

**Purdue Crop Cost & Return Guide January 2004**  
**Table 1. Estimated Per Acre Crop Budgets**

	Crop Budgets for Three Yield Levels <sup>1</sup>																	
	Miami (Low Yield)						Crosby (Average Yield)						Brookston (High Yield)					
	Cont. Corn	Rot. Corn	Rot. Beans	Second-Year Beans	Wheat	DC Beans	Cont. Corn	Rot. Corn	Rot. Beans	Second-Year Beans	Wheat	DC Beans	Cont. Corn	Rot. Corn	Rot. Beans	Second-Year Beans	Wheat	DC Beans
Expected yield per acre <sup>2</sup>	106.6	114.6	37.1	33.4	61.0	21.7	131.9	141.9	46.0	41.4	68.6	27.0	162.4	174.6	56.6	50.9	76.0	33.1
Harvest price <sup>3</sup>	\$2.29	\$2.29	\$6.14	\$6.14	\$3.56	\$6.14	\$2.29	\$2.29	\$6.14	\$6.14	\$3.56	\$6.14	\$2.29	\$2.29	\$6.14	\$6.14	\$3.56	\$6.14
Market Revenue	\$244	\$262	\$228	\$205	\$217	\$133	\$302	\$325	\$282	\$254	\$244	\$166	\$372	\$400	\$348	\$313	\$271	\$203
Loan Deficiency Payment (LDP) <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total revenue	\$244	\$262	\$228	\$205	\$217	\$133	\$302	\$325	\$282	\$254	\$244	\$166	\$372	\$400	\$348	\$313	\$271	\$203
Less variable costs <sup>5</sup>																		
Fertilizer <sup>6</sup>	\$50	\$46	\$18	\$17	\$37	\$12	\$62	\$60	\$22	\$20	\$43	\$14	\$78	\$76	\$27	\$24	\$50	\$17
Seed <sup>7</sup>	28	28	33	33	20	38	33	33	33	33	20	38	33	33	33	33	20	38
Chemicals <sup>8</sup>	32	16	16	16	N/A	13	34	19	16	16	N/A	13	39	23	16	16	N/A	13
Dryer Fuel & Handling	14	12	1	1	N/A	2	18	15	1	1	N/A	3	22	18	1	1	N/A	3
Machinery Fuel @ \$1.20	8	8	8	8	5	4	10	10	10	10	5	4	11	11	11	11	5	4
Machinery Repairs <sup>9</sup>	8	8	8	8	4	4	9	9	9	9	5	4	10	10	10	10	5	4
Hauling	6	7	2	2	4	1	8	9	3	2	4	2	10	10	3	3	5	2
Interest <sup>10</sup>	5	4	3	3	3	3	6	5	4	3	3	3	7	6	4	4	3	3
Insurance/misc.	11	11	8	8	7	4	11	11	8	8	8	4	11	11	8	8	8	4
Total variable cost	\$162	\$140	\$97	\$96	\$80	\$81	\$191	\$171	\$106	\$102	\$88	\$85	\$221	\$198	\$113	\$110	\$96	\$88
Contribution margin <sup>11</sup> (Revenue - variable costs) per acre	\$82	\$122	\$131	\$109	\$137	\$52	\$111	\$154	\$176	\$152	\$156	\$81	\$151	\$202	\$235	\$203	\$175	\$115

<sup>1</sup>Estimated yields and costs are for normal yields with average management for three different soils representing low, average, and high productivity. On each soil, these estimated yields may vary  $\pm$  10% for management, and  $\pm$  10% for plant/harvest date. These yields assume normal weather conditions.

<sup>2</sup>Average yield based on timely plant/harvest date, except soybean double crop yield, which is based on July 1 plant date. Continuous corn, soybean, and wheat yields are a percent of rotation corn yield: continuous corn 93%; drill soybeans 33.5% (second year drill beans or for 30-inch beans in central Indiana 30.2%); wheat 55% on low yield, 50% on average yield, and 45% on high yield soils; and double crop soybeans (South-central Indiana) 19% (Source:ID-152 "Estimating Potential Yield for Corn, Soybeans, and Wheat).

<sup>3</sup>Harvest corn price is December 2004 CBOT opening futures price on January 6, 2004 less \$0.25 basis. Harvest soybean price is November 2004 CBOT opening futures price on January 6, 2004, less \$0.30 basis. Harvest wheat price is July 2004 CBOT opening futures price quoted on January 5, 2004, less \$0.30 basis.

<sup>4</sup>Loan Deficiency Payment is paid on all bushels produced. The per bushel payment is the amount by which the loan rate exceeds the market price. Loan rates are \$2.01 for corn, \$5.12 for soybeans, and \$2.49 for wheat.

<sup>5</sup>Seed, fertilizer, chemical, and fuel prices are early January 2004 quotes.

<sup>6</sup>Fertilizer based on tri-state fertilizer recommendations (Source: Michigan Extension Bulletin E-2567, July 1995). Lime amounts represent the pounds of standard ag lime needed to neutralize the acidity from the nitrogen supplied from sources other than ammonium sulfate. Pounds of N-P<sub>2</sub>O<sub>5</sub>-K<sub>2</sub>O-lime by crop and soil: continuous corn, 119-39-49-357, 153-49-56-460, 195-60-64-585; rotation corn, 100-42-51-300, 137-52-58-411, 182-65-67-544; rotation beans, 0-31-74-0, 0-38-86-0, 0-47-102-0; wheat, 63-40-43-188, 77-45-46-230, 90-49-49-270; double crop beans, 0-17-50-0, 0-22-58-0, 0-26-66-0. Fertilizer prices per lb.: NH<sub>3</sub> @ \$0.24; urea @ \$0.32; P<sub>2</sub>O<sub>5</sub> @ \$0.28; K<sub>2</sub>O @ \$0.14; lime @ \$16/ton. 5-10% more nitrogen might be needed on both excessively and poorly drained soils. All soil tests for phosphorus and potassium are in the maintenance range, and the pH is in the recommended range. The potash recommendations are for a light color loam or silt loam soil with a Cation Exchange Capacity (CEC) of 10. This recommendation will vary with CEC.

<sup>7</sup>Add \$7 per acre for Bt corn seed. Soybean seed prices include Round-Up Ready® varieties

<sup>8</sup>Corn insecticide @ \$16 per acre is included for continuous corn and should be added to rotation corn in northern Indiana.

<sup>9</sup>Repairs are based on approximately five-year-old machinery. For older machinery, per acre repairs and downtime cost will be \$6-10 higher, and indirect machinery costs will be lower.

<sup>10</sup>Interest is based on 6.0% annual rate for 9 months for seed, fertilizer, and chemicals, and for 6 months for half the machinery fuel and repairs and all the insurance/misc.

<sup>11</sup>Contribution margin is the return to the unpaid operator labor/management, machinery services, and land resources.

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**Table 2. Estimated Per Farm Crop Budgets For 2004 - January Estimates**

Effect on Earnings for Each of Four Crop Rotations on Three Soil Types Using Similar Machinery and Labor When Farm Size is Adjusted to Permit Timely Fieldwork<sup>1</sup>

Farm Acres Rotation	(Miami) Low Yield Soils				(Crosby) Average Yield Soils				(Brookston) High Yield Soils			
	900 c-c	1000 c-b	1200 c-b, c-w, dc	1200 c-b, c-w, dc	900 c-c	1000 c-b	1200 c-b, c-w	1200 c-b, c-w, dc	900 c-c	1000 c-b	1200 c-b, c-w	1200 c-b, c-w, dc
Crop contribution margin <sup>2</sup>	\$73,800	\$126,500	\$153,000	\$163,400	\$99,900	\$165,000	\$194,000	\$210,200	\$135,900	\$218,500	\$250,200	\$273,200
Government payment <sup>3</sup>	20,241	17,175	22,596	22,596	23,670	20,070	26,222	26,222	29,259	24,820	31,794	31,794
Total contribution margin	\$94,041	\$143,675	\$175,596	\$185,996	\$123,570	\$185,070	\$220,222	\$236,422	\$165,159	\$243,320	\$281,994	\$304,994
Annual overhead costs:												
Machinery replacement <sup>4</sup>	45,000	48,500	48,500	49,000	48,600	52,100	52,100	52,600	54,000	57,500	57,500	58,000
Drying/handling	6,300	6,300	6,300	6,300	7,200	7,200	7,200	7,200	8,100	8,100	8,100	8,100
Family and hired labor <sup>5</sup>	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000	37,000
Land <sup>6</sup>	\$92,700	\$103,000	\$123,600	\$123,600	\$115,200	\$128,000	\$153,600	\$153,600	\$141,300	\$157,000	\$188,400	\$188,400
Earnings or (losses)	\$ (86,959)	\$ (51,125)	\$ (39,804)	\$ (29,904)	\$ (84,430)	\$ (39,230)	\$ (29,678)	\$ (13,978)	\$ (75,241)	\$ (16,280)	\$ (9,006)	\$ 13,494

<sup>1</sup>Rotations are as follows: c-c = 900 acres continuous corn; c-b = 500 acres rotation corn - 500 acres soybeans; c-b, c-w = 400 acres corn - 400 acres soybeans plus 200 acres corn - 200 acres wheat; c-b, c-w, dc = 400 acres corn - 400 acres soybeans plus 200 acres corn - 200 acres wheat, double crop beans (dc).

<sup>2</sup>Crops contribution margin is per acre contribution margin from Table 1 times number of acres.

<sup>3</sup>Government payment includes the direct payment and the counter cyclical payment. The per bushel direct payment rate is \$0.28 for corn, \$0.44 for soybeans, and \$0.52 for wheat. Direct payment yields for corn were 94.5, 110.5, 136.6 on low, average, and high soils. Direct payment yields for soybeans were 31.7, 37.0, and 45.8 for low, average, and high soils. Direct payment yields for wheat were 45.8, 49.3, 55.5 on low, average, and high soils. The counter cyclical payments were based on a target price of \$2.63 for corn, \$5.80 for soybeans, and \$3.92 for wheat. The average marketing year price assumed was \$2.36 for corn, \$6.40 for soybeans, and \$3.85 for wheat. The counter cyclical yields for corn were 108.1, 133.4, and 164.1 for low, average, and high soils. The counter cyclical yields for soybeans were 36.2, 44.7, and 55.0 for low, average and high soils. The counter cyclical yields for wheat were 59.5, 66.7, 73.8 for low, average, and high soils. A base acre of each acre of crop raised was assumed.

<sup>4</sup>The same basic machinery set, which is timely for each rotation, is used on all four farms of the same soil type. A no-till drill is added for beans, and a larger combine platform is added for double-crop beans. Average annual replacement costs were calculated using the Purdue Machinery Cost Calculator for timely set of fall plow or chisel tillage. Replacement costs for no-till are about 75% of fall chisel tillage. Seven-year trading policy assumed for combine and planter, 10-year policy for other field machinery. On livestock farms where fewer hours each day are available for crops, or on small farms, machinery costs and/or labor costs will be higher. On well drained soils where more days are suitable for spring field work, machinery costs could be lower.

<sup>5</sup>Labor expenses include a family living withdrawal of \$24,139 (\$48,855 of family living expenses less \$24,716 in net nonfarm income reported by Illinois Farm Business Farm Management Association records in 2002) and \$12,000 for part-time hired labor.

<sup>6</sup>Based on cash rent at \$103 per acre on low yield soil, \$128 per acre on average yield soil, and \$157 per acre on high yield soil.

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