, J. “Beef Cattle Outlook”, Invited presentation recorded for use at Indiana Beef Cattle Meetings, November 23, 2016, W. Lafayette, IN.

Mintert, J. & D. Widmar. “Ag Economy Barometer: Implications for Agribusiness in 2017”, Invited presentation at Purdue Center for Food & Agribusiness National Conference, November 16, 2016.

Mintert, J. “Ag Business Climate for 2017”, Invited presentation at Mid-America Cooperative Council Financial Management Conference, November, 9, 2016, Indianapolis, IN.

Mintert, J. & M. Langemeier. “Improving Financial Management Skills”, Invited presentation at Purdue Extension Educators Workshop, September 30, 2016, Indianapolis, IN.

Mintert, J. & D. Widmar. “Purdue-CME Group Ag Economy Barometer”, Invited presentation at CME Group Agricultural Advisory Council Conference, September 20, 2016, Chicago, IL.

Mintert, J. “Precision Ag in the U.S.”, Invited presentation to Brazilian Ag Input Dealers Group, August 31, 2016, W. Lafayette, IN.

Mintert, J. “Post-Harvest Grain Marketing”, Invited presentation at Purdue Diagnostic Training Center’s Late Season Workshop, August 25, 2016, W. Lafayette, IN.

Mintert, J. “Precision Ag in the U.S.”, Invited presentation to Syngenta Brazilian Dealer Group, August 16, 2016, W. Lafayette, IN.

Langemeier, M., M. Boehlje, J. Mintert. “Strategy & Business Planning for the Successful Farm Business-Workshop 2”, August 9-11, 2016, W. Lafayette, IN.

Mintert, J., D. Widmar, M. Langemeier, “AAEA Forecast Survey

Results”, Invited symposium presentation at AAEA Annual Meetings, August 2, 2016, Boston, MA.

Mintert, J. “Thinking About Return on Investment in Precision Ag”, Invited presentation at InfoAg Conference, August 3, 2016, St. Louis, MO.

Henderson, J. & J. Mintert. “Ag Business Climate Perspective”, Invited presentation to Farm Credit Mid-America Board of Directors, July 19, 2016, Nashville, TN (via webinar).

Mintert, J., “Thinking About How to Reduce Your Production Costs”, Invited presentation to 21st Century Peer Group, June 29, 2016, Denver, CO.

Mintert, J., “Obermeyer Farm Interview”, Invited presentation at Purdue Farm Management Tour, June 24, 2016, Remington, IN.

Mintert, J., “Indiana Master Farmer Panel Discussion”, Invited presentation at Indiana Master Farmer Award Ceremony & Banquet, June 23, 2016, Rensselaer, IN.

Mintert, J. “Livestock Outlook”, Invited presentation at Farm Credit Mid-America Know-to-Grow Conference, March 24, 2016, Lexington, KY.

Langemeier, M. & J. Mintert. “Improving Financial Performance & Strategic Positioning”, Invited presentation at Farm Credit Mid-America Know-to-Grow Conference, March 25, 2016, Lexington, KY.

Mintert, J. “Beef Cattle Outlook”, Invited presentation at Dubois County Cattlemen’s Annual Meeting, March 10, 2016, Dubois, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension Conference, March 10, 2016, Newport, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension Conference, March 7, 2016, Logansport, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension’s Managing for 2016 & Beyond Conference, March 4, 2016, Washington, IN.

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Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension’s Managing for 2016 & Beyond Conference, March 3, 2016, Spencer, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension’s Managing for 2016 & Beyond Conference, March 3, 2016, Evansville, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension’s Managing for 2016 & Beyond Conference, February 23, 2016, Kendallville, IN.

Langemeier, M., M. Boehlje, J. Mintert. “Strategy & Business Planning for the Successful Farm Business-Workshop 1”, February 17-19, 2016, W. Lafayette, IN.

Mintert, J. “Livestock Outlook”, Invited presentation at Farm Credit Mid-America Know-to-Grow Conference, February 16, 2016, Indianapolis, IN.

Langemeier, M. & J. Mintert. “Improving Financial Performance & Strategic Positioning”, Invited presentation at Farm Credit Mid-America Know-to-Grow Conference, February 15, 2016, Indianapolis, IN.

Mintert, J. “Long-Term Cash Rent Decision Making”, Invited presentation at Purdue Extension’s Managing for 2016 & Beyond Conference, January 20, 2016, Rochester, IN.

J. Mintert. “Beef Cattle Outlook”, Invited presentation at Purdue Extension Cow-Calf Improvement Seminar, January 16, 2016, Paoli, IN.

J. Mintert & M. Langemeier. “Risk Management Workshop: Cash Rent Decision Tool”, Invited presentation at Purdue Extension Risk Management Workshop, January 15, 2016, Lebanon, IN.

J. Mintert & M. Langemeier. “Risk Management Workshop: Cash Rent Decision Tool”, Invited presentation at Indiana Soybean Alliance Risk Management Workshop, January 14, 2016, Ft. Wayne, IN.

J. Mintert & M. Langemeier. “Risk Management Workshop: Cash Rent Decision Tool”, Invited presentation at Indiana Soybean Alliance Risk Management Workshop, January 11, 2016, Shelbyville, IN.

J. Mintert & M. Langemeier. “Corn Belt Crop Economics Update”. Invited Presentation at Howell Farms Field, September 12, 2015, Middletown, IN.

M. Langemeier and J. Mintert. “Know-To-Grow Workshop”, Invited 2-Day Workshop Presentation, Joint with Farm Credit Mid-America, September 2-3, 2015, Louisville, KY.

Mintert, James. “Crop Price and Profit Outlook”. Invited Presentation at Purdue Agronomy Farm Field Day, September 2, 2015, W. Lafayette, IN.

Mintert, James. “Crop Price and Profit Outlook”. Invited Presentation at Purdue Southeast Purdue Ag. Center Field Day, August 25, 2015, Butlerville, IN.

J. Mintert & M. Langemeier. “Corn Belt Crop Economics Update”. Invited Presentation at AGRO Conference, July 28, 2015, Indianapolis, IN.

M. Langemeier, J. Mintert & C. Hurt. “What Does the Future Hold for U.S. Agriculture”. Invited presentation at 2015 Purdue Top Farmer Conference, July 9, 2015, W. Lafayette, IN.

Mintert, James. “Indiana Farm Management Tour-Nidlinger Farms”. Invited panelist at 2015 Indiana Farm Management Tour, June 24, 2015, Decatur, IN.

M. Langemeier and J. Mintert. “Know-To-Grow Workshop”, Invited 2-Day Workshop Presentation, Joint with Farm Credit Mid-America, March 9-10, 2015, Indianapolis, IN.

M. Langemeier and J. Mintert. “Know-To-Grow Workshop”, Invited 2-Day Workshop Presentation, Joint with Farm Credit Mid-America, March 5-6, 2015, Columbus, OH.

Yeager, B., M. Boehlje and J. Mintert. “Managing Farm Risk With Farm Risk Resources”. Invited presentation at 2015 Commodity Classic, February 28, 2015, Phoenix, AZ.

M. Langemeier and J. Mintert. “Know-To-Grow Workshop”, Invited 2-Day Workshop Presentation, Joint with Farm Credit Mid-America, February 5-6, 2015, Nashville, TN.

Mintert, James, ““Strategies for Success in Today’s Ag. Business

Environment”. Invited presentation at 2015 Ag. Producer Peer Group Meeting, January 14, 2015, New Orleans, LA.

Mintert, James. “The Changing Business Climate in Agriculture: Outlook for 2015 & Strategies for Success”. Invited presentation at 2015 Mosaic Ag College, January 13, 2015, Orlando, FL.

Mintert, James, M. Langemeier & R. Keeney. “Farm Bill Choices”. Invited presentations at 2014 Farm Bill Producer Meetings co-sponsored by Purdue Center for Commercial Agriculture, Indiana Farm Service Agency, Indiana Farm Bureau, Indiana Soybean Alliance, Indiana Corn Marketing Alliance and Indiana State Department of Agriculture, December 8 (Noblesville, IN), 9 (Huntingburg, IN), 10 (Shelbyville, IN), 2014 and January 6 (Wabash, IN), 8 (Batesville, IN), and 9 (W. Lafayette, IN), 2015.

C. Hurt, Mintert, J. & M. Langemeier. “The Economic Environment for Agriculture”. Invited presentation at 2014 Purdue Top Farmer Conference, July 15, 2014, W. Lafayette, IN.

Mintert, James. “Farm Bill Tool Analysis”, Invited Presentation at 2014 Indiana Farm Service Agency Annual Conference, November 18, 2014, Indianapolis, IN.

Mintert, James. “Understanding the 2014 Farm Bill”, Invited Presentation at Ohio Farm Science Review, September 16, 2014, London, OH.

Mintert, James. “Understanding the 2014 Farm Bill”, Invited Presentation at Pinney-Purdue Ag. Center Field Day, August 20, 2014, Wanatah, IN.

Hurt, C., M. Langemeier and J. Mintert “The 2014 Farm Bill”, Invited Presentation at Indiana State Fair, August 12, 2014, Indianapolis, IN.

M. Langemeier, M. Boehlje, F. Barnard and J. Mintert. “Growing Forward Workshop”, Invited 2-Day Workshop Presentation, Joint with Farm Credit Mid-America, July 9-10, 2014, Louisville, KY.

Mintert, James. “Indiana Farm Management Tour-Fischer Farms”. Invited panelist at 2014 Indiana Farm Management Tour, June 16, 2014, Chrisney, IN.

Yeager, B., M. Boehlje and J. Mintert. “Planning for the Unexpected: Managing Risk in an Uncertain Environment”.

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Invited presentation at 2014 Commodity Classic, March 1, 2014, San Antonio, TX.

Mintert, James. "U.S. Beef and Pork Outlook". Invited presentation at U.S. Meat Export Federation sponsored conferences, April 10-20, 2012 in Tokyo, Japan and Seoul, Korea.

Mintert, James. "U.S. Livestock Outlook". Invited presentation at 2012 U.S. Farm Bureau National Convention, January 9, 2012, Honolulu, HI.

Mintert, James. "Impact of Ethanol on U.S. Pork Sector". Invited presentation at 2011 Saskatchewan Pork Industry Symposium, November 16, 2011, Saskatoon, Canada.

Mintert, James. "Indiana Farm Management Tour-Villwock Farms". Invited panelist at 2011 Indiana Farm Management Tour, June 29, 2011, Edwardsport, IN.

Mintert, James. "Indiana Farm Management Tour-Hession Farms". Invited panelist at 2010 Indiana Farm Management Tour, June 24, 2010, Brownsburg, IN.

Mintert, James. "Beef Demand". Invited presentation at 2010 Indiana Livestock, Forage & Grain Forum, January 15, 2010, Indianapolis, IN.

Mintert, James. "Beef Demand". Invited presentation at 2009 XXI Range Beef Cow Symposium, December 2, 2009, Casper, WY.

Mintert, James. "Cattle Outlook". Invited presentation at Kansas State University's Risk & Profit Conference, August 21, 2009, Manhattan, KS.

Mintert, James. "Cattle Outlook". Invited presentation at Agricultural & Applied Economics Association Annual Meeting, July 28, 2009, Milwaukee, WI.

Mintert, James & T. Schroeder. "Beef Demand". Invited presentation at K-State's Cattlemen's Day, March 6, 2009, Manhattan, KS.

Mintert, James. "Cattle Outlook." Invited presentation at the Midwest Outlook Conference, Kansas City, Missouri, August 18, 2008.

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Mintert, James. "Improving Your Cattle Risk Management Skills Using BeefBasis.com". Iowa State University Extension Conference, Chariton, IA, May 13, 2008.

Mintert, James. "Cattle Outlook." Invited presentation at the Industry Outlook Conference, Kansas City, Missouri, April 7, 2008.

Mintert, James. "Cattle & Feed Cost Outlook". Invited presentation at K-State's Cattlemen's Day, March 2, 2008, Manhattan, KS.

Mintert, James. "Ethanol and the Beef Industry." Invited presentation at the Cattlemen's College, National Cattlemen's Beef Association Annual Convention, Reno, Nevada, February 6, 2008.

Mintert, James. "Improving Your Cattle Risk Management Skills Using BeefBasis.com". National Cattlemen's Beef Association Annual Convention, Reno, Nevada, February 7-8, 2008.

Mintert James. "Ethanol & Cattle & Using LRP Insurance to Manage Risk". Invited presentation at the Idaho Cattlemen's Association Annual Convention, November 12, 2007, Sun Valley, Idaho.

Mintert James. "Ethanol & Cattle & Using LRP Insurance to Manage Risk". Invited presentation at the Nevada & California Cattlemen's Association Annual Convention, November 9, 2007, Reno, Nevada.

Mintert, James. "Ranching in the Ethanol Era." Invited presentation at the King Ranch Institute Symposium on Excellence in Ranch Management, Texas A&M University, Kingsville, Texas, October 25-26, 2007.

Mintert, James. "U.S., Ethanol, and COOL." Invited presentation at the Second Cross Border Forum on Agricultural Interdependence, Woodrow Wilson Institute, June 19, 2007, Washington, D.C.

Mintert, James. "Beef Demand". Invited presentation at the Cattlemen's Beef Board Annual Meeting, Denver, Colorado, May 16, 2007.

Mintert, James. "Cattle & Ethanol". Invited presentation at K-State's Cattlemen's Day, March 2, 2007, Manhattan, KS.

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Dhuyvetter, K., J. Mintert, and K. Swanser. "Using BeefBasis.com to Improve Your Cattle Risk Management.", February 2, 2007, Nashville, Tennessee.

Mintert, James & Kevin Dhuyvetter. "Improved Feeder Cattle Basis Forecasting Using Cattle Basis Risk Analysis Tool". Invited presentation at the Kansas Livestock Association's Annual Convention, December 1, 2006.

Mintert James. "Cattle Outlook & Using LRP Insurance to Manage Risk". Invited presentation at the Nevada Cattlemen's Association Annual Convention, November 17, 2006, Reno, Nevada.

Mintert James. "Cattle Outlook". Invited presentation at the Industry Outlook Conference, October 15, 2006, Chicago, Illinois.

Mintert James. "Cattle Outlook". Invited presentation at the Industry Outlook Conference, October 17, 2006, Kansas City, Missouri.

Mintert James. "Optimal Hog Marketing Weights". Invited presentation at the World Pork Expo, June 6, 2006, Des Moines, Iowa.

Mintert James. "Price Discovery: What Will We Use In The Future?" Invited presentation at the National Pork Producers Council Positioning Your Business For Success Conference, December 12, 2000, Des Moines, Iowa.

Mintert, James. "Concentration In Agriculture". Invited presentation at the Grand Island Nebraska Chamber of Commerce Ag. Day, August 23, 2000, Grand Island, Nebraska.

Mintert James. "Using Futures Markets". Invited presentation at the National Pork Producers Council Financial Managers Conference, July 18, 2000, Seattle, Washington.

Mintert, James. "Extension Response to Evolving Livestock Markets". Symposium Presentation at the Western Agricultural Economics Association Annual Meeting, June 29- July 1, 2000, Vancouver, B.C., Canada.

Mintert, James. "Looking Ahead In The Cattle Market". Invited Presentation to the Montana Stock Growers (via videoteleconference), May 23, 2000, Great Falls, Montana.

Schroeder, T. and J. Mintert. "Beef Demand Determinants". Invited Presentation at the National Cattlemen's Beef Association Convention, January 27, 2000, Phoenix, Arizona.

Mintert James. "Hog Price Discovery: Challenges and Opportunities". Invited presentation at the National Pork Producer's Council Pork Summit II, December 10, 1999, Kansas City, Missouri.

Mintert, James. "Concentration In Agriculture". Invited presentation at the Governor's Agricultural Policy Conference, November 1, 1999, Grand Island, Nebraska.

Mintert, James. "Concentration In Agriculture & Hog Outlook". Invited presentation at KSU Swine Day, November 18, 1999, Manhattan, Kansas.

Mintert James. "1999-2000 Cattle Market Outlook". Invited presentation at the American Agricultural Economics Association Annual Meetings, August, 1999, Nashville, Tennessee.

Mintert James. "1999-2000 Cattle Market Outlook". Invited presentation at the Midwest & Great Plains Outlook Conference, Colorado Springs, Colorado, August 17, 1999.

Mintert, James. "Impact of International Beef & Cattle Trade". Invited presentation at the Nebraska Cattle Feeders Round Table, March 10, 1999, University Park, Nebraska.

Mintert, James. "International Beef & Cattle Trade". Invited presentation at the National Cattlemen's Beef Association Annual Meeting, February 5, 1999, Charlotte, North Carolina.

Mintert, James. "Changes At ERS: A Step In The Wrong Direction." Invited presentation at the American Agricultural Economics Association Annual Meetings, August 3, 1998, Salt Lake City, Utah.

Mintert, James. "Cattle Outlook for 1997-1998." Invited paper presented at the Midwest Outlook Conference, August 13, 1997, St. Paul, Minnesota.

Mintert, James. "Fed Cattle Outlook for 1995-1996." Invited paper presented at the Midwest Outlook Conference, August 15, 1995, Lexington, Kentucky.

Mintert, James. "Historical Perspective on Captive Supplies." Invited paper presented at the American Farm Bureau Meat Industry--Captive Supply Issue Conference, August 24, 1995, Kansas City, Missouri.

Mintert, James. "Fed Cattle Outlook for 1995-1996." Invited paper presented at the Midwest Outlook Conference, August 15, 1995, Lexington, Kentucky.

James Mintert, Schroeder, Ted C., Gary W. Brester. "Positioning the Beef Industry for the Future." Invited paper presented at the 1995 Industry Outlook Conference, Keystone, Colorado, April 24, 1995.

Mintert, James and Ted Schroeder. "Hog Industry Update." Invited Statement presented to the Kansas Legislature, Economic Development Committee, January 11, 1995.

Mintert, James, Michael Langemeier and Terry Kastens. "Fed Cattle Outlook for 1993-1994." Invited paper presented at the Great Plains and Western States Agricultural Outlook Conference, July 28, 1993, Stillwater, Oklahoma.

Mintert, James and William I. Tierney, Jr. "Distance Learning in Extension: The Kansas Experience." Paper presented at the American Agricultural Economics Association Annual Meeting, August 11, 1992, Baltimore, Maryland.

Mintert, James and Michael Langemeier "Feeder Cattle and Cow-Calf Outlook and Management Alternatives for 1992-1993." Invited paper presented at the Great Plains and Western States Agricultural Outlook Conference, July 27, 1992, Park City, Utah.

Mintert, James and Ted Schroeder. "Impact of Captive Cattle Supplies on Kansas Fed Cattle Prices." Invited paper presented at the 1991 Kansas Livestock Association Summer Conference, Kansas City, Missouri, July 20, 1991.

Schroeder, Ted, Rodney Jones, James Mintert and Andrew Barkley. "Short-Run Price Impacts of Packer-Controlled Cattle Supplies." Invited Paper Presented at the Western Agricultural Economics Association Meetings, Portland, Oregon, July 8, 1991.

Mintert, James. "Forecasting Feeder Cattle Prices in 1990 and 1991." Invited paper presented at the 1990 Industry Outlook

Conference, Denver, Colorado, October 30, 1990.

Mintert, James. "Beef Prices and the Cattle Cycle: What's the Long-Term Outlook?" Invited paper presented at the 1990 Kansas Livestock Association Summer Conference, Wichita, Kansas, August 18, 1990.

Mintert, James. "1990-1991 Cattle Outlook." Invited paper presented at the American Agricultural Economics Association meetings, Vancouver, British Columbia, August 7, 1990.

Mintert, James. "1989-1990 Feeder Cattle Outlook." Invited paper presented at the 1989 Midwest Outlook Conference, August 14-16, 1989, Columbus, Ohio.

Mintert, James. "1988-1989 Fed Cattle Outlook." Invited paper presented at the 1988 Midwest Outlook Conference, August 16-17, 1988, Columbia, Missouri.

Mintert, James, William I. Tierney, Jr., and Marvin R. Fausett. "Marketing Clubs: A Method of Teaching Management/Marketing." Invited paper presented at the Southern Extension Workshop, July 29-30, 1988, Knoxville, Tennessee.

POSTER SESSIONS

Schulz, L., J. Mintert, K. Dhuyvetter, T. Schroeder, K. Harborth, J. Waggoner, "Improving the Value of Feeder Cattle and Calves: The Factors Affecting Auction Prices". Selected Poster at the Agricultural and Applied Economics Association Annual Meeting, July 26-28, 2009, Milwaukee, Wisconsin.

Sands, M., J. Robb, W. Gray, R. Gum, H. Hughes, F. Obermiller, D. Peel, A. Wellman, B. Bainbridge, E. Davis, J. Mintert, G. Murra, D. Nielson, W. Rehberg, C. Rust, J. Siebert, R. Gustafson, D. Holder "Western Livestock Marketing." Selected Poster at the American Agricultural Economics Association Annual Meeting, August 9-12, 1992, Baltimore, Maryland.

Schroeder, T.C., Mintert, J.R., J. Blair and D. Nichols. "Factors Affecting Auction Prices of Feeder Pigs." Kansas AES/CES Poster Session, October 1989.

Erickson, D., W. Tierney, Jr., and J. Mintert. "Marketing Clubs In Kansas." Kansas AES/CES Poster Session, October 1989.

FACULTY SERVICE

Faculty Search Committee Member, Department of Agricultural & Biological Engineering, Purdue University, 2015.

Faculty Search Committee Member, Department of Agricultural Economics, Purdue University, 2015.

Farm Management Program Focus Team Co-Leader, Kansas State University, 2007-2009.

Web Site Committee Member, Department of Agricultural Economics, Kansas State University, 2000-2009.

Swine Team Member, Kansas State University.

Beef Team Member, Kansas State University.

Risk Management Education Team Member, Kansas State University.

Improving Economic Efficiency in Animal Agriculture, Extension Program Planning Committee, Chairman, Kansas State University 1994-1995.

Agricultural Economics Reference Room Chairman, Kansas State University 1991-1995.

Agricultural Economics Social Committee Chairman, Kansas State University, Fall 1992.

Extension Beef Program Development Team Co-Chairman, Kansas State University, 1986-1991.

Agricultural Economics Extension Marketing Committee Chairman, Kansas State University, 1990-1992.

Agricultural Economics Undergraduate Marketing Curriculum Review Committee, Member, Kansas State University, 1989-1990.

Agricultural Economics Seminar Committee, Member, Kansas State University, 1988-1990.

Agricultural Economics Extension Computer Committee, Member, Kansas State University, 1989-1990.

Agricultural Economics Extension Faculty Retreat Planning

Committee, Chairman, Kansas State University, 1989.

Agricultural Economics Agent Training Planning Committee,
Chairman, Kansas State University, 1988 and 1992.

Target on Profit Agent Training Planning Committee, Member,
Kansas State University, 1987.

PROFESSIONAL SERVICE

Western Livestock Marketing Information Project Technical
Advisory Committee, Member, 1987-2009, Vice-Chairman, 1989-
1990, Chairman, 1991-1993, Executive Committee Member, 1989-
1995.

Journal of Applied Farm Economics, Reviewer.

Review of Agricultural Economics, Reviewer.

Journal of Agricultural and Resource Economics, Reviewer.

American Journal of Agricultural Economics, Reviewer.

United States Department of Agriculture Office of Grants and
Program Systems National Research Initiative Competitive Grants
Program Reviewer.

Western Agricultural Economics Association Meetings Selected
Paper Reviewer.

Southern Agricultural Economics Association Meetings selected
paper reviewer.

National Pork Industry Handbook Advisory Committee, Member,
1986-1992.

Ad-Hoc Producer Marketing Committee, North Central Region,
Member, 1987-1989.

MEDIA ACTIVITIES

Weekly Livestock Marketing Radio Program with Eric Atkinson,
Agriculture Today, Kansas State University, 1986-2009.

Guest, WIBW-Radio "Ag Issues", Various dates, 1987-2009.

Guest, WIBW-TV "Mid-Day in Kansas", Various dates, 1987-
1998.

Contributed information to various Extension News Releases.

Contributed information to articles appearing in:

Farm Journal
Progressive Farmer
The Drovers Journal
Successful Farming
Indiana AgriNews
National Cattlemen

Kansas Farmer
High Plains Journal
Ag Week
Iowa Farmer Today
Illinois AgriNews
Feedlot

EXPERT WITNESS

Testimony provided in regards to Tyson Fresh Meats, Inc. vs.
Hollifield Ranches, Inc., United States Bankruptcy Court, District
of Idaho, Boise, ID, August 23, 2013.