

#### Indiana Beef Evaluation Program

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W21-5 4/18/2022

### 89th IBEP BULL SALE SUMMARY

Anticipation is usually high going into most sales, however, anticipation around this sale seemed higher compared to recent years given sale averages from other bulls sales throughout the Midwest.

On a busy Easter holiday weekend, a great crowd showed up on sale day. One hundred and twenty-one bidder numbers were filled out at Springville and 27 registered online bidders. The sale was an exciting atmosphere with plenty of bidding activity responding to Colonel Mike Berger's calls. Of 90 bulls offered, 89 bulls sold to 71 buyers from six states for an average of \$4,666.00. Going back as far as April of 1990, this surpassed the previous high average of \$4,217 in April of 2015 by \$449.00. With the 2022 April sale in the books, the three year average sale price for winter test IBEP bulls is \$3,726.84 and the five year average is \$3,473.70. In addition, it's glad to report that on top of a successful sale, two new traditions began with the 89<sup>th</sup> IBEP Bull Sale, the first being the singing of the national anthem and the second being a prayer.

The following cooperators received award banners for consigning bulls that excelled in the respective areas listed in the 2021 Winter IBEP Test.

#### High Performance Indexing Bull

#10 from Melvin Riggs & Family – Martinsburg, IN – Performance Index of 118.32

High Carcass Merit Bull

#126 consigned by: Eagle River Angus - Princeville, IL – Carcass Merit of 125.16

High Performance Indexing Get-of-Sire:

#'s 48, 49, 50 consigned by: Brown Family Farms - Rockville, IN – Performance Index of 108.8

The relaunch of the pre-sale Open House was a success with 70 attendees. We are looking forward to growing and evolving the Open House in years to come. Thank you to Superior Ag Resources and Multimin for sponsoring the meal and to the Lawrence Co. Cattlemen's Assoc. for meal preparation.

Thank you to the volunteers and IBEP board members that came and helped out with the various IBEP work days for the 2021 Winter Test. Your help is sincerely appreciated and is an integral part of conducting a successful test and sale.

Thank you to the buyers for investing in IBEP bulls and thank you to both buyers, attendees and other visitors to IBEP for investing your time in evaluating bulls consigned to the 2021 IBEP Test and the 89<sup>th</sup> IBEP Sale.

#### 89th IBEP PERFORMANCE TESTED BULL SALE

Price

Averages by Breed

Number of Bulls

Breed	Offered	N/S	Sold	Total	Avg.
Angus	69	0	69	\$326,150.00	\$4,727.00
Charolais	1	1	0	\$0.00	\$0.00
Hereford	6	0	6	\$22,550.00	\$3,758.00
Red Angus	3	0	3	\$11,200.00	\$3,733.00
Shorthorn	1	0	1	\$4,000.00	\$4,000.00
SimAngus	6	0	6	\$32,750.00	\$5,458.00
Simmental	4	0	4	\$18,650.00	\$4,663.00
Total/Avg.	90	1	89	\$415,300.00	\$4,666.00

N/S = No Sale, bull did not bring \$2,500 minimum bid

## 89th IBEP PERFORMANCE TESTED BULL SALE High-Selling Bulls

Ear Tag	Breed (%)	Sale Price	Consignor
144	Angus	\$7,750	KB Angus – Merritt, MI
72	Angus	\$7,500	Bowman Superior Genetics – Greens Fork, IN
34	Angus	\$7,250	Stewart Select Angus LLC – Greensburg, IN
127	Angus	\$7,200	Eagle River Angus – Princeville, IL
47	Simmental	\$7,000	Springbrook Farm – Marshall, IN
92	Angus	\$7,000	Snider-Clayton Farm – Goshen, IN
65	Angus	\$6,750	Kiata Farms – Hamilton, OH

Consignors, thank you for entering your bulls and investing in the continued advancement of genetics within the beef industry. This is not said lightly, as with the multiple tools we have to improve genetic prediction, phenotypic data collection on contemporary groups is what moves the needle in genetic improvement. Congratulations for a competitive test and a successful sale.

#### **CATTLEMEN'S CALENDAR**

County beef cattle groups are encouraged to contact IBEP to volunteer (3-4 people) to help on a weigh or workday as listed below. Activities usually begin at 9:00 a.m. Bring a potential cooperator or bull buyer to give them a first-hand look at the bulls, facilities and the central testing program.

June 1 – 3, 2022	2022 Beef Improvement Federation Convention – Las Cruces, New Mexico (Virtual attendance option <a href="www.beefimprovement.org">www.beefimprovement.org</a> )
June 14, 2022	2022 Summer Test 28 – Day Weight
June 14, 2022	2022 Summer Board of Directors meeting – following the weighing of summer test bulls

# DESTINATIONS OF BULLS SOLD IN 89<sup>TH</sup> IBEP BULL SALE APRIL 16, 2021

