

Ag Economy Barometer

Index

200

175

150

125

100

75

12/15

12/16

12/17

12/18

12/19

12/20

12/21

12/22

12/23

12/24

Month & Year

107

132

126

127

150

174

125

126

114

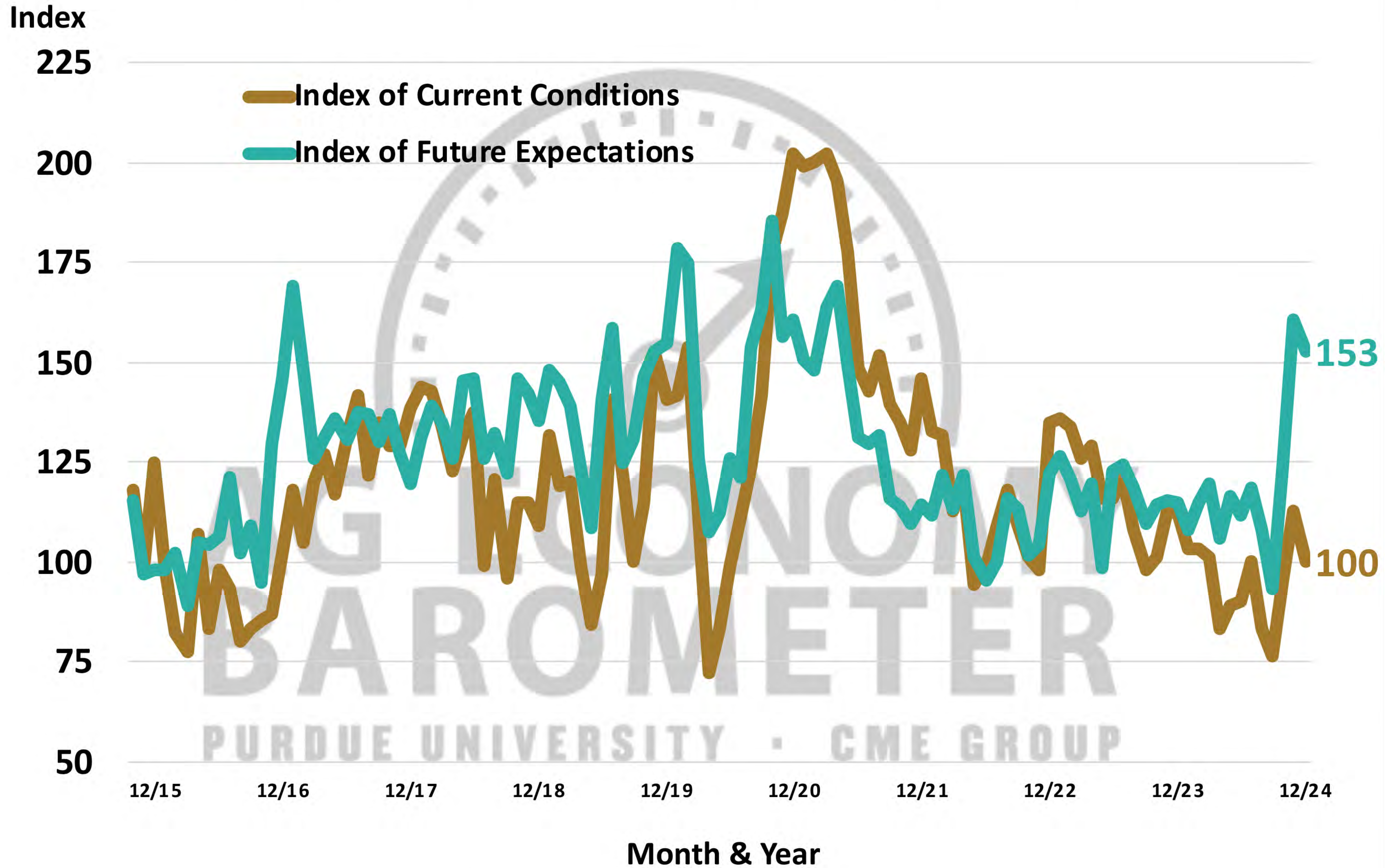
115

145

136

88

Indices of Current Conditions and Future Expectations



Would you say that your farm operation today is better off, worse off or about the same financially compared to a year ago?

% of Respondents

100

90

80

70

60

50

40

30

20

10

0

 Better Off

 Worse Off

12/15

12/16

12/17

12/18

12/19

12/20

12/21

12/22

12/23

12/24

Month & Year

57

10

Do you think that a year from now your farm operation will be better off financially, worse off, or just about the same as now?

— Better — Worse

% of Respondents

60

50

40

30

20

10

0

12/15

12/16

12/17

12/18

12/19

12/20

12/21

12/22

12/23

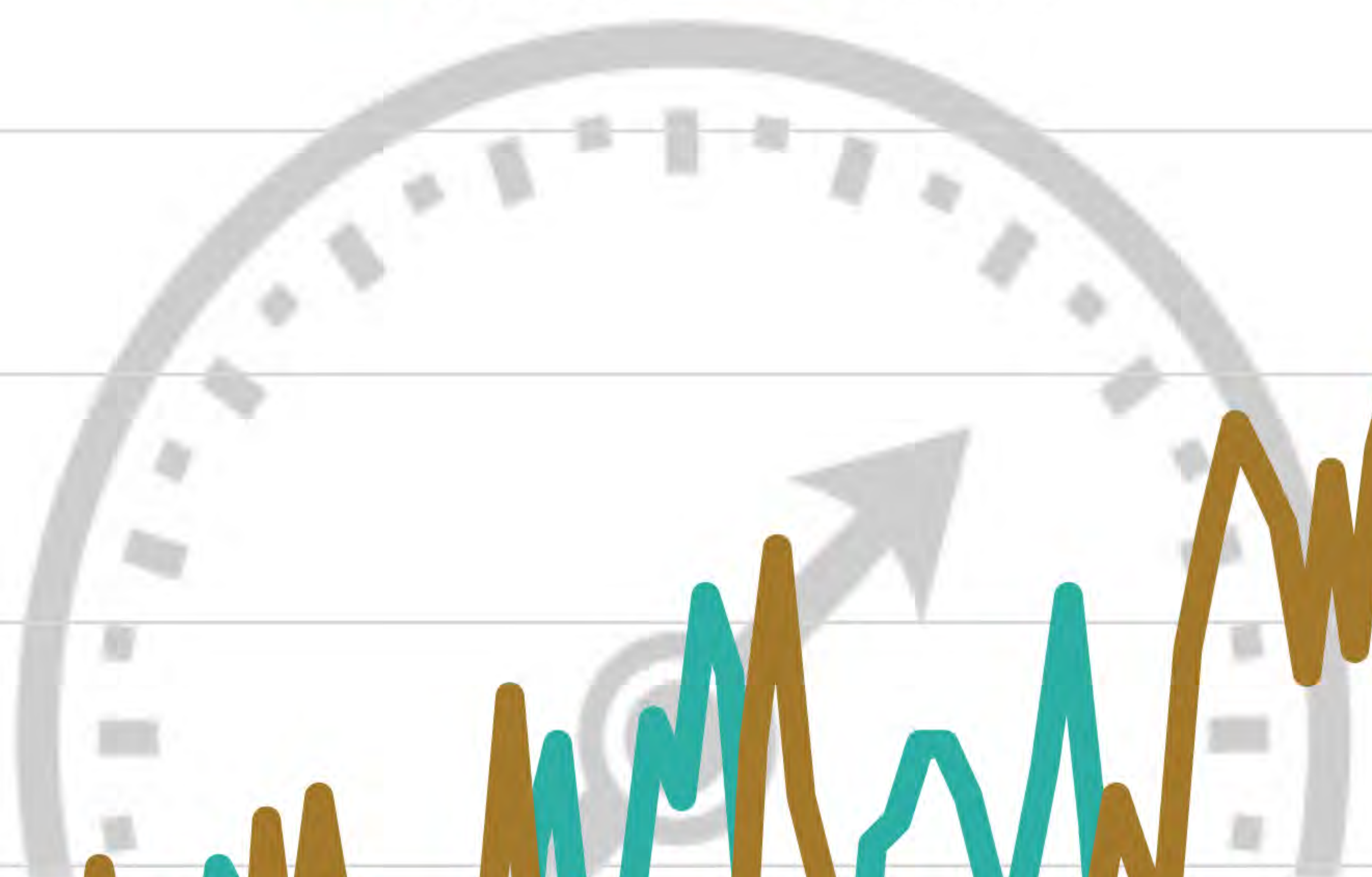
12/24

Month & Year

30

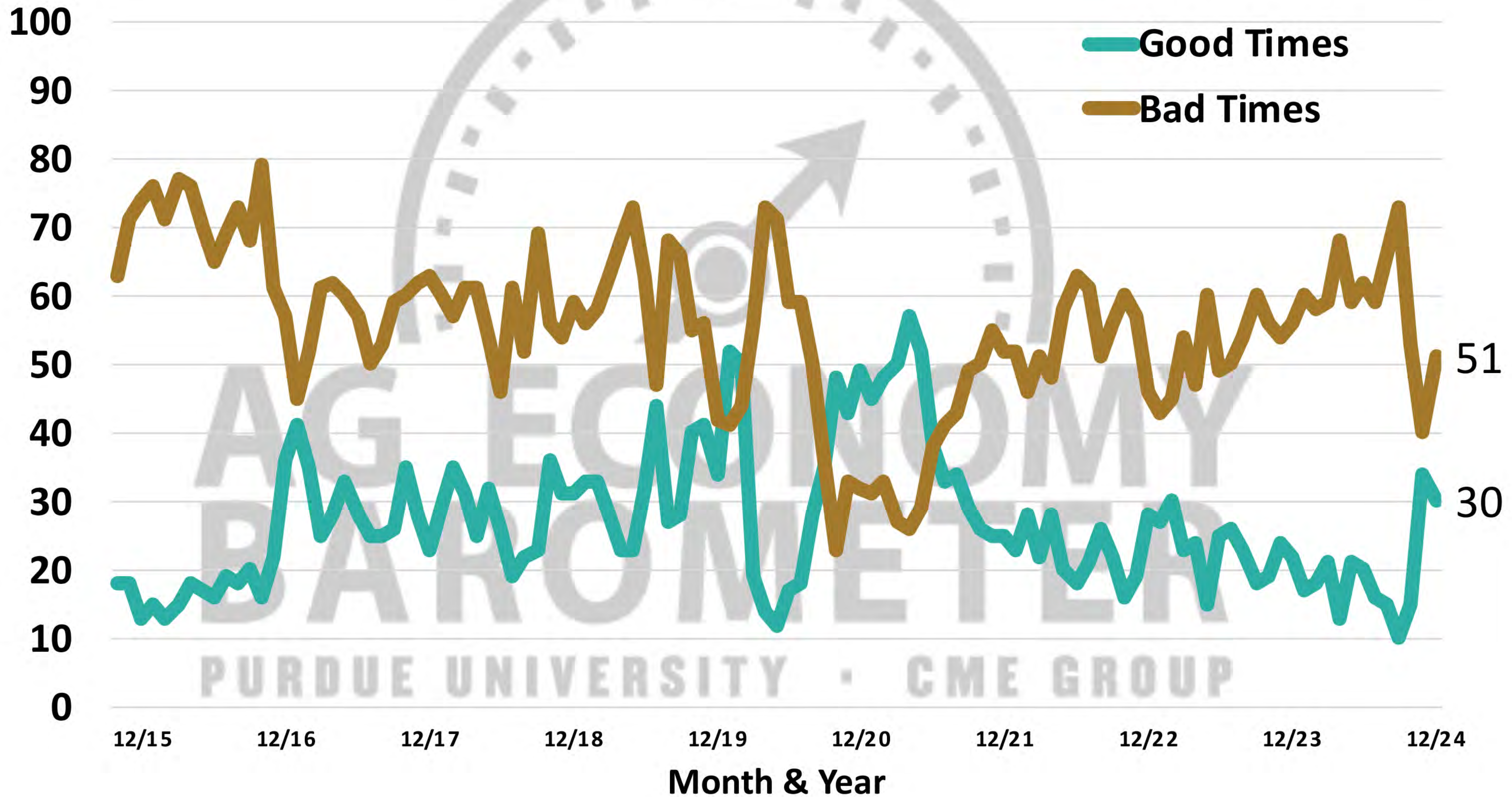
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AGRICULTURE ECONOMY BAROMETER
PURDUE UNIVERSITY • CME GROUP



Turning to the general agricultural economy as a whole, do you think that during the next twelve months there will be good times financially, or bad times?

% of Respondents



Looking ahead, do you think it is more likely that US agriculture during the next five years will have widespread good times or widespread bad times?

% of Respondents

100

90

80

70

60

50

40

30

20

10

0

Good Times

Bad Times

57

25

12/1

5

12/1

6

12/1

7

12/1

8

12/1

9

12/2

0

12/2

1

12/2

2

12/2

3

12/2

4

Month & Year

Over the next five years, are widespread good times or bad times more likely? (% Good Times)

% of respondents

70
60
50
40
30
20
10
0

Livestock Crops

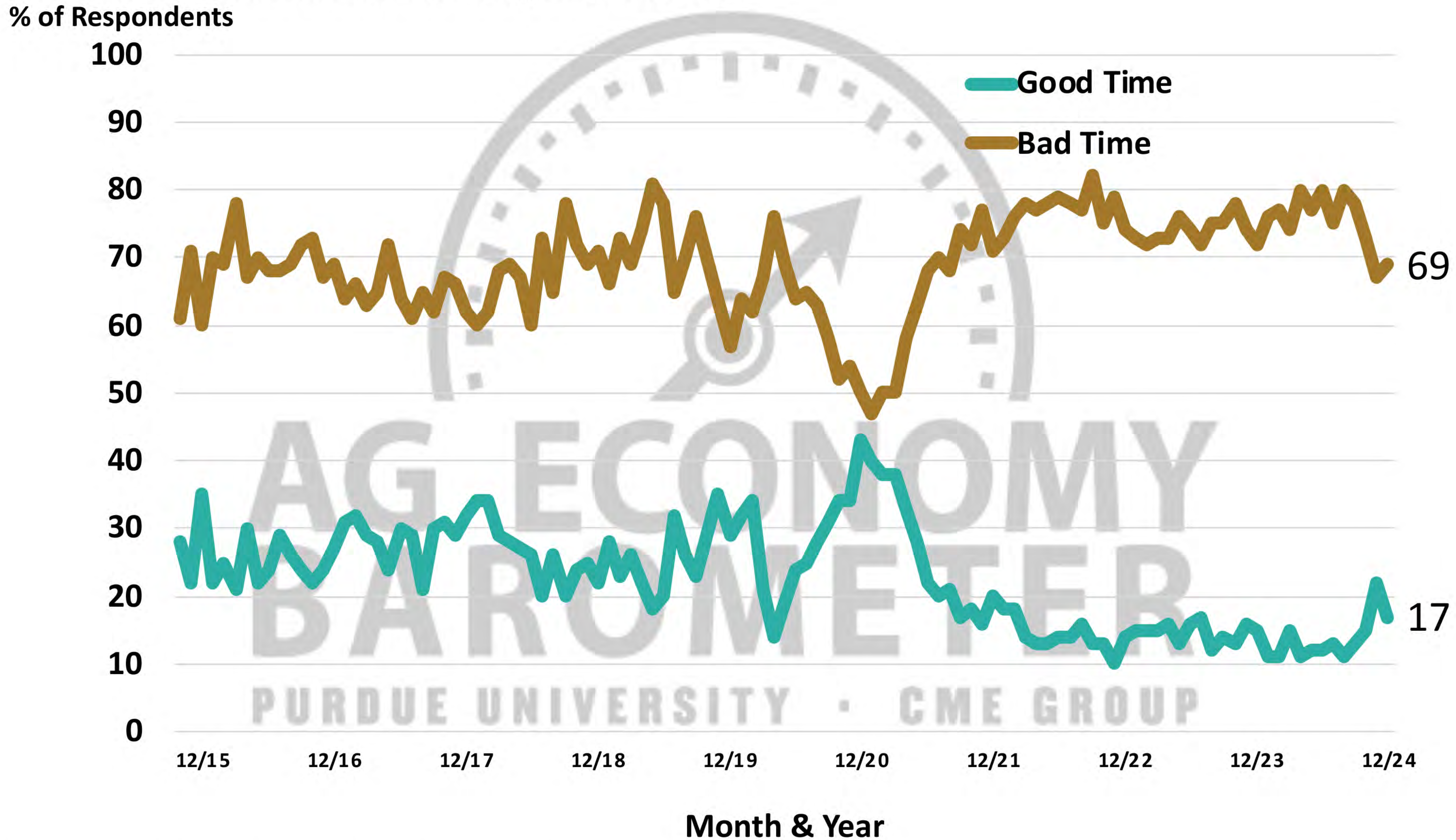
12/15 12/16 12/17 12/18 12/19 12/20 12/21 12/22 12/23 12/24

Month & Year

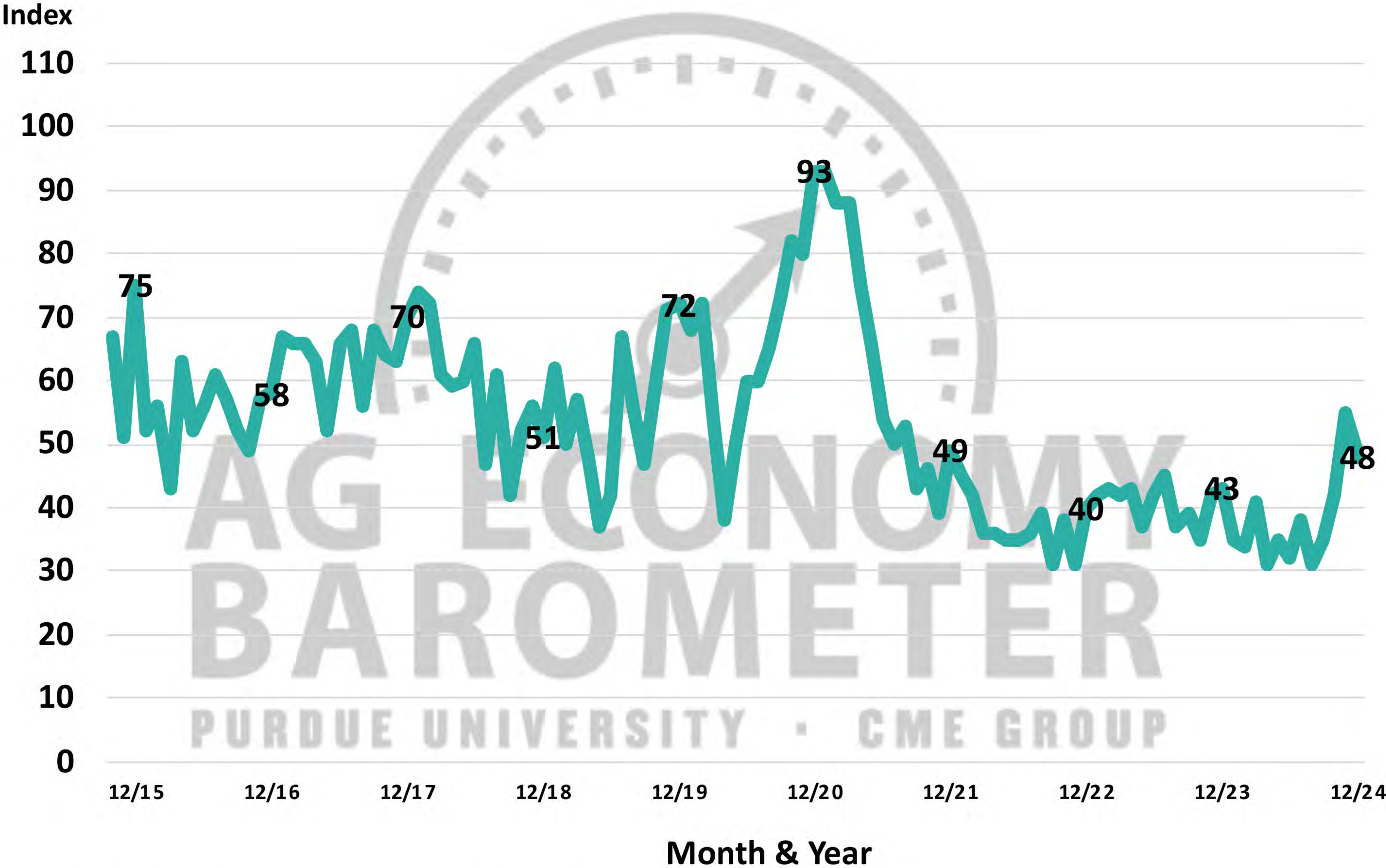
AG ECONOMY
BAROMETER
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Source: Purdue University Center for Commercial Agriculture, Producer Survey, December 2024

Thinking about large farm investments – like buildings and machinery -- generally speaking, do you think now is a good time or bad time to buy such items?



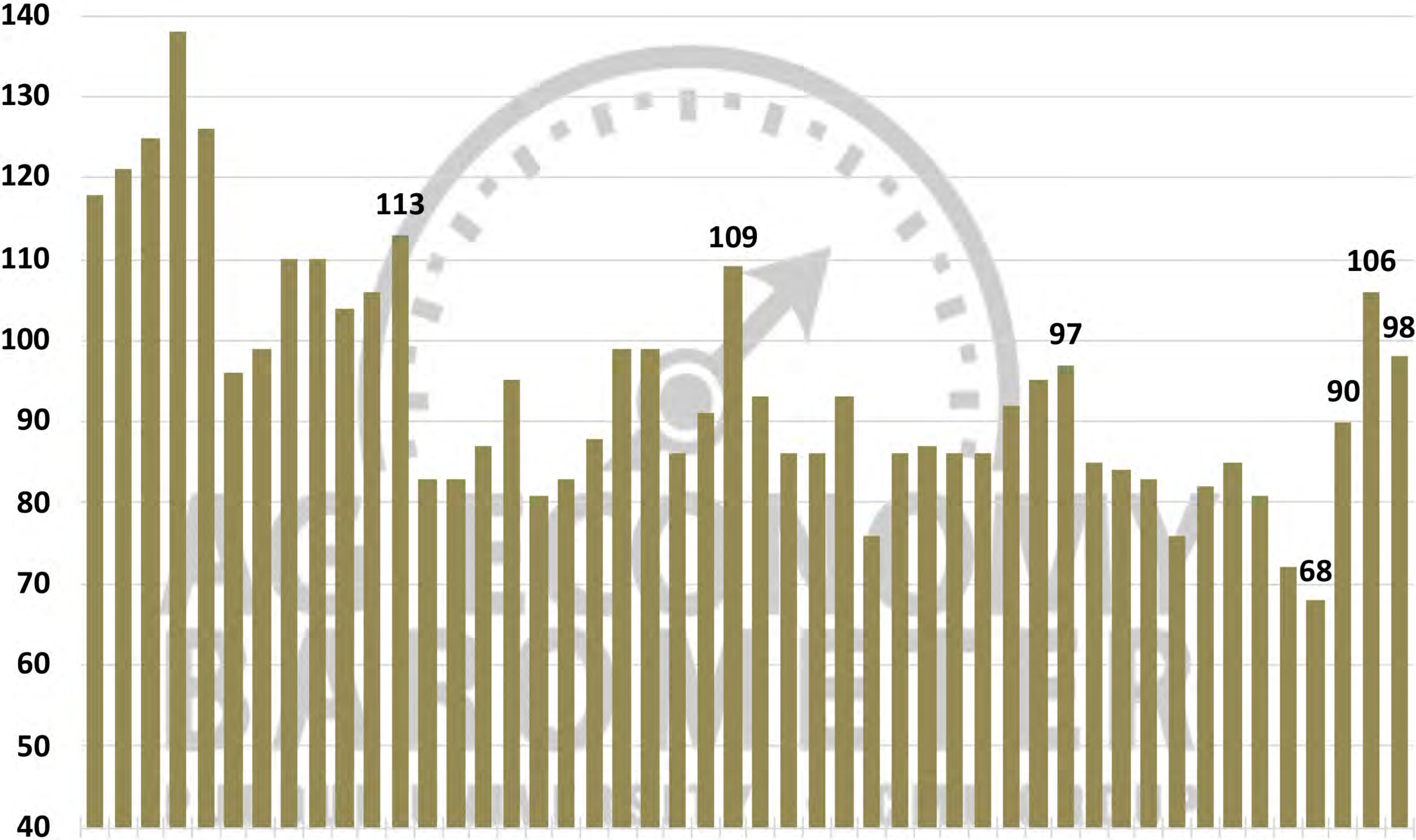
Farm Capital Investment Index



Source: Purdue University Center for Commercial Agriculture, Producer Survey, December 2024

Farm Financial Performance Index

Index

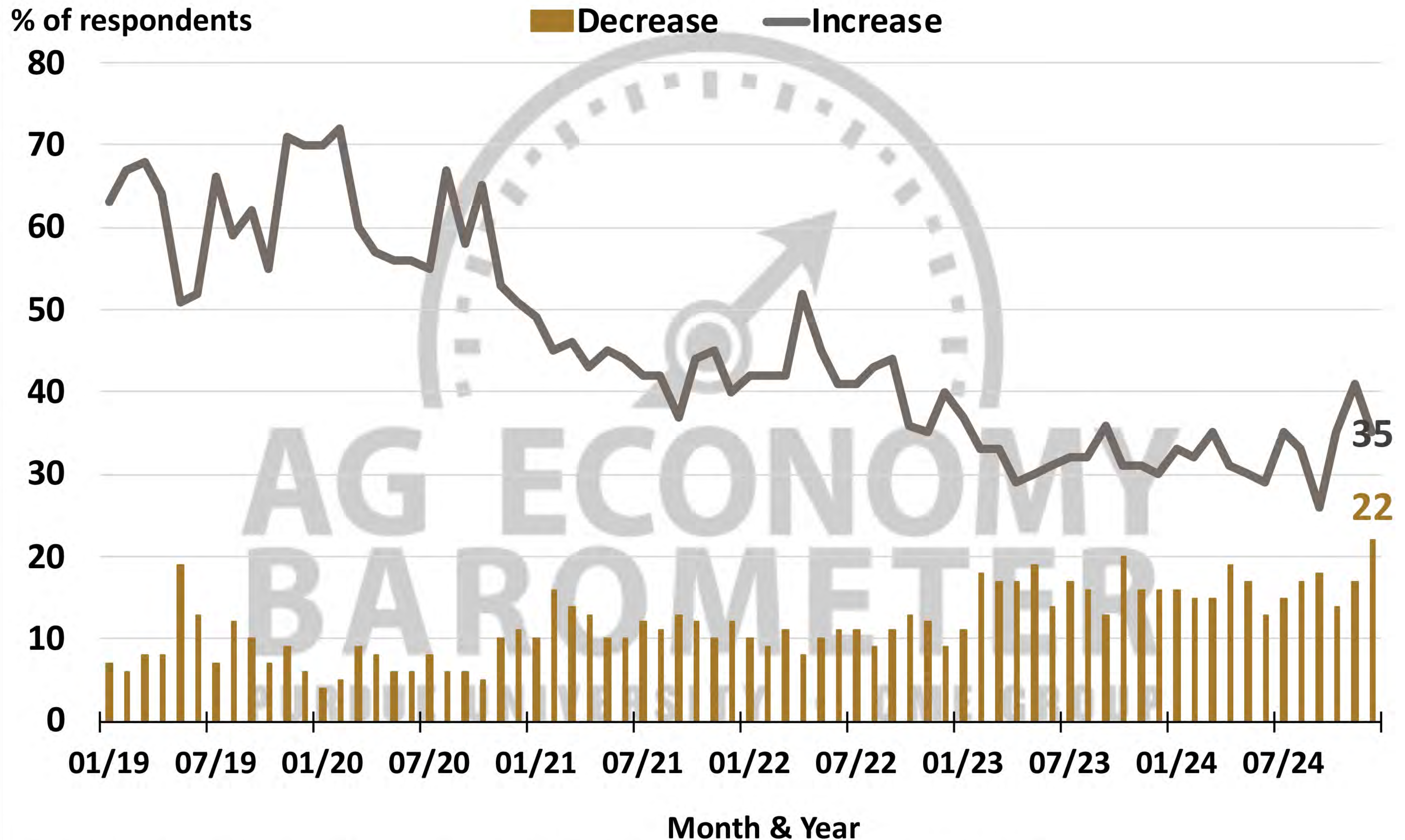


1/21 4/21 7/21 10/21 1/22 4/22 7/22 10/22 1/23 4/23 7/23 10/23 1/24 4/24 7/24 10/24

Month & Year

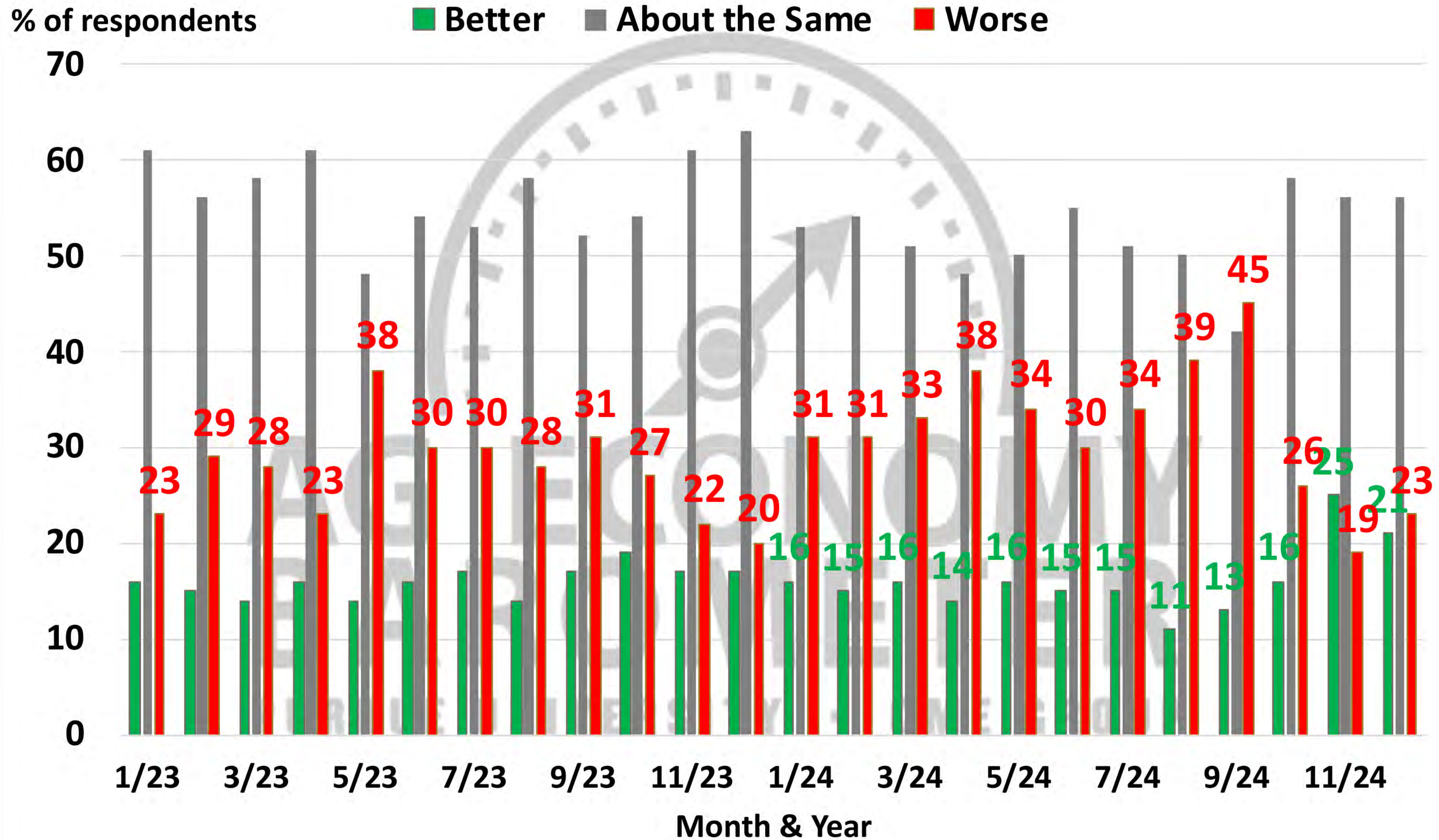
Source: Purdue University Center for Commercial Agriculture, Producer Survey, December 2024

Over the next 5 years, do you think agricultural exports are more likely to increase, decrease, or remain about the same?



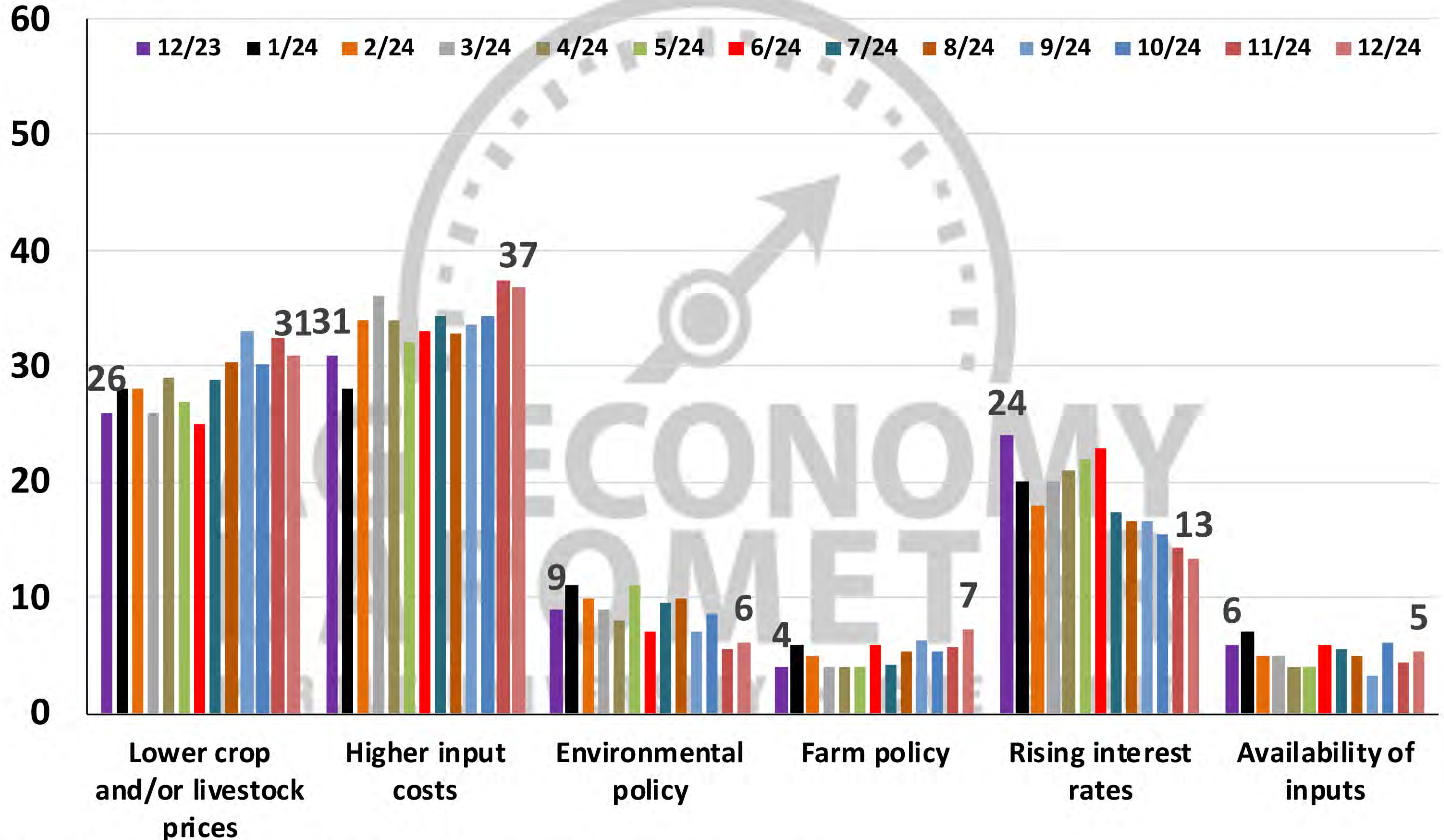
Source: Purdue Center for Commercial Agriculture, Producer Survey, December 2024

As of today, do you expect your farm's financial performance to be better than, worse than, or about the same as last year?



Looking ahead to next year what are your biggest concerns for your farming operation?

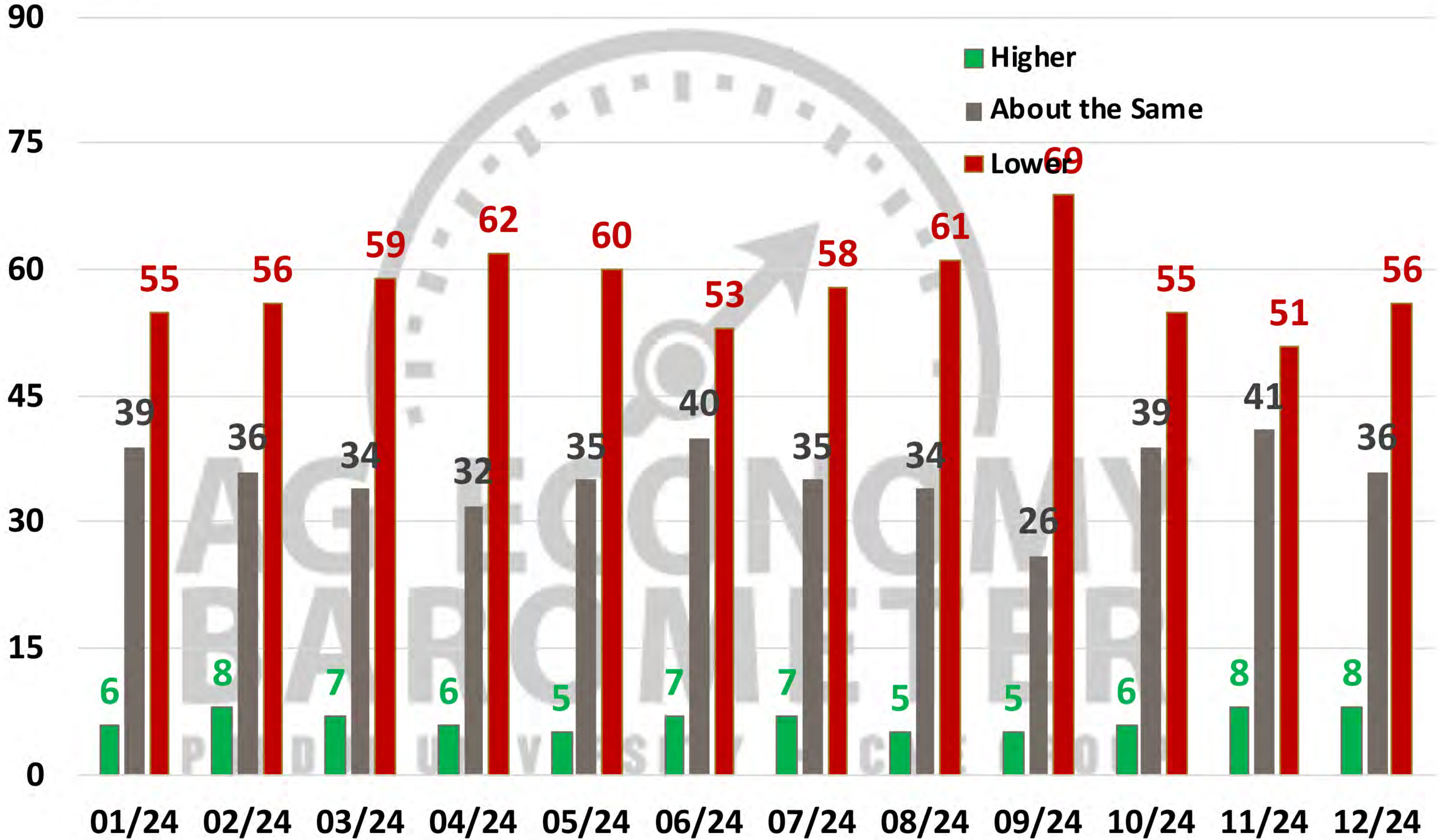
% of respondents



Source: Purdue Center for Commercial Agriculture, Producer Survey, December 2024

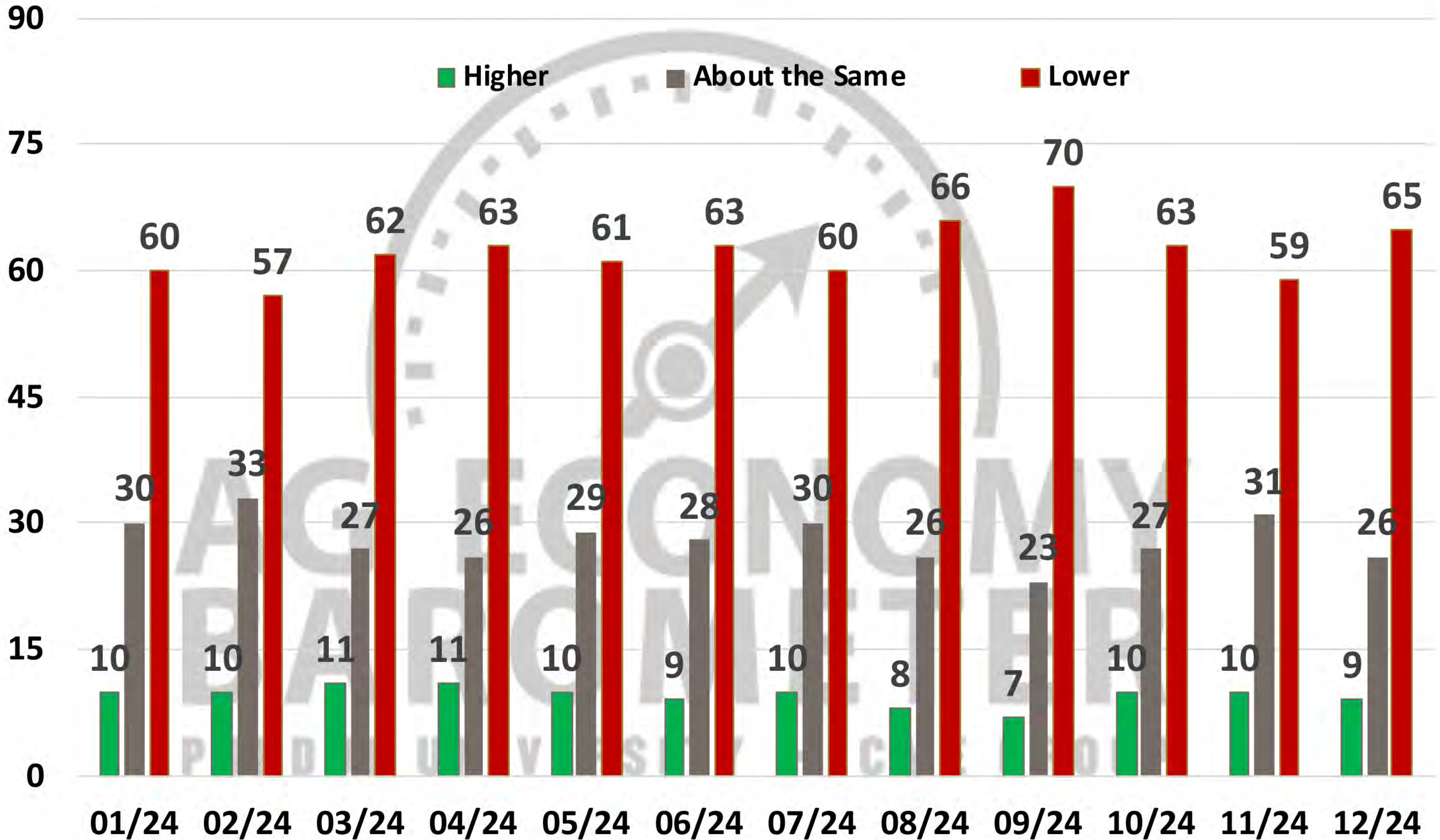
Plans for Farm Machinery Purchases in the Upcoming Year Compared to a Year Ago

% of respondents



Plans for Farm Building Purchases in the Upcoming Year Compared to a Year Ago

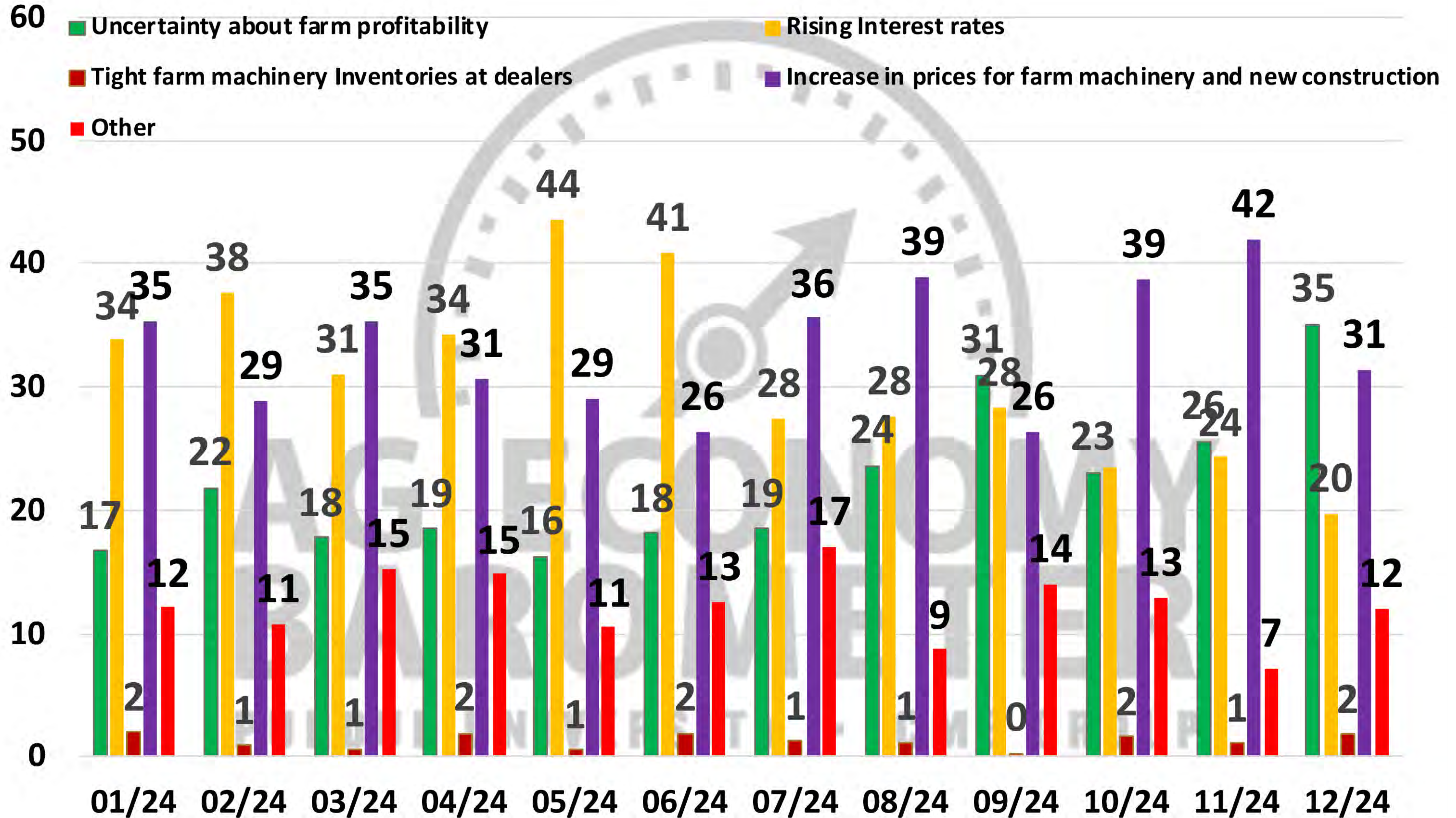
% of respondents



Primary Reason Now Is a Bad Time to Make Large Investments

Question was only posed to those who said now is a bad time to make large investments

% of respondents



Primary Reason Now Is a Good Time to Make Large Investments

Question was only posed to those who said now is a good time to make large investments

% of respondents

60

50

40

30

20

10

0

Strong cash flows Opportunities to expand farm Invest in new technology Higher dealer inventories Other

32

18

7

16

01/24

02/24

03/24

04/24

05/24

06/24

07/24

08/24

09/24

10/24

11/24

12/24

38

16

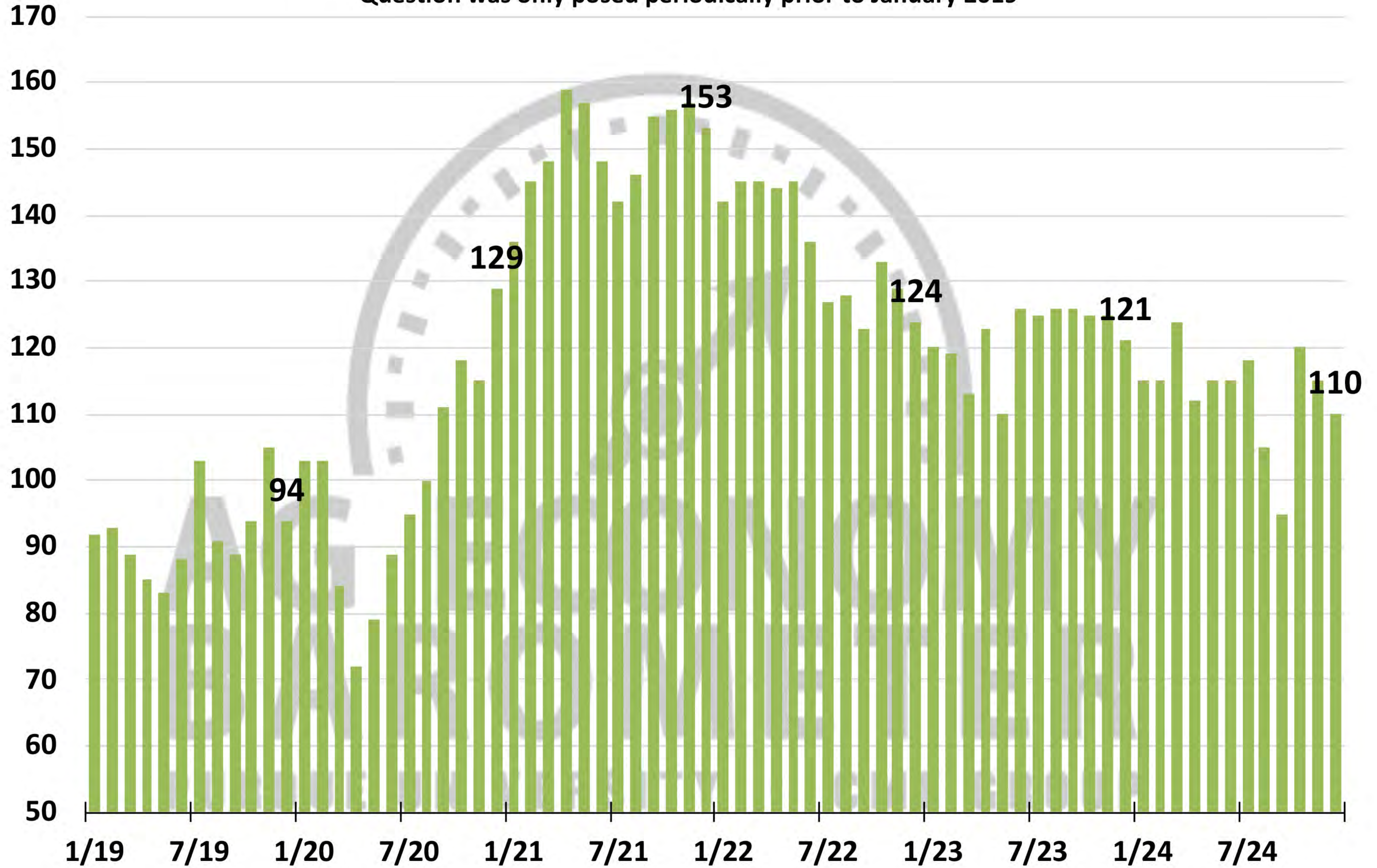
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Short-Term Farmland Value Expectations Index

Question was only posed periodically prior to January 2019

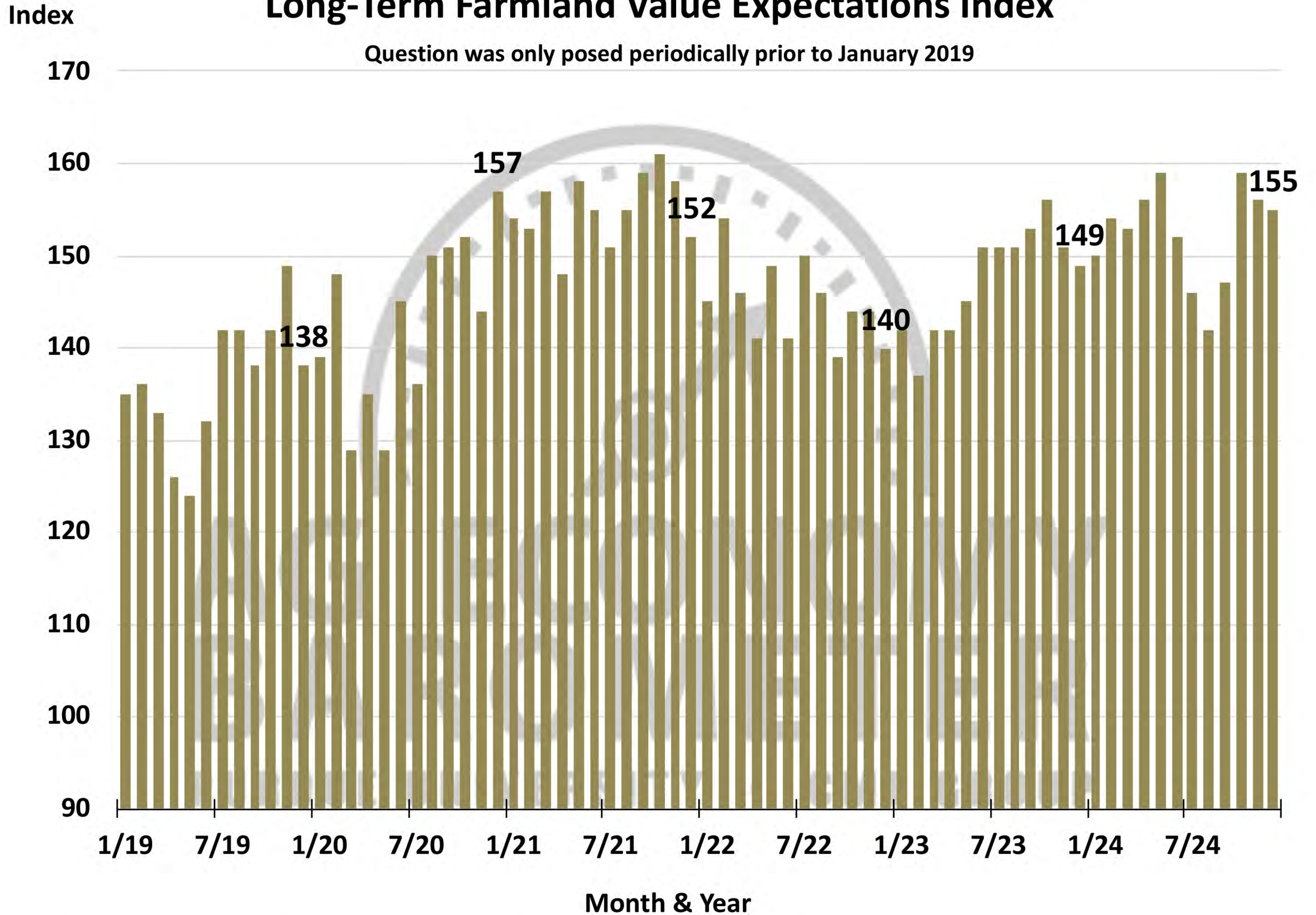


Month & Year

Source: Purdue University Center for Commercial Agriculture, Producer Survey, December 2024

Long-Term Farmland Value Expectations Index

Question was only posed periodically prior to January 2019

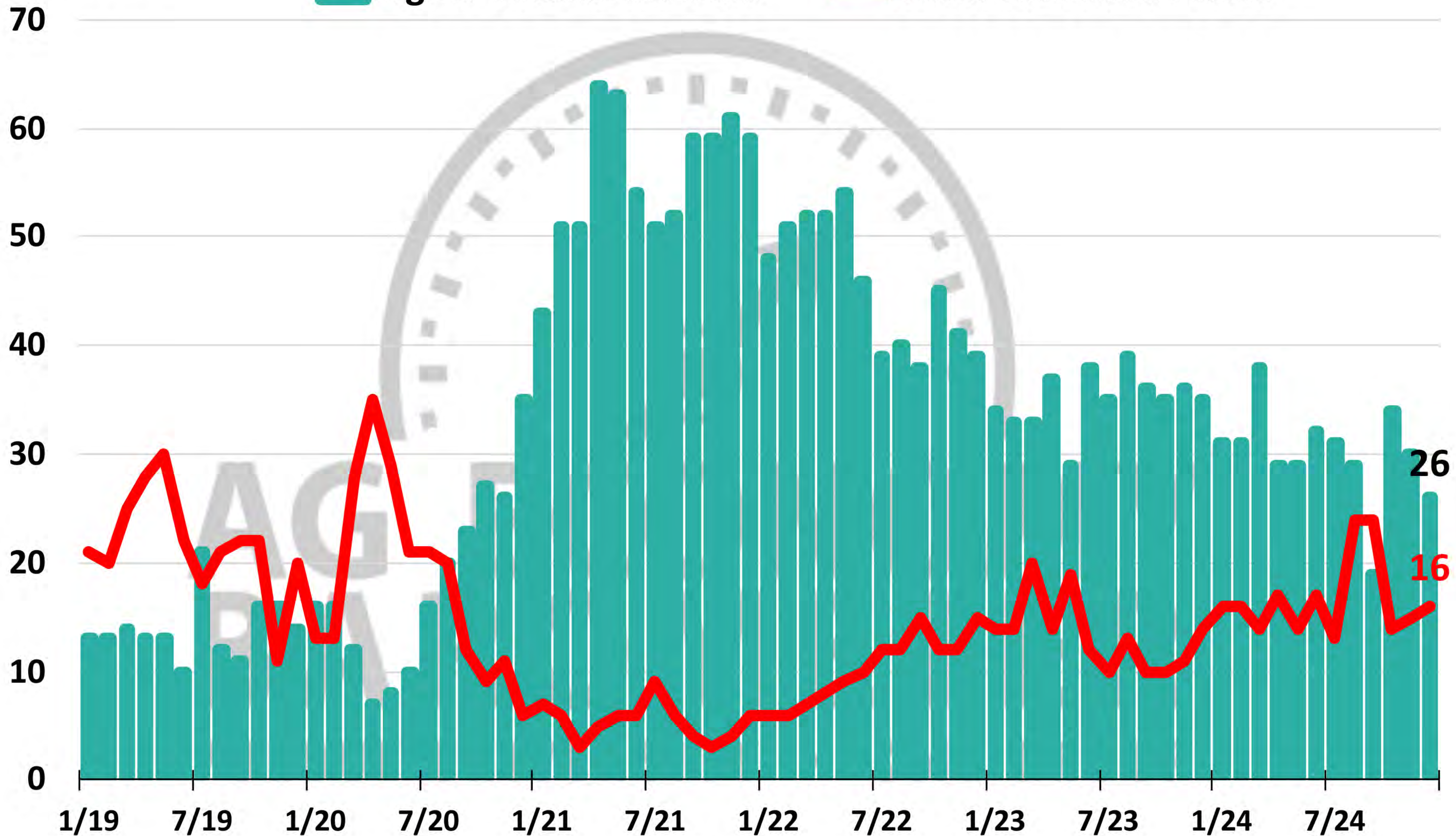


Farmland Price Expectations, 12 Months Ahead

% of respondents

Higher Farmland Prices

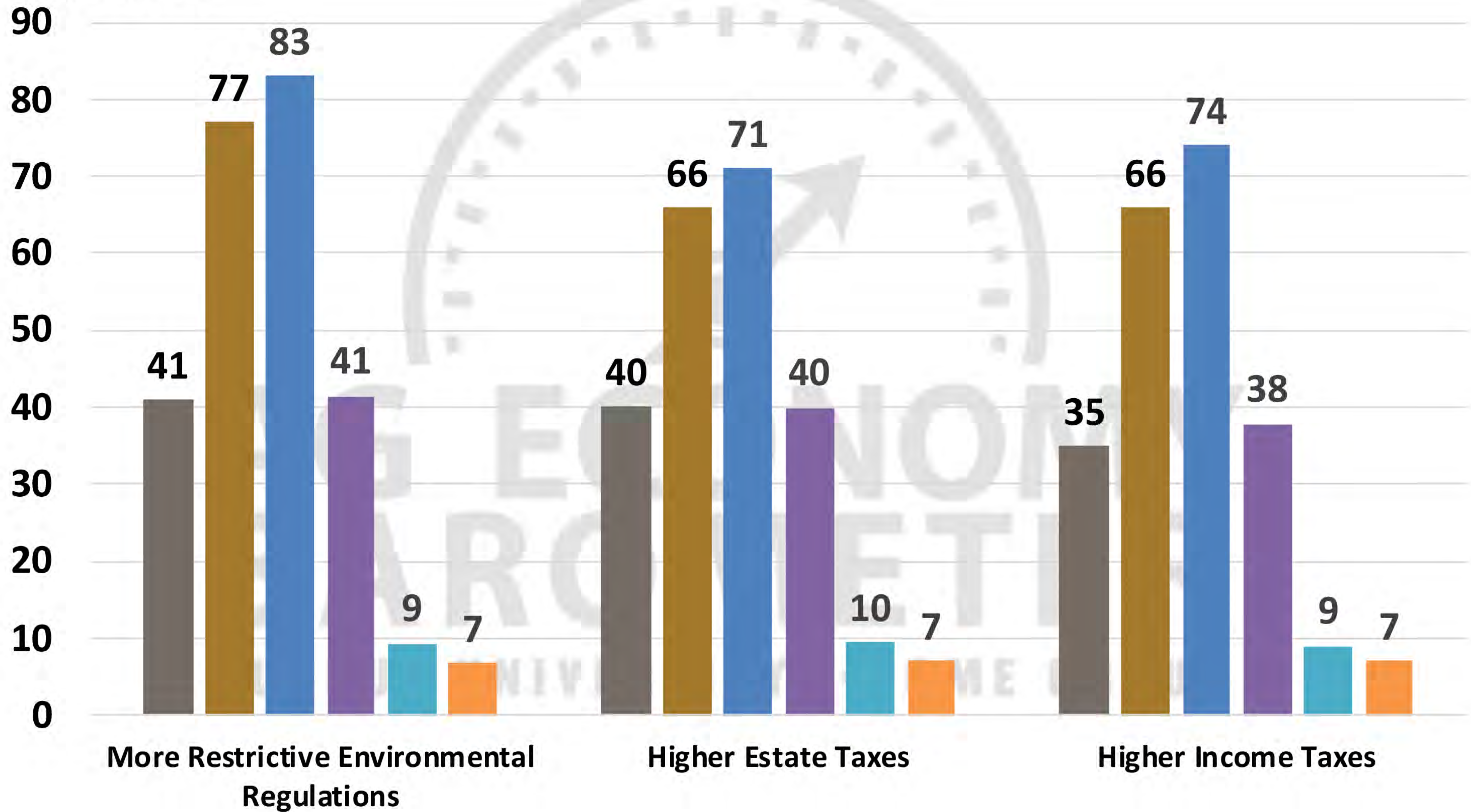
Lower Farmland Prices



Farmer Expectations Regarding Changes in Policies Affecting U.S. Agriculture

■ 10/20 ■ 11/20 ■ 12/20 ■ 10/24 ■ 11/24 ■ 12/24

% of respondents

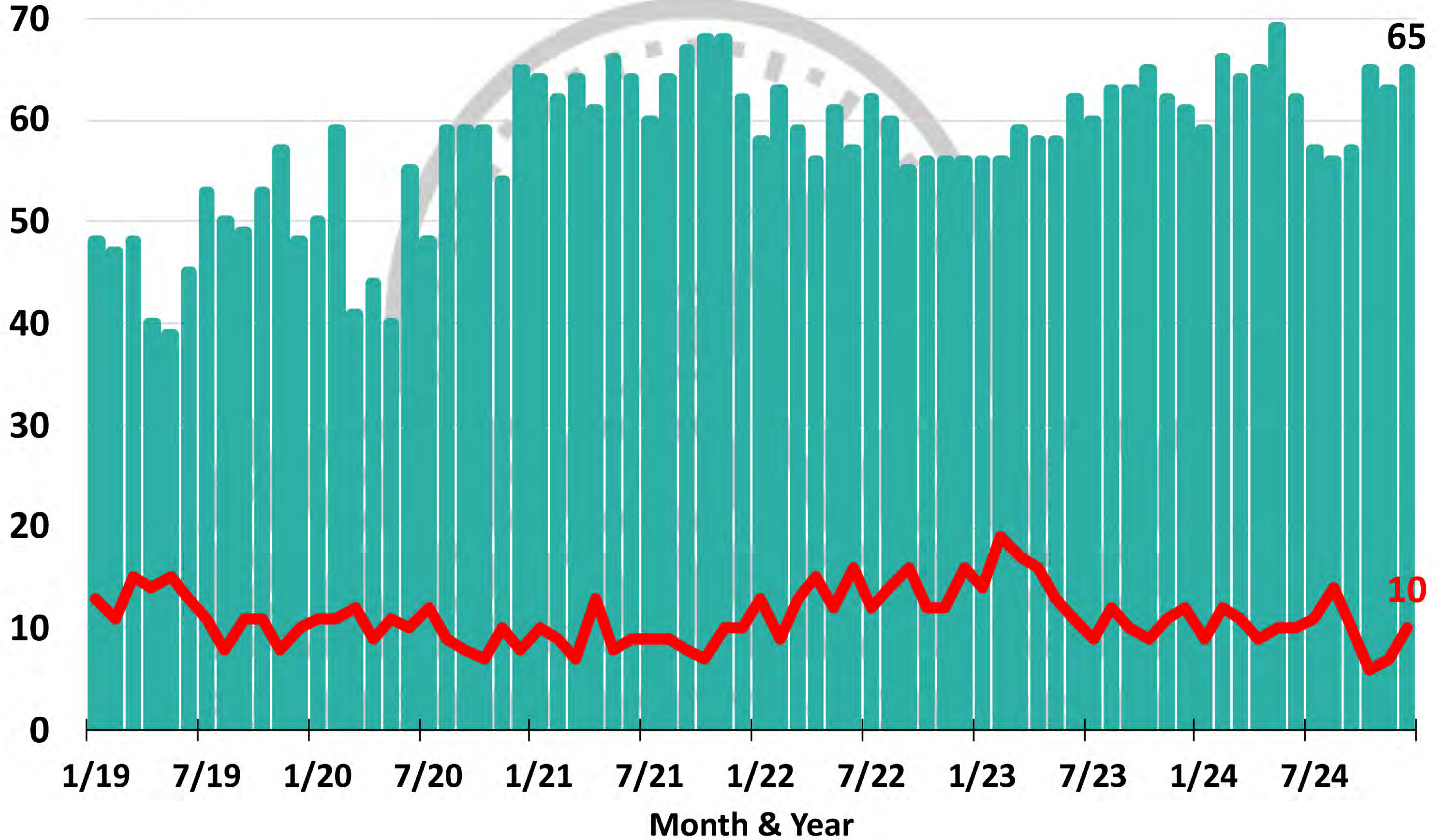


Farmland Price Expectations, 5 Years From Now

Higher Farmland Prices

Lower Farmland Prices

% of respondents

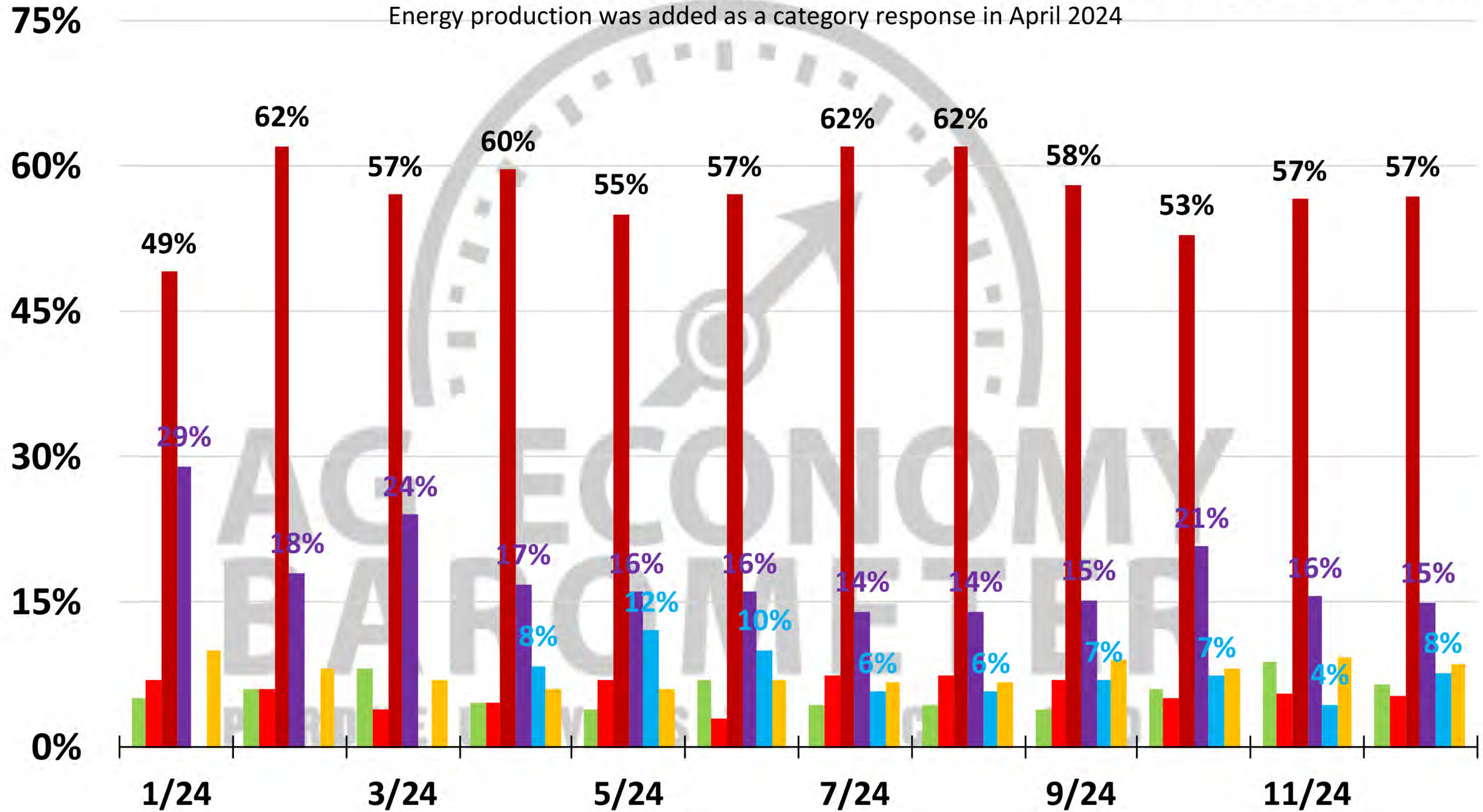


What is the main reason you expect farmland values to rise?

■ Strong farm cash flows
 ■ Low interest rates
 ■ Non-farm investor demand
 ■ Inflation
 ■ Energy Production
 ■ Other

% of respondents

Question was only posed to respondents who expect farmland values to rise over the next 5 years
 Energy production was added as a category response in April 2024



Which of the following factors is having the most influence on farmland values in your area?

% of respondents

40%

30%

20%

10%

0%

Net farm income Interest rates Alternative investments Inflation Liquidity Ag Policy

1/24

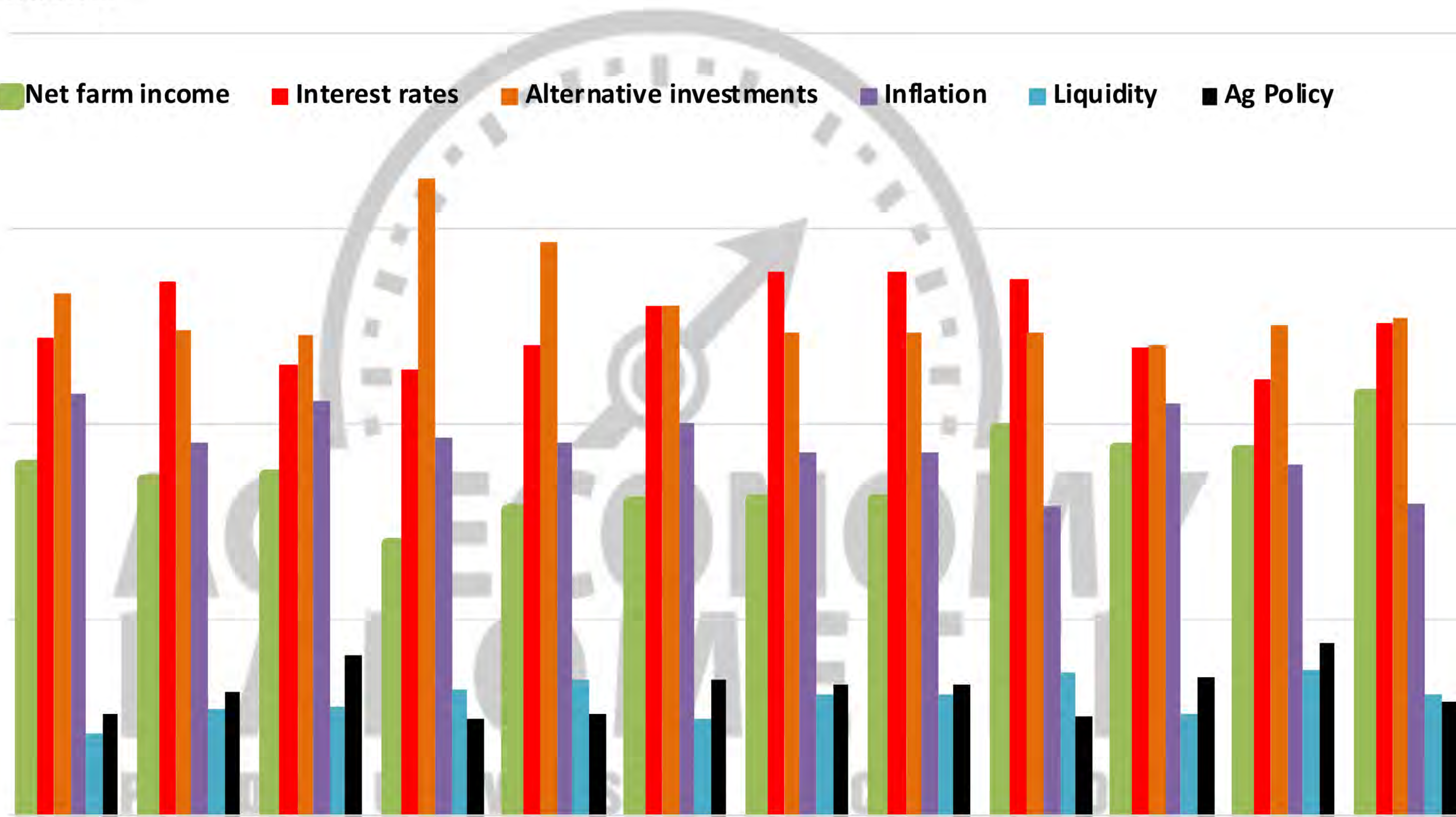
3/24

5/24

7/24

9/24

11/24



Have you made changes in your farming operation in response to long-term changes in weather patterns in your area?

9/24 10/24 11/24

% of respondents

90.0%

75.0%

60.0%

45.0%

30.0%

15.0%

0.0%

No

Uncertain

Yes



What are the biggest changes you have made (check up to two)?

% of respondents

9/24 10/24 11/24

40.0%

30.0%

20.0%

10.0%

0.0%

Tile Drainage

Irrigation

Cover Crops

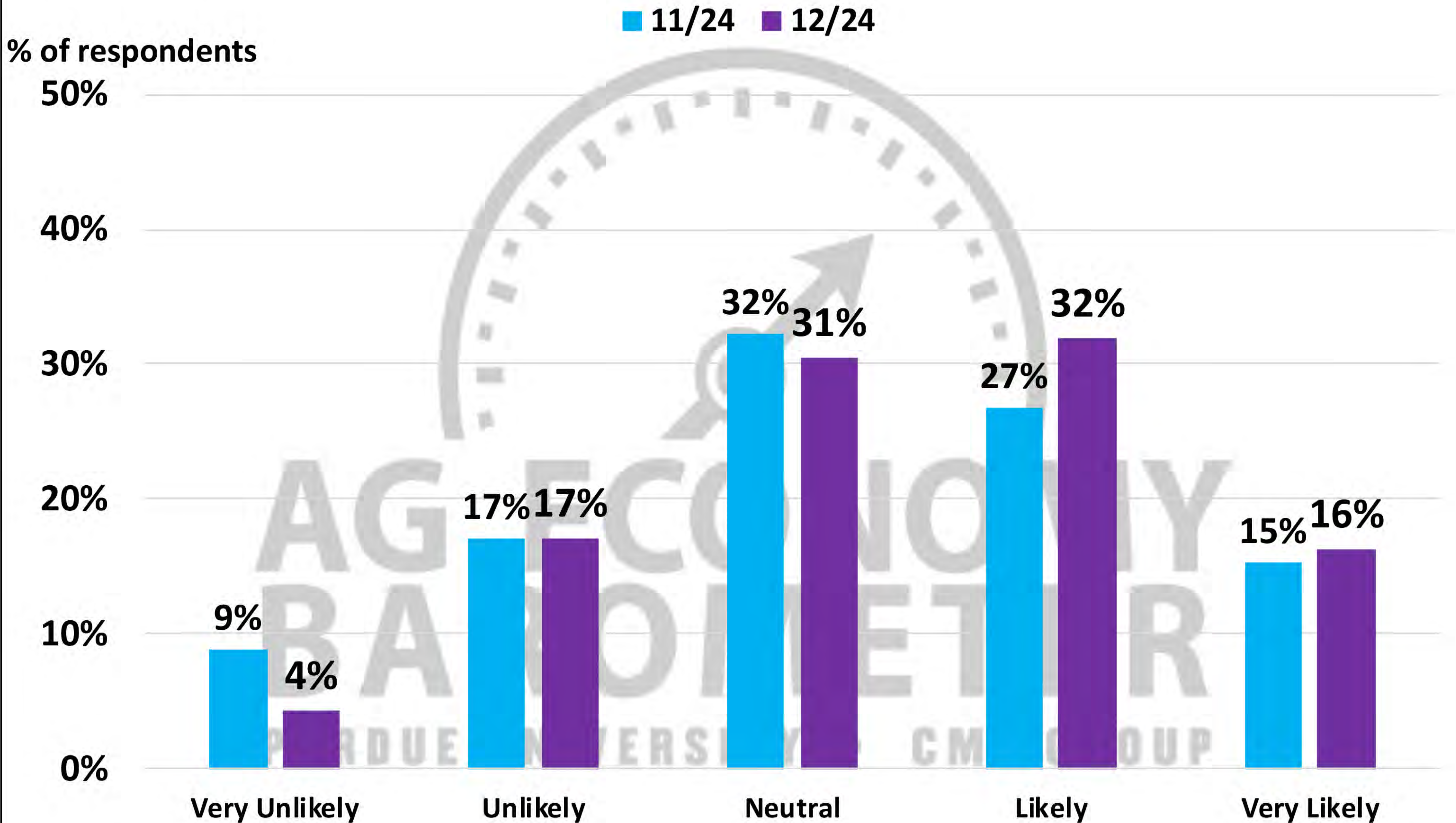
Crop Mix

No-Till

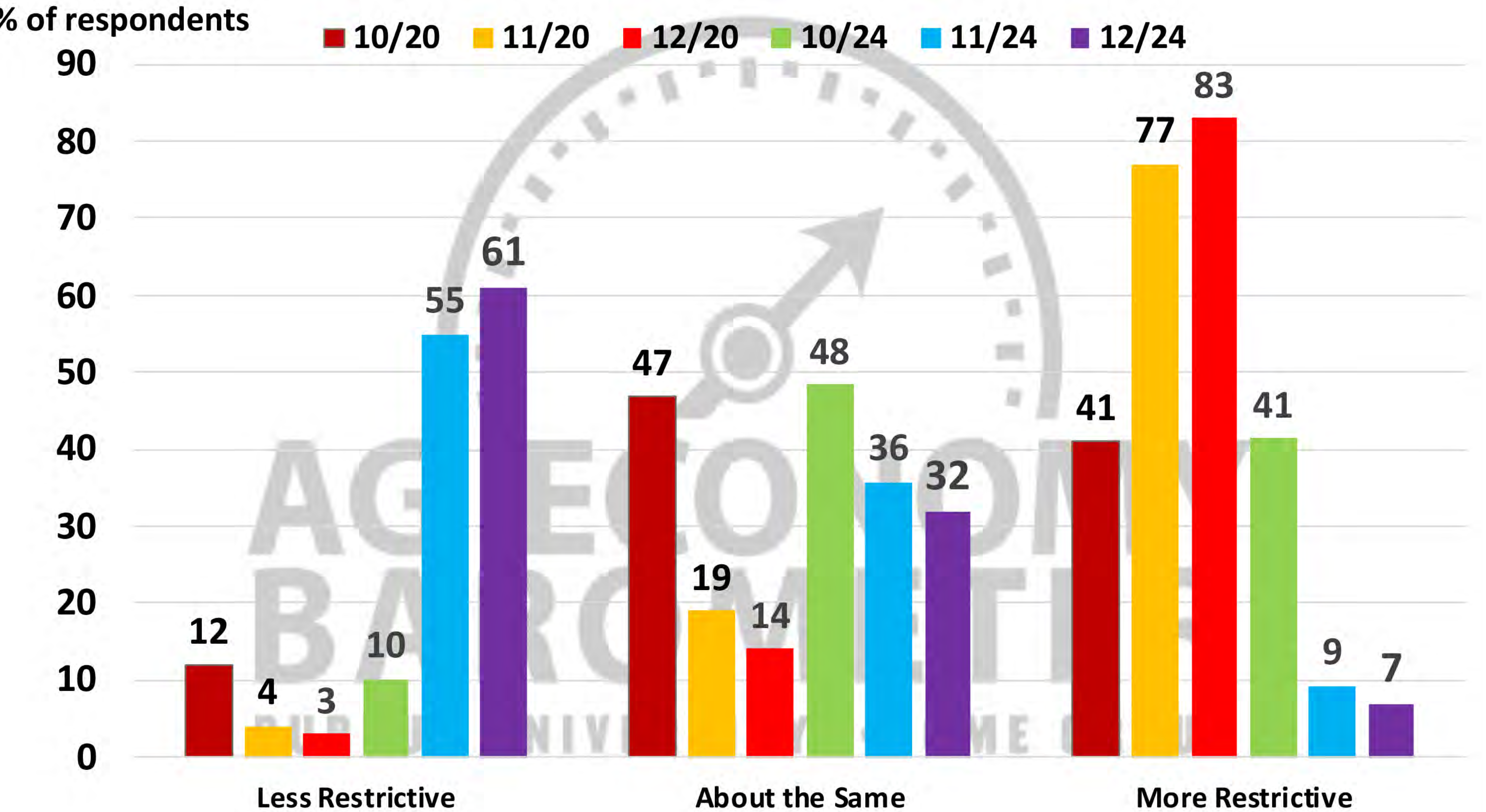
Other



How likely do you think U.S. agriculture is at risk of a "Trade War" that results in a significant decrease in U.S. agricultural exports?



Do you think environmental regulations impacting agriculture will be more restrictive, less restrictive, or about the same five years from now?

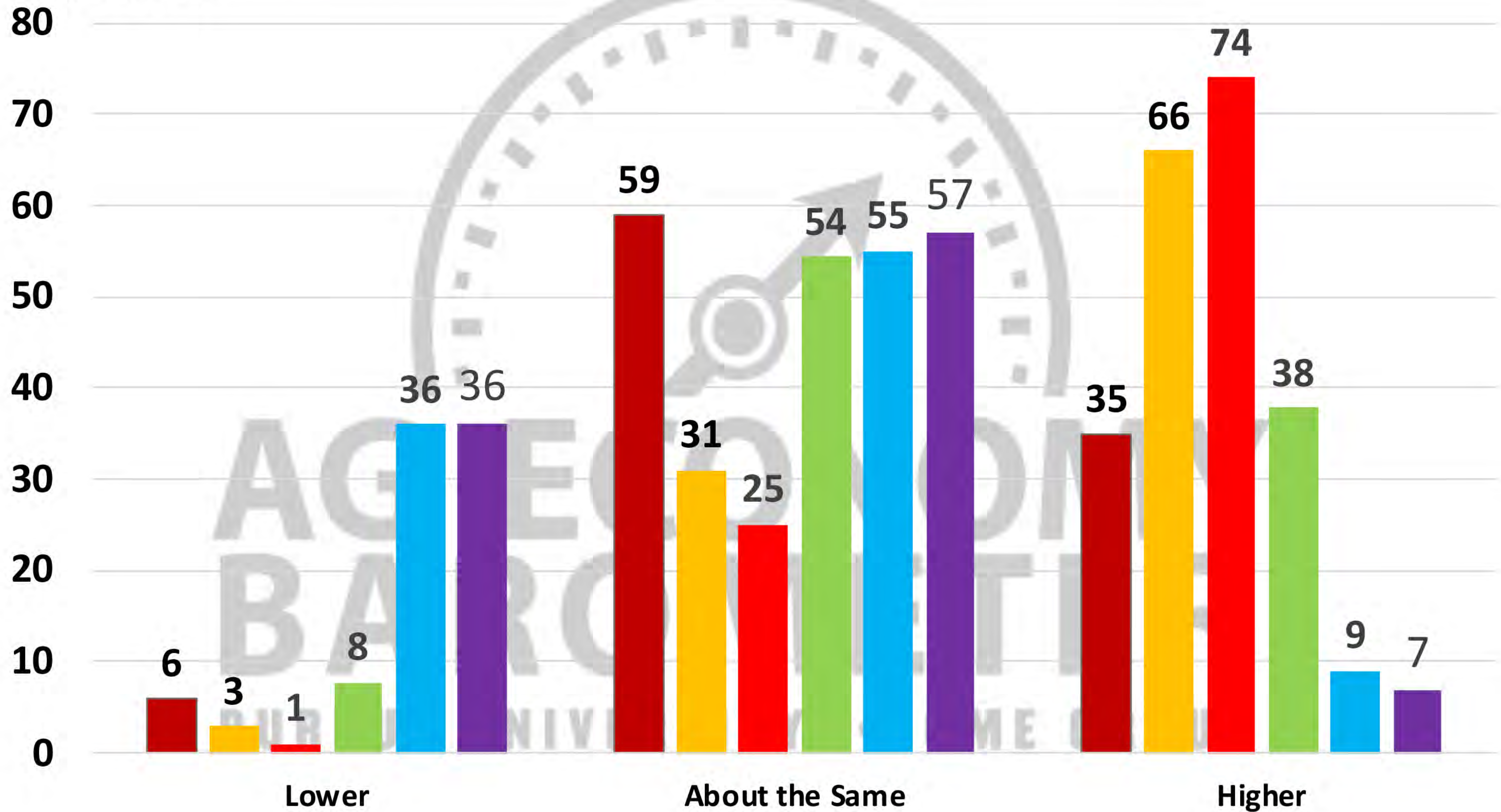


Source: Purdue Center for Commercial Agriculture, Producer Survey, December 2024

Do you think income tax rates for farms and ranches will be higher, lower, or about the same five years from now?

■ 10/20 ■ 11/20 ■ 12/20 ■ 10/24 ■ 11/24 ■ 12/24

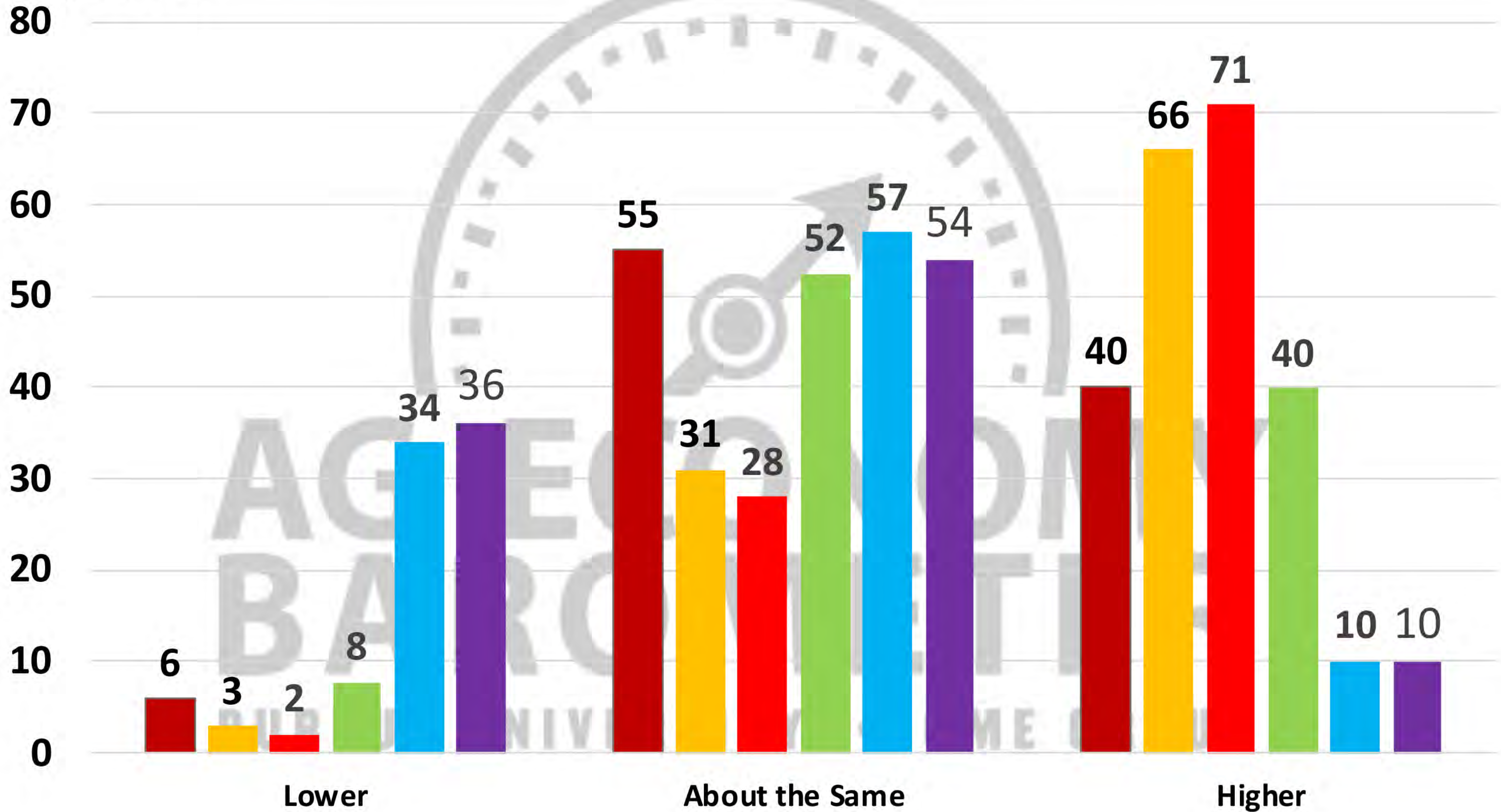
% of respondents



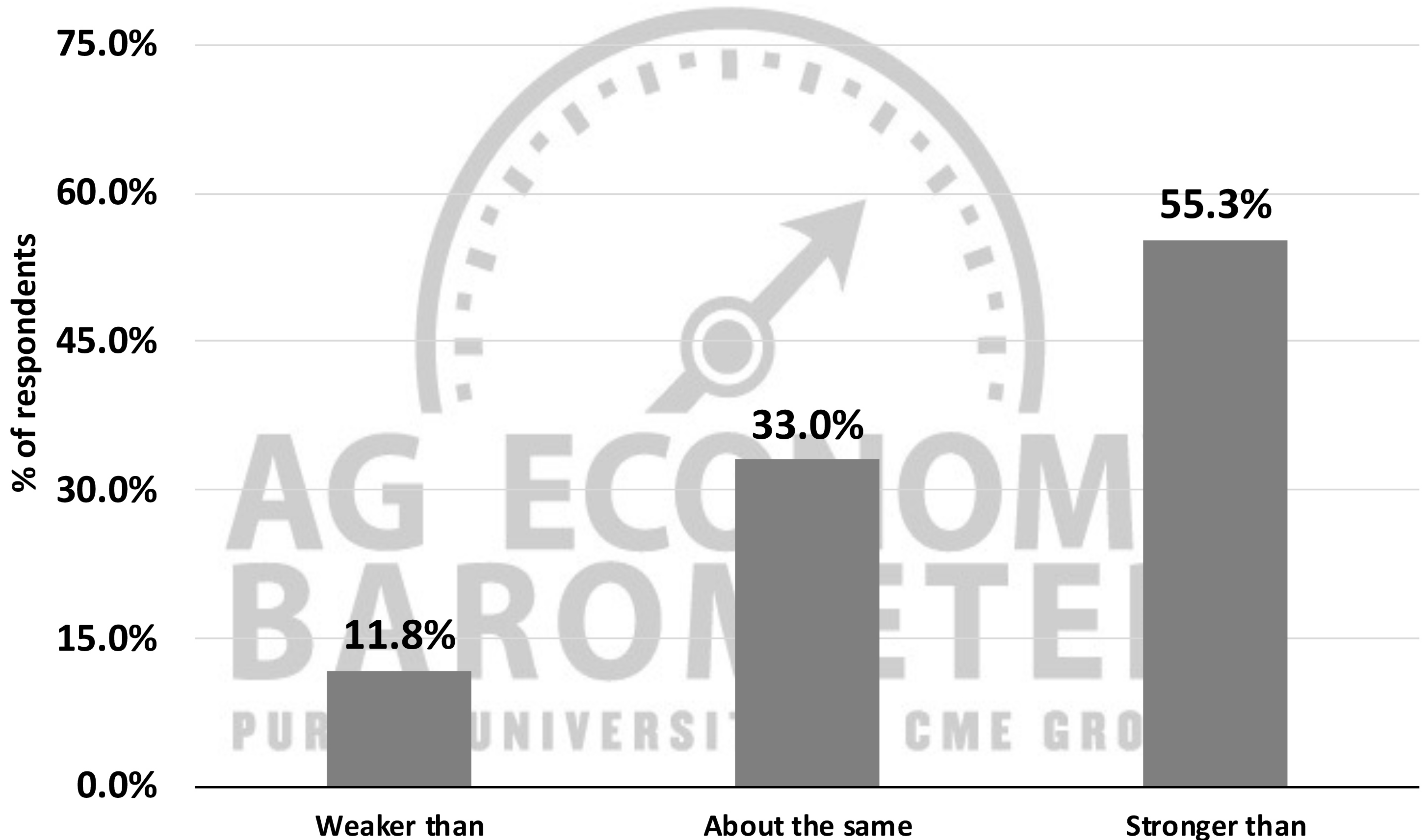
Do you think estate tax rates for farms and ranches will be higher, lower, or about the same five years from now?

10/20 11/20 12/20 10/24 11/24 12/24

% of respondents

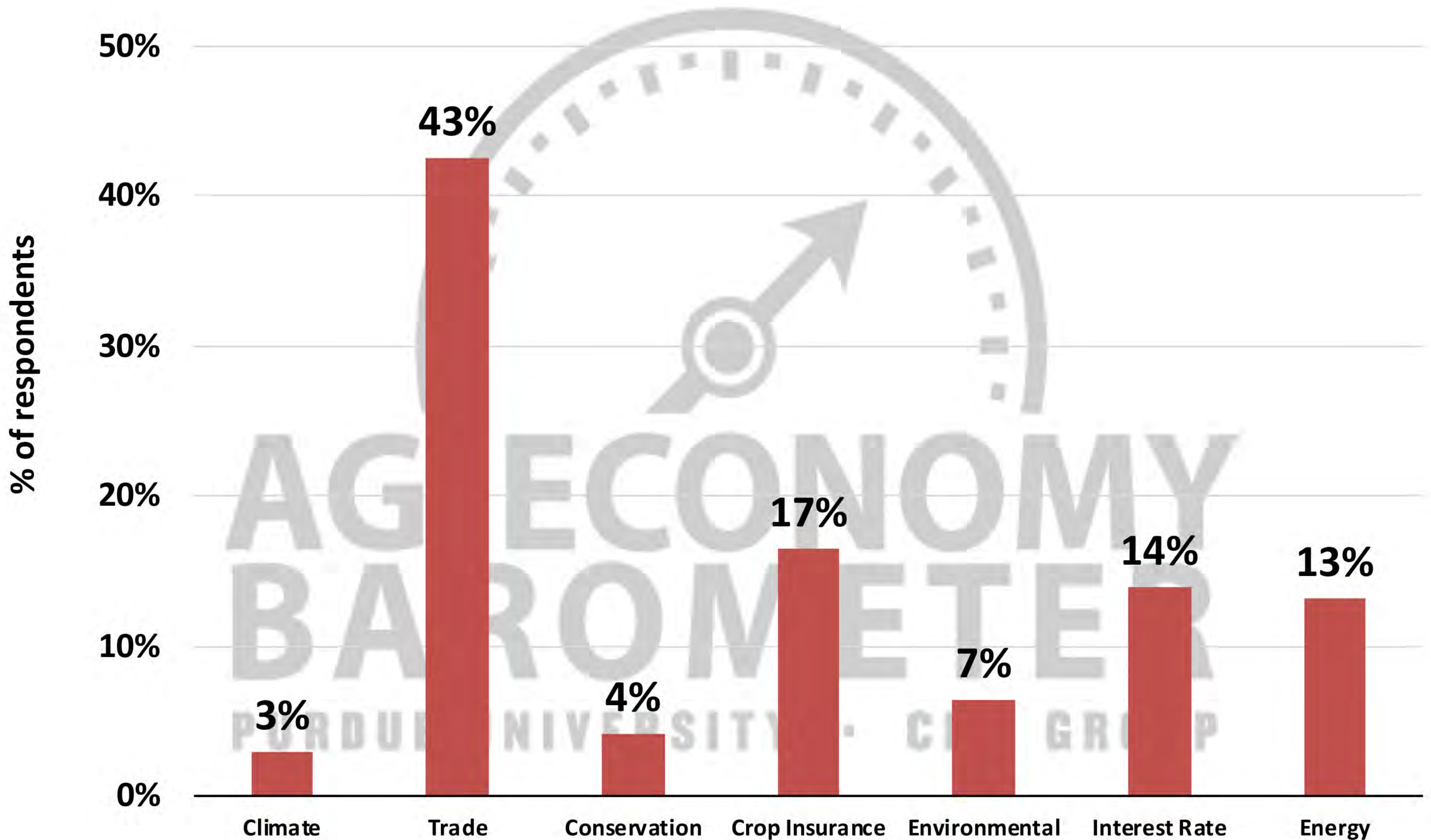


Do you think that the fall 2024 election outcome will lead to a farm safety net that is stronger than, weaker than, or about the same as before the election?



Source: Purdue Center for Commercial Agriculture, Producer Survey, December 2024

Which of the following policies or programs will be most important to my farm in next 5 years?



Source: Purdue Center for Commercial Agriculture, Producer Survey, December 2024