“I grew up on the family farm for 21 years, but today’s way of farming is much different. As my father would say, ‘It’s a sophisticated business.’ I needed to learn more so I could be an effective member of a team in the areas of marketing and finances. I have learned about the future of farming and have been given a variety of tools that will help my father currently and my husband farm in the future.”

— Carrie

“Farm and Ranch Women are Decision Makers

The decisions made today have a long-range impact on all businesses.

Farm and ranch women are generating a cultural tide in American agriculture that is moving management, assets and opportunities to a new wave of farmers across the country.

Whether new or experienced, understanding the five areas of agricultural risk, knowing how to analyze agricultural spreadsheets and other necessary skills are vital.

At Annie’s Project they are learned in a friendly environment where questions and discussion are welcome and allow the learning process to flourish.
**Why Annie’s Project?**

This six-week course is a discussion-based workshop bringing women together to learn from experts in production, financial management, human resources, marketing and the legal field.

There’s plenty of time for questions, sharing, reacting and connecting with your presenters and fellow participants.

It’s a relaxed, fun and dynamic way to learn, grow and meet other farm women.

For more information call Andrew Martin or Danielle Sands at 219-285-8620 ext. 2800 or e-mail andrewmartin@purdue.edu or dsands@purdue.edu

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**Schedule of Topics**

**January 26**

**Introduction to Annie’s Project**
- Real Colors
- Improve, strengthen, and understand more about all modes of communication

**February 2**

**Managing the Risk**
- Agricultural tax issues
- How property is titled
- Estate planning
- Retirement issues for farm families

**February 9**

**Farm Financial Analysis**
- Women and money
- Financial documents
- Ag lender perspective

**February 16**

**Marketing Grain and Livestock**
- Learn basic marketing terms
- Grain and Livestock marketing
- Marketing grain with the local elevator

**March 1**

**Resources**
- Local resources that you need to know about
- What have we learned
- Graduation photograph and evaluations

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**Registration Form**

Name:
__________________________________________

Address:
__________________________________________

City, State, Zip:
__________________________________________

E-mail
__________________________________________

(E-mail addresses will be used internal record keeping only – never sold.)

**Registration deadline: 01/15/2015**

Clip and return by with $50 ($75 value offset by sponsorship) enrollment fee made payable to:

**Newton County Extension Ed Fund**

_Please mail to:_

Purdue Extension-Newton County
4117 S 240 W, Suite 600
Morocco, IN 47963

Enrollment is limited to facilitate discussion. Registration will be accepted on a first-come basis. If you have any special dietary needs, please contact us prior to the meeting.