

The Matthews Group is looking for a young person to train who is fluent in Portuguese and English (more languages would be great too). The role they are looking to hire for would be a broker in training essentially. This means the successful candidate would spend the first year or two shadowing as well as doing projects to help them gain a good understanding of futures markets and help them gear their mind toward making opinions on these markets. The need for Portuguese is that The Matthews Group is looking to expand into the mid-tier market in South America and would look for this person to eventually run / create their own book of business. This role would require being self-driven, an analytical mindset, being ok with eventually traveling internationally quiet often and someone looking to learn.

Interested candidates, please submit your resume and cover letter to Ace Matthews at AMatthews@marex.com using "Recruiting Inquiry" as the e-mail subject. Questions about the position can be directed to Mr. Matthews as well.

Ace Matthews

Agricultural Broker for The Matthews Group



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The Matthews Group

A Branch of Marex North America

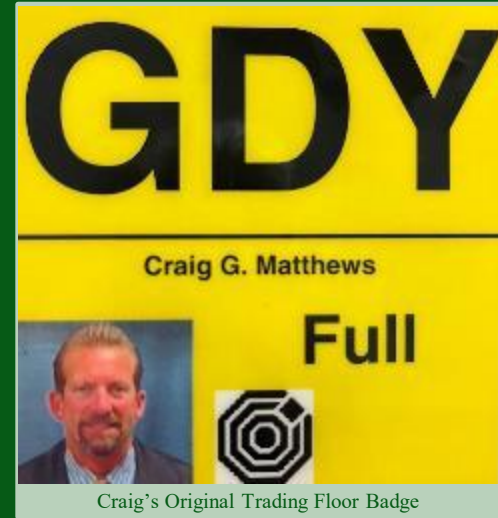


Introduction

Craig Matthews, our founder, has been living and working in the agriculture industry for his entire life. He is a 6th generation farmer, farming 1200 acres in central Illinois. His mother is often unhappy with him when he starts talking lower corn prices.

Graduating from Iowa State University, Craig has worked for ADM, Drexel, Smith Barney, Citi Group, and led ABN AMRO's agriculture clearing team; he now leads The Matthews Group's team of 15 at MAREX.

He's built a loyal, team-oriented group over the last 30+ years who average 20 years of experience in the ag markets, making The Matthews Group (TMG) a premier clearing broker at MAREX.



Our Services

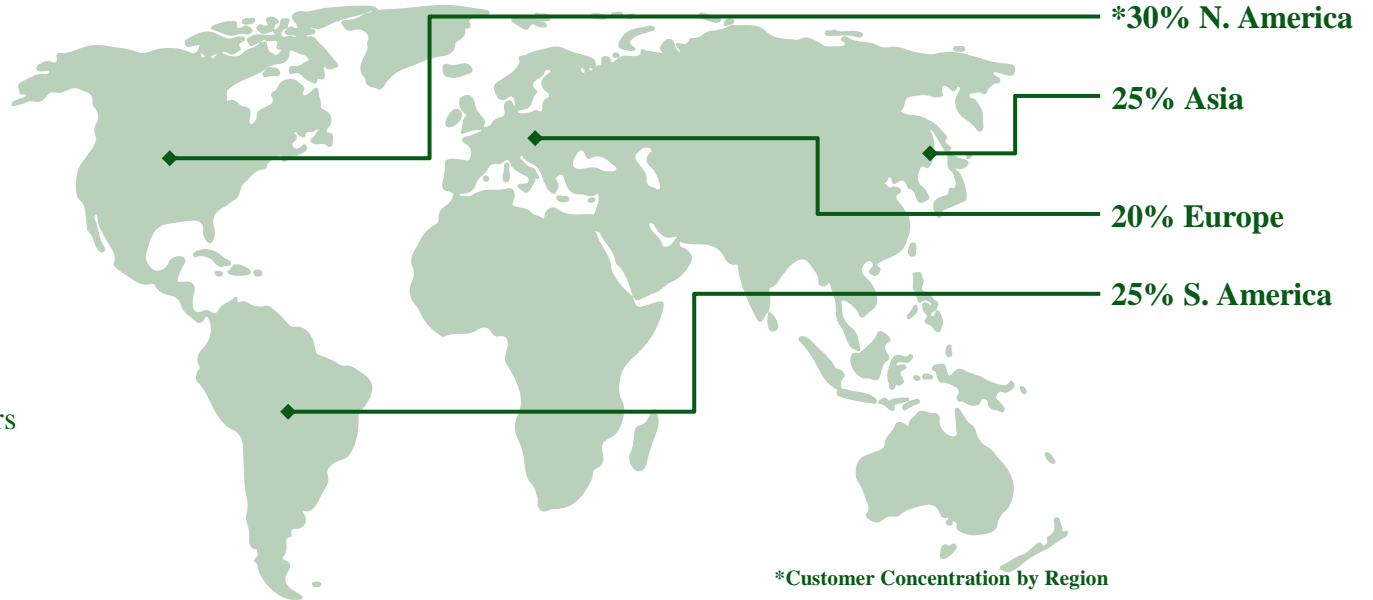
The Matthews Group's Origin: Risk Management

With Craig at the helm, The Matthews Group has led commercial agriculture hedging operations at MAREX, ABN AMRO, Citi Group, and Smith Barney. We have supported commercial and institutional clients, around the world, in hedging their commodity risk for 30+ years. We have a wealth of relationships, research, and execution tools to aid our customers risk management. We have access to all major markets for your hedging needs.

TMG Global Coverage

Unmatched global access with deep sector expertise

- Crushers
- Biofuels / RD
- Feed Compounder
- Flour Mills
- Poultry
- Livestock
- Hogs
- Farms
- Plantations
- Exporters
- Multi-National Traders
- Gov't Agencies
- Funds
- & More



Our Organizational Edge

TMG's full solutions suite enables a perfect partnership

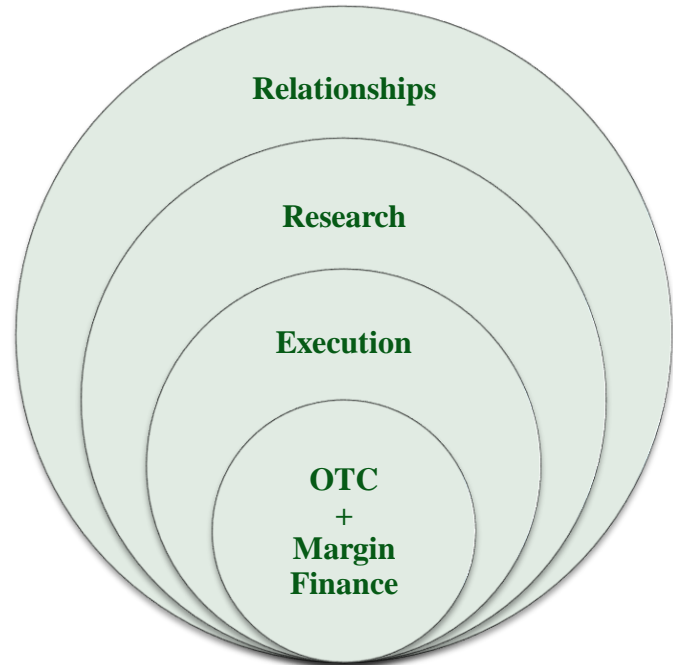
We believe that relationships are the center principal value that a broker brings to his clients. We have worked, at The Matthews Group, over the past 30+ years to build relationships across the globe, and across the ag industry.

We believe that from these relationships, and through our own research, we can give our customers clearer insights into how we believe the market will behave.

Our customers need efficient execution of their trading strategies, and the ability to execute across a variety of platforms in a variety of ways. We have built the internal TMG execution team to meet those needs.

Lastly, we acknowledge the shrinking landscape of ag banking, and the need for additional financing for our customers. To date, we have deployed +100mm USD in margin financing across our customer base.

Craig has always said **“hire a team not a broker”**. We have built our business to serve our customers. We continue to grow, adding 5 additional team members within the last year, and believe the best days are in front of us.



Relationships

Best-in-class, committed team of industry leaders

Craig

Craig started in the business in 1983 with ADM. After building a core European business with many of the largest feed importers, he moved to cover S. America where he built a book of business spanning farmers, crushers, consumers, and others. This took him to Asia where we now cover some of the largest feed millers, crushers, and end users in the region. This finally took him back home to the US where we now have high level relationships with major players across the world.



Robert

Robert started in the business in 1981. He has built one of the largest US domestic brokerages in the ag markets, leading Wells Fargo's agriculture brokerage team, and covering over 75% of the wheat delivery markets. Given his strong relationships across the US market, he was asked to be an NGFA board member.



Lonn

Lonn started in the business in 1989. He has been with Craig since 1991 as TMG's lead fundamental analyst. He has been invited to speak multiple times at the USDA Outlook Board and has close relationships with many directing the USDA's S&Ds. He runs a network of analysts across the world to get the best, most relevant, information possible for our clients.



Additional Team

To take nothing away from our other team members, Todd, Mike, Artem, Dylan and Giles also support our customers in their trading. Todd covers Macros and has a great pulse on China / US exports; Mike covers grains analysis and technical commentary; Artem was hired from ABN and RaboBank to support our clients and their treasuries; Dylan comes from Cargill Iowa and Perdue on the East Coast; and Giles is an algo trade signal analyst.



Information

Unrivaled market insights driving exceptional outcomes



Fundamentals



- ✓ Oilseeds Commentary
- ✓ Grains Commentary
- ✓ In Depth US and World S&Ds
- ✓ World Cash Commentary



Teaching + Technicals



- ✓ Technical Analysis
- ✓ Algo Trading Analysis
- ✓ Delivery Evaluation
- ✓ Educational Courses



Weather



- ✓ Jon Davis Exclusive TMG Agreement
- ✓ Ex-Chesapeake Energy Lead Meteorologist
- ✓ Daily Weather Forecasts
- ✓ Weather Conferencing



Macros + Trade Recs



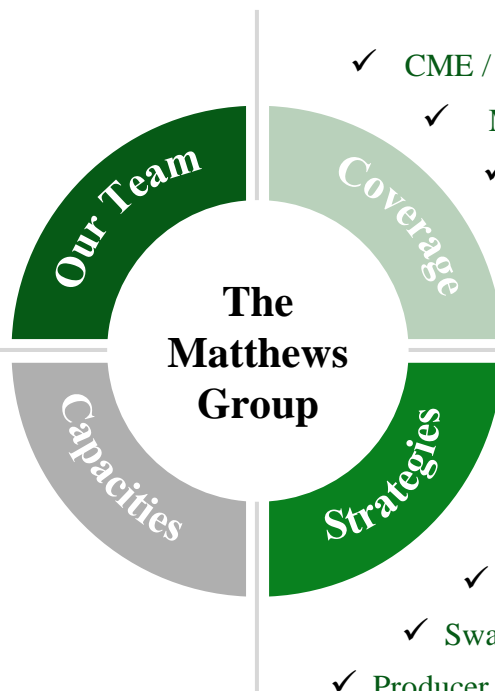
- ✓ Daily Trade Recommendations
- ✓ Algo Trend Watching
- ✓ Fund Flow Commentary
- ✓ Macro Commentary

Execution

Full service, One-stop-shop

- ✓ 6 TMG Execution Specialists
- ✓ 25+yr avg execution experience
- ✓ In house coverage 5a-11p
- ✓ Special Overnight coverage 11p-5a
- ✓ WhatsApp, Email, Voice, ICE, Etc
- ✓ Multiple Trading Platforms Available

- ✓ Vanilla Execution Capabilities
- ✓ CSO Offerings
- ✓ Market Maker Preferential Treatment
- ✓ Block and Cross Trades



- ✓ CME / CBOT
- ✓ Matif / ICE
- ✓ BMD Malaysia
- ✓ Freight (FFAs/Bunkering)
- ✓ Competitive across all major exchanges
- ✓ Time / Volume Related Pricing Strategies
- ✓ Oilshare / Intercommodity Spread Trading
- ✓ White label OTC products to your customers
- ✓ Swaps / Liquidity Swaps
- ✓ Producer / Consumer Accumulators

Join our team on TMG's Spring and Fall Harley Crop Tours

Fly in and tour Small Town USA with us

See how the US Farmer lives and how the Crops are fairing

Meet ag players from around the world while riding hogs twice a year

*if you don't ride, you can tag along in the chaser vehicle!



Why Us?

Hire a team not a broker. We believe there are many reasons our customers choose to use us as their broker. Our primary hope, for our current and future customers, is we want you to know that we care about you and your success, and we work to make that known.

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Thank You

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September 2022