

Agronomy and Farm
Solutions
Specialist/Manager

External Job Posting Link: <https://careers.agcocorp.com/job-invite/100473/>

Job Description:

Not everyone can claim to feed the world, but it is part of our every day. Behind everything we do for our farmers, there is one AGCO team making it happen. We are proud to put our curiosity to work, building a better and more sustainable world. Join our extraordinary team today!

AGCO is looking for an Agronomy and Farm Solutions Specialist/Manager to enhance machine functionalities for better agronomic and economic performance. This role involves developing and validating innovation ideas, providing agronomic ROI for new products, and conducting on-farm research. The candidate will also share research results and provide agronomic education at various events, helping AGCO stay competitive and support sustainable farming practices.

Your Impact

- Be one of two NA representatives on the Global Agronomy and Farm Solutions team, who will focus on enhancing AGCO machine functionalities to better perform from an agronomic and economic point of view.
- Develop and maintain a funnel of innovation ideas to be validated and prioritized for minimum viable product development.
- Provide agronomic and grower ROI for new products to support AGCO Global Product Management, Engineering, and Marketing.
- Interface directly with farmers, dealers, and AGCO stakeholders to identify, plan, and conduct on-farm research.
- Share results of on-farm research with growers, dealers, and AGCO stakeholders at field events, meetings, farm shows, and conferences. Provide agronomic education materials at field events, meetings, farm shows, conferences, and via videos shared online

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Your Experience and Qualifications

- Bachelor's Degree in Agronomy or closely related plant science field of study required master's degree preferred
- Self-driven, innovative, problem-solving, and solutions-oriented mindset. Technical experience working in the AG industry in a role conducting field research and/or selling with agronomy preferred. Possess a commercial mindset with deep agronomic understanding.
- Must be technical and data orientated (understand the equipment and the data it generates and how this effects agronomic processes on a farm). Sound understanding of statistical analysis. Aligned research priorities conducted with results delivered on time. Agronomic Extension Education materials developed and delivered to plan. Candidate should be proficient in personal computer use (Word, Excel, PowerPoint, etc.)
- Language skills include English required. Spanish, Portuguese, German, or French are helpful but not required.
- Ability to work in the heat or cold outside and able to walk and work unassisted in fields. Certified Crop Advisor not required but preferred. Commercial Pesticide Applicator License not required but preferred

Your Compensation

Compensation is competitive and commensurate with education and experience

Your Benefits

Available benefits include health care and wellness plans, dental and vision plans, flexible and virtual work options (where available), 401(k) Savings Plan with company match, paid holidays, paid time off, health savings and flexible spending accounts, reimbursement for continuing education, life insurance, and other supplemental insurance plans.

Your Workplace

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You will work with your wonderful AGCO colleagues in Hybrid model from Jackson, MN

We value inclusion and recognize the innovation a diverse workforce delivers to our farmers. Through our recruitment efforts, we are committed to building a team that includes a variety of experiences, backgrounds, cultures and perspectives.

Join our extraordinary team today and apply now!

AGCO is proud to be an Equal Opportunity Employer. We maintain a drug-free workplace and perform pre-employment substance abuse testing.