Company Information:  
J.D. Heiskell Holdings, LLC is among the top privately held trading companies in the USA and is the country’s fourth largest feed manufacturing company by volume. The culture is driven by relentless pursuit of the highest standards of integrity, accountability, professionalism, excellence and innovation. Customer satisfaction and employee growth opportunities are the benchmarks by which success is measured.

Position: Feed Business Trainee 
The Feed Business Trainee will be required to learn J.D. Heiskell Holdings, LLC (JDH) business as it pertains to Southwest Mineral/Feed and Trading Locations, and will be expected to be prepared to assist in all aspects of JDH business. The trainee will report to the Southwest Location Manager.

Position Responsibilities:  
The trainee will work with JDH personnel to learn the following:  
- **Formulation** – learn concepts of formulation and formulation system such that he/she can assist in formulation and serve as a backup for support staff.  
- **Telephone Sales** (coordinated with sales force and location manager) – Trainee will uncover leads and forward to sales personnel. Potentially assist salesmen with bag feed orders.  
- **Grain and Commodity Trading** – Gain adequate understanding to support sales efforts and possibly evolve into an entry level trader position.  
- **Drug Reconciliation Data Input** – Learn regulations and assist with data input.  
- **Quality Assurance (QA)** – Learn the JDH QA process and understand QA role in attracting and maintaining customers.  
- **Sales Support** – Develop skills necessary to support sales force including, but not limited to, purchasing, inventory management, logistics, contracting, and delivery of commodities and finished feed products.  
- **Assistance with Meeting Set-up** – Assist with set-up for location meetings, conventions, booths, etc.  
- **Customer Appreciation Events** – Regional and local on-farm events.  
- **Special Projects** – Surveys, feed tubs, Silall, calf feed program, etc.  
- **Credit Issues** – Understand the process and become aware of financial risk associated with trading feeds and commodities.

Position Qualifications:  
- Bachelor’s degree or higher: Agricultural background preferred  
- High level of detail, multi-tasking, and problem solving  
- Positive, self-motivated individual with organization, communication, and negotiation skills; commitment to continuous learning  
- Strong customer service commitment  
- Ability to analyze and interpret technical procedures  
- All applicants must be willing to relocate

Compensation:  
- Base Salary – TBD and commensurate with skill and experience levels  
- Full Benefits – 401K, Health, Dental, and Vision Insurance, Flex Spending, Life Insurance, Disability Coverage

Contact and Interview Information:  
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J.D. Heiskell Holdings, LLC is an equal opportunity employer.