CATTLE OUTLOOK

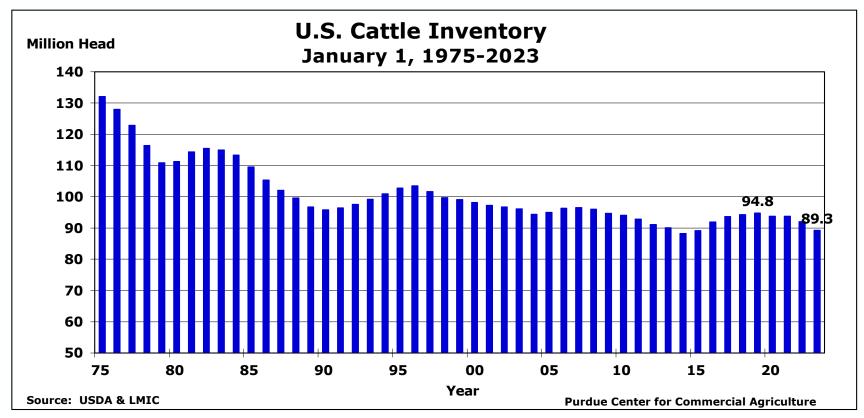
James Mintert, Professor of Agricultural Economics & Director, Center for Commercial Agriculture

October 25, 2023



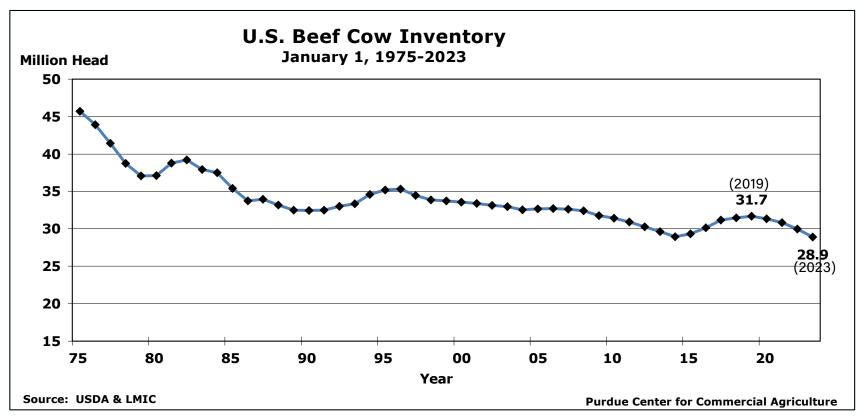
Purdue.edu/commercialag

Jan. 1, 2023 U.S. Cattle Inventory Was Down 5.5 Million Head From It's Most Recent Peak in 2019



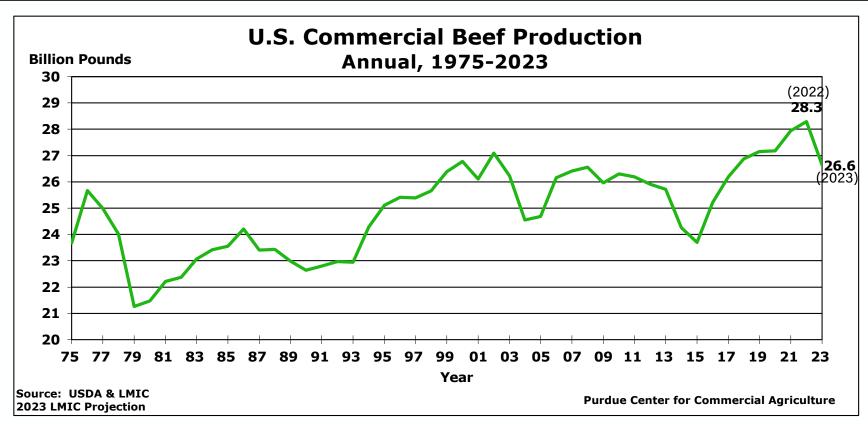


And the Jan. 1 Beef Cow Inventory Was Down Almost 3 Million Head Since Peaking in 2019



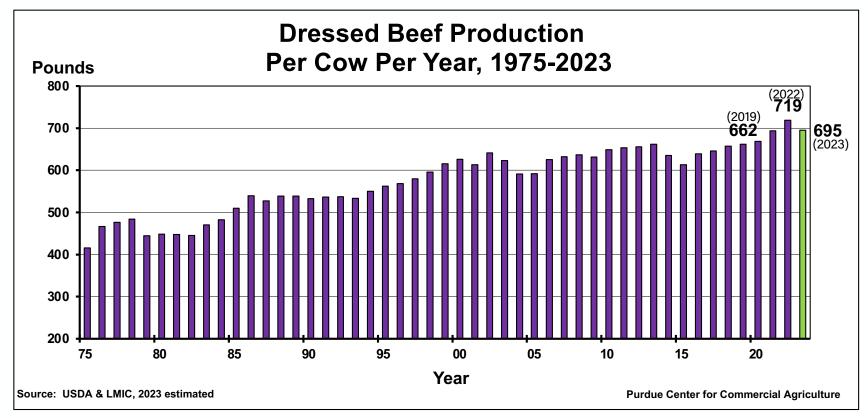


But Annual Beef Production Remained Above the Prior Year Until 2023



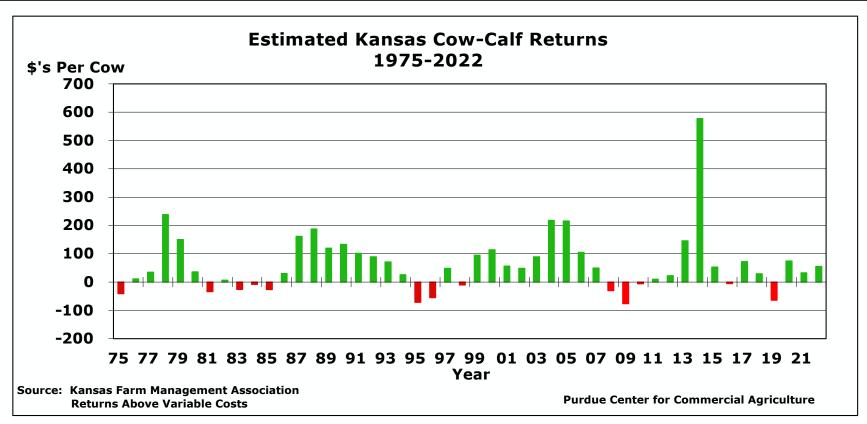


Improving Productivity Helped Offset Slaughter Declines ... Productivity Up 9% from 2019 to 2022



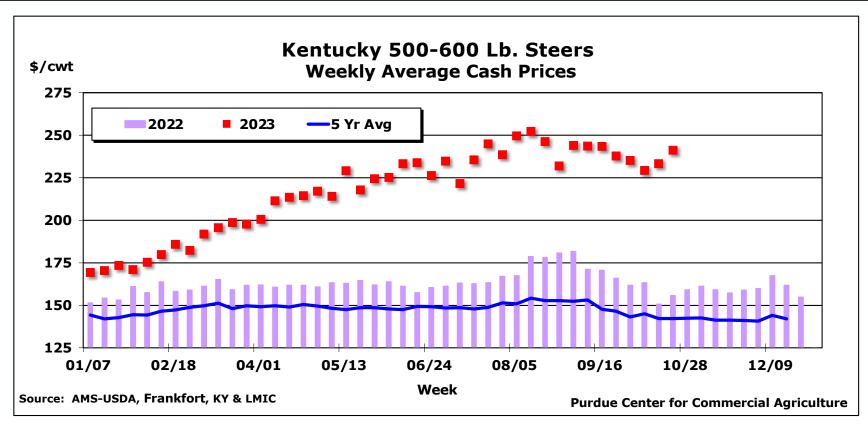


Cow-Calf Returns Have Improved Since 2019...But 2023 Will Be the 1st Year of a Return to Very Positive Returns





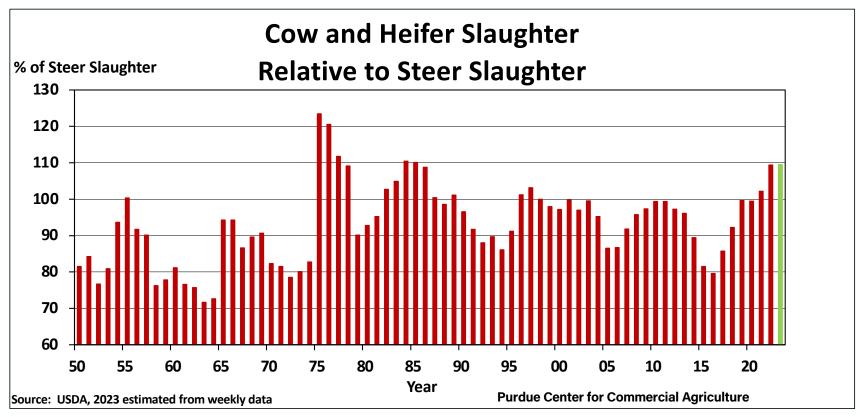
Cow-Calf Profitability Picture Changed Dramatically in 2023...Calf Prices So Far This Fall Averaging 50% Above One Year Earlier





How Quickly Will Producers Respond to Changing Profitability Picture?

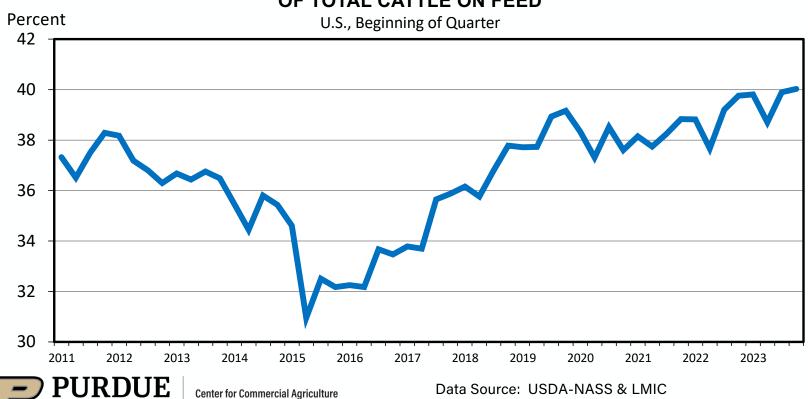
Slaughter Data Indicates Producers Have Not Started to Expand Their Herds Yet... Total Female Slaughter as a % of Steer Slaughter Remains High





And the October Cattle On Feed Report Provided Additional Confirmation That Herd Expansion Has Not Started Yet

HEIFERS ON FEED AS A PERCENT OF TOTAL CATTLE ON FEED



Herd Expansion Decisions Will Be Made By Cow-Calf Operators

Top 5 States Account for 40% of Beef Cow Inventory

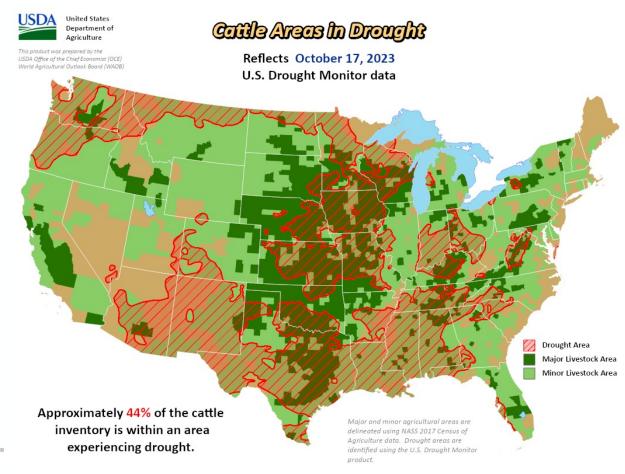
Top 10 States Account for Nearly 60% of U.S. Inventory

Rank	State	2023 Beef Cow Inventory	% of U.S. Inventory	
		(1,000 Head)		
1	TX	4,300	15%	
2	OK	1,981	7%	
3	МО	1,945	7%	
4	NE	1,703	6%	
5	SD	1,533	5%	
6	KS	1,315	5%	
7	MT	1,270	4%	
8	KY	895	3%	
9	FL	888	3%	
10	ND	876	3%	
11	AR	866	3%	
12	IA	860	3%	
13	TN	844	3%	
14	AL	678	2%	
15	WY	671	2%	



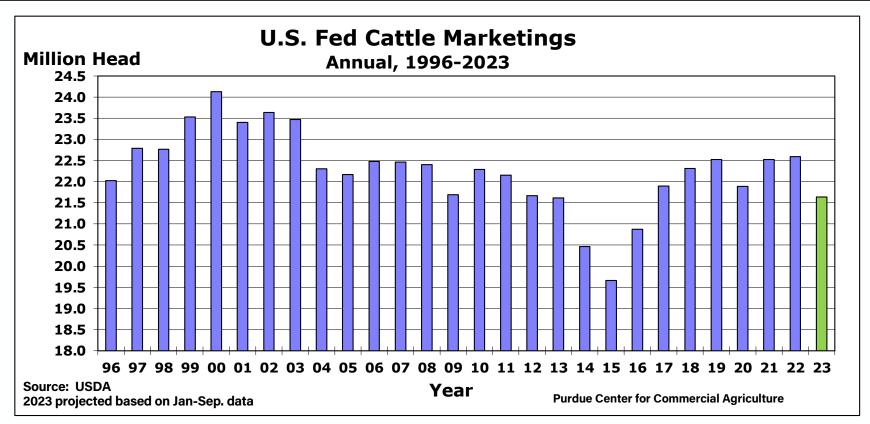
Source: USDA, Cattle, January, 2023

Drought Is Still Holding Back Expansion Interest in Key Cow-Calf States



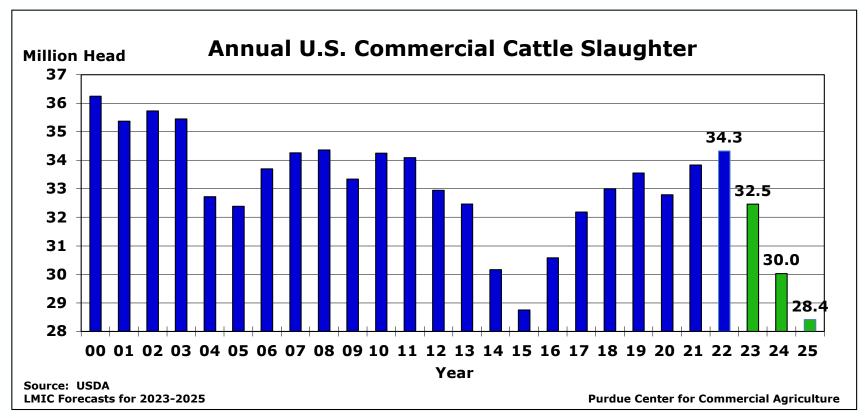


Fed Cattle Marketings On Track to Fall Below Year Ago in 2023 Look for Further Fed Cattle Marketing Declines in 2024 & 2025



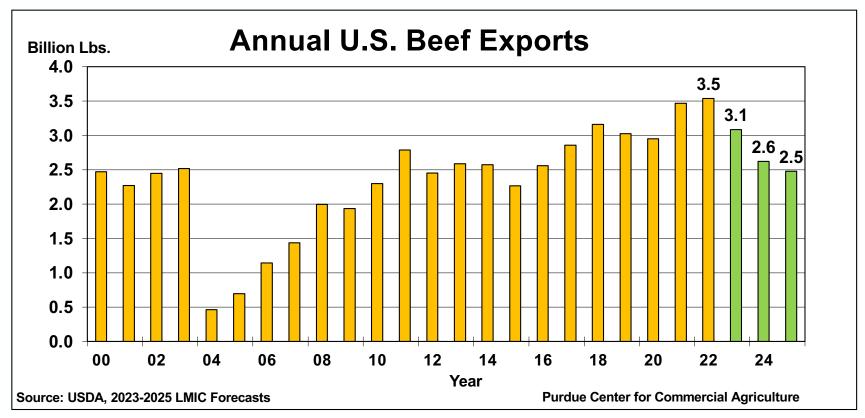


Weather Conditions Could Be Key for Herd Rebuilding in 2024 If Herd Expansion Gets Underway in Earnest in 2024, Slaughter Cattle Supplies Will Decline Sharply



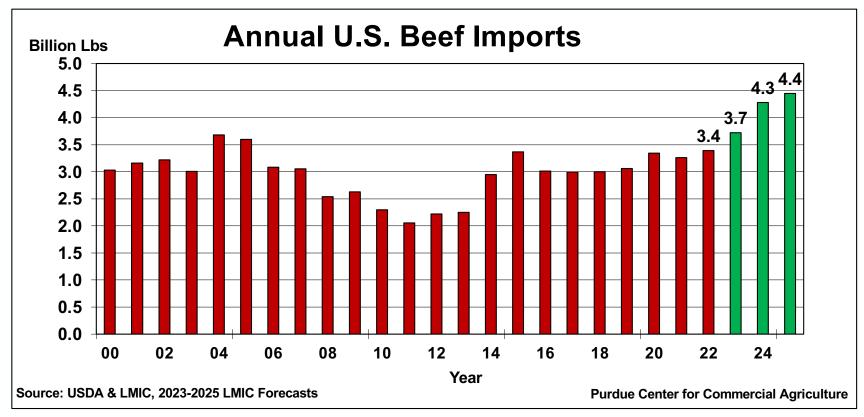


Beef Exports Peaked in 2022 But Are Headed Lower As U.S. Supplies Tighten & U.S. Prices Rise





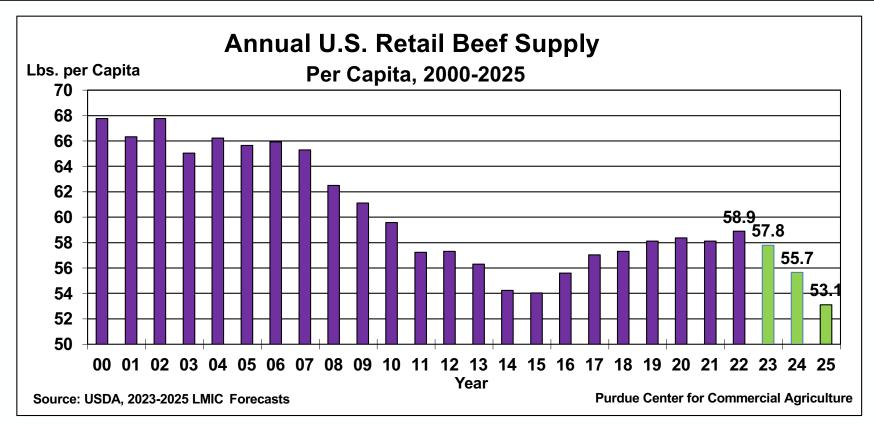
Strength in U.S. Prices Will Encourage Beef Import Increases to Supplement Domestic Supplies





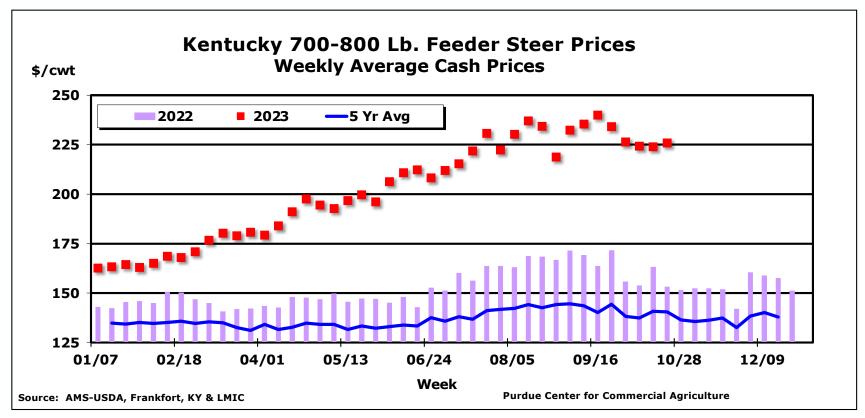
Per Capita Beef Supplies Will Shrink in 2024 & 2025

How Rapidly & By How Much Will Depend on How Quickly & Aggressively Producers Engage in Rebuilding Their Herds



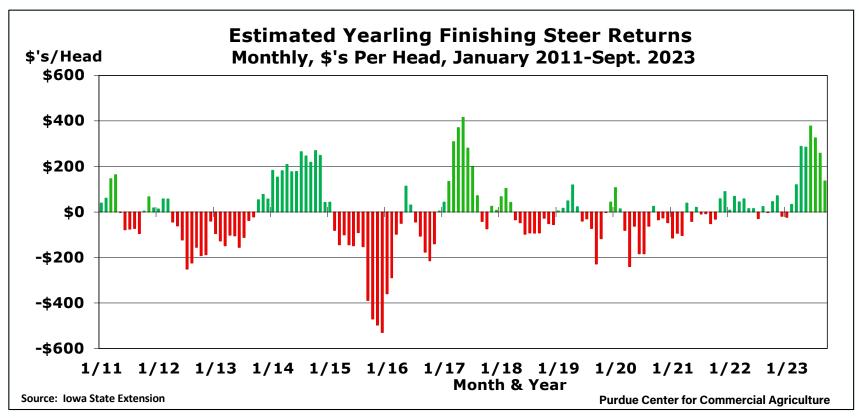


Feeder Prices Up Over 40% This Fall vs. Fall 2022 Pushing Cattle Feeders' Breakevens Up Sharply



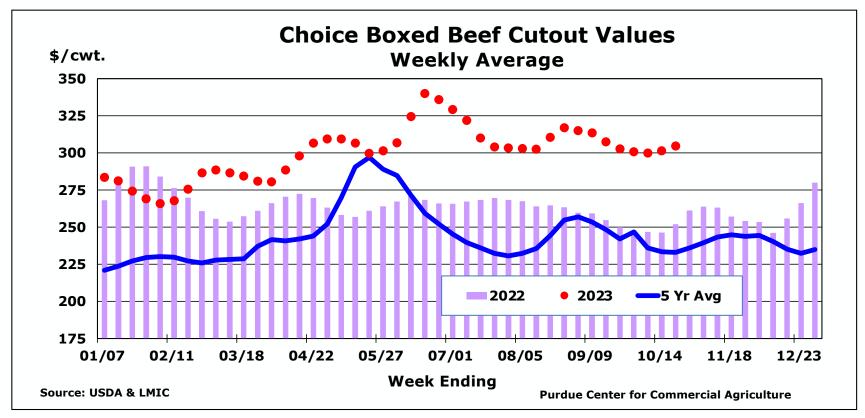


Cattle Feeders Have Had A Profitable Year in 2023...Their Challenge Will Be to Avoid a Repeat of 2015 As Breakevens Rise



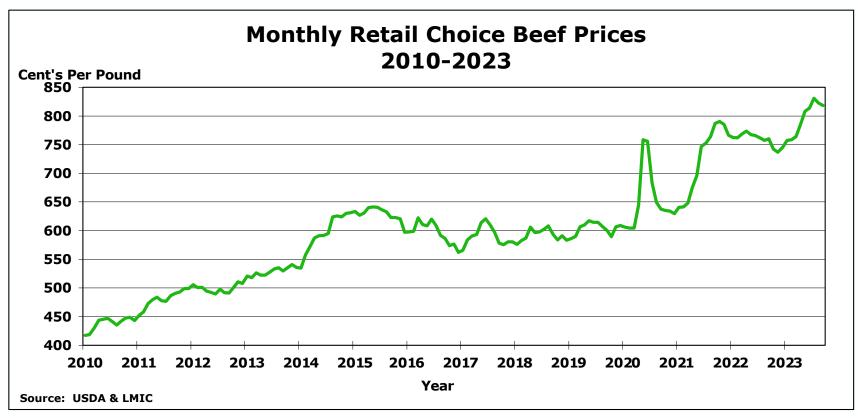


Wholesale Beef Price Increases Have Not Kept Up With Cattle Price Rise So Far 4th Quarter Choice Boxed Beef Prices Up 22% and Select Prices Up 27%, Both Compared to A Year Ago





Higher Retail Prices Ahead in 2024 & 2025...How Will Consumer's React





Year-to-Year Declines in Consumer Demand Indices In Early 2023, But Indices Showed Signs of Strengthening Recently

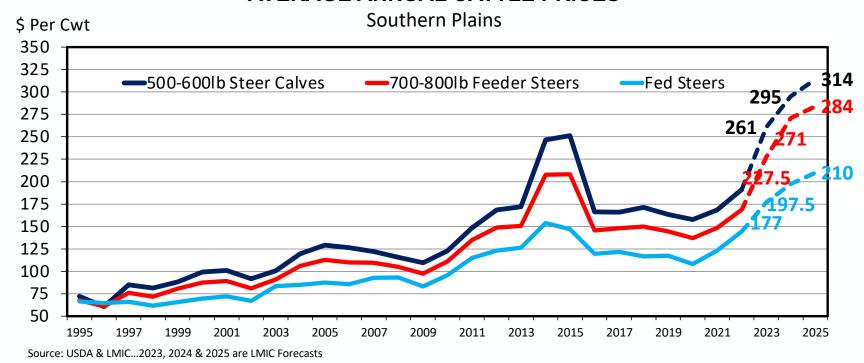
Mont	hly Dom	estic Meat	Demand I	ndex Table	, Jan. 1988	= 100 (202	2-present)	
		Choice Retail Beef			All-Fresh Retail Beef			
9			%	%		%	%	
			Change	Change		Change	Change	
			from	from		from	from	
			previous	previous		previous	previous	
Year	Month	Index	month	year	Index	month	year	
2022	1	87.09	-0.20	13.25	91.81	-0.71	12.06	
2022	2	83.07	-4.62	20.44	87.59	-4.60	19.12	
2022	3	93.54	12.60	13.70	98.82	12.82	12.41	
2022	4	83.31	-10.94	4.15	87.63	-11.32	4.12	
2022	5	79.94	-4.04	6.82	84.45	-3.63	6.32	
2022	6	84.19	5.32	-7.91	88.76	5.10	-7.94	
2022	7	76.48	-9.17	-12.01	80.75	-9.03	-11.23	
2022	8	84.43	10.40	-6.03	89.26	10.54	-4.45	
2022	9	82.45	-2.34	-7.33	86.94	-2.60	-6.61	
2022	10	78.91	-4.30	-14.59	83.75	-3.67	-14.56	
2022	11	80.63	2.18	-11.04	85.14	1.67	-11.55	
2022	12	75.38	-6.51	-13.63	79.18	-7.01	-14.38	
2023	1	84.48	12.07	-3.00	88.09	11.26	-4.05	
2023	2	70.98	-15.97	-14.55	74.11	-15.87	-15.38	
2023	3	81.88	15.34	-12.47	85.12	14.85	-13.86	
2023	4	71.63	-12.51	-14.02	73.88	-13.21	-15.70	
2023	5	81.93	14.38	2.49	84.32	14.14	-0.15	
2023	6	82.89	1.17	-1.55	85.50	1.39	-3.68	
2023	7	79.15	-4.52	3.49	82.18	-3.88	1.78	
2023	8	88.03	11.23	4.27	92.25	12.25	3.35	



Source: Glynn T. Tonsor Kansas State University AgManager.info

Prices Are Headed Higher the Next Couple of Years...But How High Is Still Open to Question

AVERAGE ANNUAL CATTLE PRICES





New Highs Ahead for Live Cattle Futures? Strength or Weakness in U.S. Economy Could Be Key



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