Company Information:
J.D. Heiskell Holdings, LLC is among the top privately held trading companies in the USA and is the country’s fourth largest feed manufacturing company by volume. The culture is driven by relentless pursuit of the highest standards of integrity, accountability, professionalism, excellence and innovation. Customer satisfaction and employee growth opportunities are the benchmarks by which success is measured.

Position: Commodities Merchandiser
The commodities merchandiser position involves managing strategic customer and supplier relationships, maintaining competitive advantages, managing databases, and facilitating product shipment and delivery through strong sales and communication skills.

Position Responsibilities:
- Implementation of hedging and other risk management methods and techniques applied to trading positions based on profitability, market trends, and account history
- Aggregate local commodity price data, and provide profit and loss estimates
- Consolidate and report national and regional supply and demand projections for various commodities
- Proactive development and coverage of existing customer sales and supplier accounts and development of prospective accounts
- Obtain market knowledge and insight through continuous communication with product suppliers, customers, and transportation vendors
- Management of all assigned customer orders, correspondence, and logistics
- Facilitate and schedule logistics for timely product delivery
- Adhere to company policies and regulations
- Other duties assigned

Position Qualifications:
- Bachelor’s degree or higher; agricultural background preferred
- High level of detail, multi-tasking, and problem solving
- Positive, self-motivated individual with organization, communication, and negotiation skills; commitment to continuous learning
- Strong customer service commitment
- Ability to analyze and interpret technical procedures
- All applicants must be willing to relocate

Compensation:
- Base Salary – TBD and commensurate with skill and experience levels
- Full Benefits – 401K, Health, Dental, and Vision Insurance, Flex Spending, Life Insurance, Disability Coverage

Contact and Interview Information:
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J.D. Heiskell Holdings, LLC is an equal opportunity employer.