

Sales Representative Intern

Job Description:

Greenix is the fastest growing Pest Control company in the United States. Named a member of Utah's Fast 50 for 3 years running and Utah's Emerging 8. We are led by a highly accomplished and respected group of partners including Bob Nilsen (Café Rio) and Randy Rigby (Utah Jazz) as well as a world-class Executive team. Greenix is positioned to continue accelerating its high growth rate and market penetration with Tier 1 investors like Morgan Stanley. At the heart of our success is our dedicated and talented team of door-to-door salesmen. We are looking for energetic, driven, and highly motivated people to join our ever-growing family!

As a sales intern you will learn to generate leads, create awareness of new offerings, and retain customers. You'll gain real time sales experience by working with actual clients. Chosen candidate interns will report to the Regional Sales Manager within their respective market, finding new customers and closing deals on contractual pest-control services in residential areas.

Responsibilities include:

- Attend daily training meetings
- Understanding the entire sales process
- Finding new potential customers
- Creating high-quality accounts that reflect the needs of customers
- Scheduling Greenix service professionals to apply initial treatments
- Communicating with Sales Support to assist customers

Benefits:

We pay our interns well and reward them for their hard work and talent. As such, we offer a highly competitive pay scale based off of commissions. Thanks to our proven sales training and resources, interns with zero sales experience earn on average \$25k in a summer with several top interns earning over \$100k. On top of sales commissions, we offer other production bonuses as well as provide incentives throughout the summer.

Requirements:

Candidate must be physically capable of working on his/her feet during the 8 working hours.

Job Schedule

Full time

Qualifications:

- High School or Equivalent
- Some College-level education (preferred)
- Has a current driver's license (preferred)

Preferred Skills:

- Excellent interpersonal and communication skills
- Strong ethics and moral compass
- Be able to handle rejection

Location:

We have 16 offices located in large metropolitan areas across 9 different states along the east coast and in the Midwest.

Equal Employment Opportunity Statement

Greenix is an Equal Opportunity and Affirmative Action Employer encouraging diversity in the workplace. All qualified applicants will receive consideration for employment without regard to their race, color, creed, religion, national origin, citizenship status, ancestry, sex, age, physical or mental disability unrelated to ability, marital status, family responsibilities, pregnancy, genetic information, sexual orientation, gender expression, gender identity, transgender, sex stereotyping, order of protection status, protected veteran or military status, or an unfavorable discharge from military service, and other categories protected by federal, state or local law.

Pay Transparency Non-Discrimination Provision

Greenix follows Executive Order 11246, including the Pay Transparency Nondiscrimination Provision. To learn more, [Click here](#).