

Fred Smith

Current Address
1234 W. State Street
West Lafayette, IN 47906

fsmith@purdue.edu
(111) 222-1234
linkedin.com

Permanent Address
111 S. Park Street
City, IN 46111

Objective To obtain a fulltime position in animal pharmaceutical or feed sales

Education **Purdue University College of Agriculture**
Bachelor of Science in Animal Sciences – Animal Agribusiness

West Lafayette, IN
May 2015
GPA 4.0/4.0

International Experience

Animal Security Service Learning in Haiti

Winter Break 2013

- Developed animal science lecture materials for professors in Cap Haitien, Haiti
- Presented lectures and demonstrations to 150+ audience members via translator
- Surveyed Haitian agriculture by sampling, note taking, and interviewing

Agriculture in Italy

Spring Break 2012

- Evaluated the agricultural practices of Italy in comparison to America
- Navigated the country independently without a translator
- If 3 bullets in the first paragraph, 3 bullets in this description

Work Related Experience

Kent Nutrition Group, Retail Sales Intern Muscatine, IA

Summer 2015

- Launched Kent Nutrition Group products into the top 25 Rural King Stores in the Midwest
- Surpassed projected sales goal of 25 tons sold in 3 months by selling 100 tons of product
- Educated Rural King employees and customers on all Kent Nutrition Group product lines
- Gathered data related to retail sales and marketing from various vendors across the Midwest

Purdue Department of Nutrition Science, Research Lab Assistant West Lafayette, IN

Aug 2012 – Aug 2014

- Contributed to the establishment of a new research lab
- Completed research experiments and lab maintenance
- Trained in Animal Biosafety, Aseptic Surgery, & Biomedical Research Conduct
- Analyzed data through statistical software

Fair Oaks Farms, Agritourism Intern Fair Oaks, IN

Summer 2011

- Exercised large scale dairy and swine operation management practices
- Guided and educated guests at *Dairy Adventure & Pig Adventure* attractions
- Worked successfully in an environment with a language barrier
- Designed a new employee communication system

Haven of Hope Ministries, Horsemanship Instructor Crawfordsville, IN

Dec 2009 – Aug 2012

- Taught clinics on horsemanship and horse management skills
- Mentored at-risk youth
- Interviewed and trained potential volunteers
- Oversaw horse management programs

Leadership Activities

Purdue Department of Animal Sciences, Student Ambassador

2014 - present

- Promote and serve the Department of Animal Sciences
- Present Purdue University to prospective students
- Coordinate events related to the Department of Animal Sciences alumni and public relations

Purdue University Stewart Cooperative, Pledge Project Coordinator & Treasurer

2012 - 2014

- Developed a working budget for a house of 33 girls
- Revitalized the house from a deficit budget to earning a revenue of \$15,000 in one year
- Utilized QuickBooks weekly for financial recordkeeping and reconciliation

Honors

Rothenberger Leadership Award
Franklin Agriculture Scholarship
Alpha Gamma Delta-Eta Alumnae Chapter Scholarship

Richard A. Picket Memorial Award
Jack W. Smith Memorial Scholarship