



Agriculture Internship Positions, Summer 2022

Below is a sampling of common summer internships and new graduate opportunities offered by our Trimble Agriculture Division. Qualified applicants will be pursuing an agriculture degree and have relevant knowledge and experience. Precision farming experience or knowledge is preferred.

The primary location is Westminster, Colorado.

Product Management Internship

Support the product management team on the next phase release of the products.

- Become intimately familiar with product requirements
- Work with developers to make sure that new features are created according to marketing requirements.
- Work with Marketing Communications to develop Train the Trainer documentation, end-user documentation, and bulletins
- Work with the development team(s) on complex, multi-dimensional, projects, and learn valuable leadership skills
- Learn how to effectively work under pressure and as part of a team.
- Manage Advanced Release/Beta program for the new phase of the solution – collect user feedback and use it to shape the product

Technical Support Engineer Internship

- Provide technical sales assistance and technical support on problems of diverse scope, to distribution partners, end-users, and internal Trimble teams on precision agriculture hardware and software products
- Provides an opportunity to interact with Precision Agriculture and GPS systems used by the modern-day farmer. This includes, Autonomously steered far equipment, implement and machine controls, and crop sensors.
- Participate in the technical training of staff and clients in the use of company products
- Diagnose out-of-box failures and warranty replacements

Water Management Market Intelligence Internship (virtual Indiana)

- Work with the field sales team to identify the customers who have a deep understanding of what technology is available and learn to glean the most value from their ideas
- Work directly with key dealers and customers to understand what their unique pain points are and learn to merge and filter them into logical and coherent bullet points for the greater team to consume and ideate
- Learn to be an effective communicator and advocate for what the market needs while tempering it with a multi-regional perspective and education

Test Engineer Internship

As a Testing Intern, you will be working on projects that include on-vehicle systems testing, performance data acquisition, and automated software testing.

- Prepare our next-generation tools and technologies for market release by using these tools and technologies in the field and office and documenting the workflows and performance
- Provide pre-release technical information and technical content for documentation to the product support team and documentation group, as well as post-release assistance with troubleshooting issues
- Learn and perform best practices in product and solution testing



Sustainability Intern

- Conduct literature reviews, synthesize findings, and develop decision-useful presentations on key sustainability topics.
- Inform reporting strategy through in-depth assessments of corporate reporting landscape and trends.
- Support and participate in other critical sustainability initiatives such as GHG inventory creation, science-based target fulfillment, and cultivating sustainability partnerships.
- Provide general technical, operational, and administrative support as needed.
- Advance program management best practices in governing Trimble's sustainability program including monitoring and evaluation of results, and adaptive management.
- Act as a change agent and use data to shape and influence the team's perception, awareness, and understanding of environmental sustainability, social, and governance responsibility topics.

Sales Support Internship

- Work with sales and marketing teams to define regional target markets for key customer segments.
- Analyze Data, Revenue Projections, Aftermarket Sales Opportunity Areas, PAM/TAM Analysis, In Field Interviews
- Assist in sales follow up for lead generation campaigns
- Work with field sales and support teams to address customer interest
- Create weekly sales call sheets
- Create Dealer Sales Resources for in field sales, update and launch new tools to internal and external channels product sales resources, guidebooks, "How To's" and FAQ's

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