

Section 35-36: Personal Characteristics and Farm Management



Lisa Prickett
Southern Plains Region



United States Department of Agriculture
National Agricultural Statistics Service



Section 35-36: Personal Characteristics and Farm Management



The home stretch.....



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Personal characteristics.....

Goals of this section:

- To gather information on age, sex, education, ethnicity, race, major occupation, and other characteristics of **the individuals involved in agriculture.**



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Personal Characteristics

- Collect information for up to four people who are involved in decisions for this operation.

SECTION 35 PERSONAL CHARACTERISTICS																					
1. In 2022, how many men and women were involved in decisions for this operation (include family members and hired managers)? Exclude hired workers unless they were a hired manager or family member. 1571	<table border="1"><thead><tr><th>Men</th><th>Women</th></tr></thead><tbody><tr><td></td><td></td></tr></tbody></table> 1574	Men	Women																		
Men	Women																				
2. Answer the following questions for up to four individuals who were involved in the decisions for this operation as of December 31, 2022.																					
	<table border="1"><thead><tr><th>Person 1</th><th>Person 2</th><th>Person 3</th><th>Person 4</th></tr></thead><tbody><tr><td>1836</td><td>4608</td><td>4609</td><td>1873</td></tr><tr><td>a. Full name</td><td></td><td></td><td></td></tr><tr><td>b. Is this person completing this form? 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No</td><td>1611 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No</td><td>1612 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No</td><td>1613 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No</td></tr><tr><td>c. Sex</td><td>1926 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female</td><td>1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female</td><td>1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female</td></tr></tbody></table>	Person 1	Person 2	Person 3	Person 4	1836	4608	4609	1873	a. Full name				b. Is this person completing this form? 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1611 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1612 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1613 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	c. Sex	1926 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female
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- For operations with more than four operators, identify the four most senior operators.



Personal Characteristics

Question 4 asks which person is the “Principal Producer”.

- ERS produces estimates of farm household income from the principal operator’s household.

4. From the persons listed above, please select the individual who is most responsible for decisions on this operation. This person will now be referred to as the “principal producer” in this and the remaining sections.

Enter the number of the column (either 1, 2, 3, or 4) that contains the "principal producer" you selected. 1855

Person Number



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Personal Characteristics

5. Did the principal producer have a spouse at any point in 2022?

1205 1 ☐ **Yes** - Continue

3 ☐ **No** - Go to SECTION 36

6. Was this spouse listed in the columns above (Question 2)?

1856 1 ☐ **Yes**

3 ☐ **No** - Go to item 7

➡ 6a. Enter the number of the column (1, 2, 3, or 4) that contains the principal producer's spouse and **then proceed to question 11.** 1857

Person Number

- If you enter the spouse into a column, you do not need to do Questions 7 -10



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Section 36

Farm Labor and Management

Why?

- Value of labor is an important element in the cost of agricultural production.
- How does on-farm labor compare to off-farm labor financially?
- What kind of labor do different farms depend on?
- Why do farm operators work off the farm and *where* do they work?



Section 36

Farm Labor and Management

SECTION 36 FARM LABOR AND MANAGEMENT		Mark "X" if None	Number of Workers
1.	What was the number of UNPAID farm or ranch workers, including family members and office workers, who worked on this farm or ranch? 4536	<input type="checkbox"/>	
2.	What was the number of HIRED farm or ranch workers, including paid family members and office workers, who		
a.	Worked less than 150 days on this operation in 2022? Exclude contract labor 4534	<input type="checkbox"/>	
b.	Worked 150 days or more on this operation in 2022? Exclude contract labor 4535	<input type="checkbox"/>	
3.	What was the number of foreign and domestic MIGRANT workers on this operation in 2022? A migrant worker is a farm worker whose employment required travel that prevented the migrant worker from returning to his/her permanent place of residence the same day. Include hired and contract workers 4537	<input type="checkbox"/>	



Time spent working on the farm

- The respondent should be able to approximate the average number of **hours per week** in each quarter because the quarters roughly correspond to the four seasons.

4. On average, for each of the three-month periods during 2022, about how many hours per week (work and management time) did —

	Mark "X" if None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. the principal producer work for this farm/ranch? (Include both paid and unpaid hours.)	<input type="checkbox"/>	0828	0829	0830	0831
b. the principal producer's spouse work for this farm/ranch? (<i>Even if the principal operator's spouse is an operator, include his/her hours here. Include both paid and unpaid hours.</i>)	<input type="checkbox"/>	0832	0833	0834	0835
c. all other producers and household members work for this farm/ranch? Enter TOTAL hours worked by all other operators and household members. (Exclude the principal operator and spouse. Include both paid and unpaid hours.)	<input type="checkbox"/>	0836	0837	0838	0839
d. all other unpaid workers not previously reported work for this farm/ranch? Enter TOTAL hours worked by all unpaid workers. (Include volunteers and interns. Exclude custom hire and contract labor.)	<input type="checkbox"/>	0840	0841	0842	0843
e. all other paid workers not previously reported work for this farm/ranch? Enter TOTAL hours worked by all paid workers. (Exclude custom hire and contract labor.)	<input type="checkbox"/>	0859	0860	0861	0862



Time spent working outside the farm

- The next few questions ask about off-farm work for the principal producer, spouse, or any other member of the household

5. Did the principal producer, principal producer's spouse, or any other member of the household work off the farm in 2022?
2670 1 ☐ **Yes** - Continue 3 ☐ **No** - Go to SECTION 37

6. Over the past year, how many hours per week did each of the following people spend working outside of this farm or ranch? (*Include time spent working for a wage or salary, or for a non-farm business. Exclude time spent working at another farm/ranch and time spent commuting.*) —

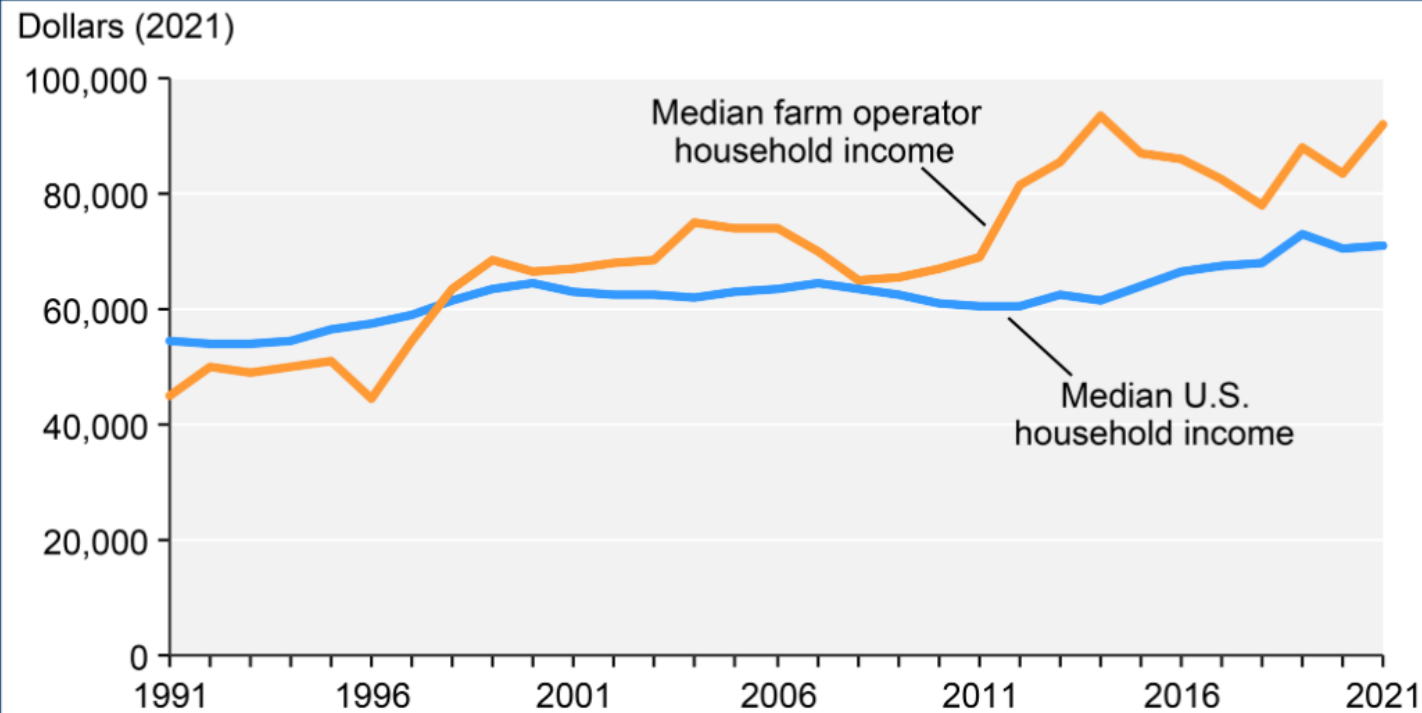
	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. You (the principal producer) <input type="checkbox"/>	0488	0489	0490	0491
b. Your spouse (the principal producer's spouse) <input type="checkbox"/>	0588	0589	0590	0591
c. All other members of the household <input type="checkbox"/>	1069	1070	1071	1072

(Example: If two adult children live in the household and work off-farm, one for 40 hours/week and one for 20 hours/week, report 60 hours/week total.)



Section 35: Personal Characteristics and Farm Management

Median farm household income and median U.S. household income, 1991–2021

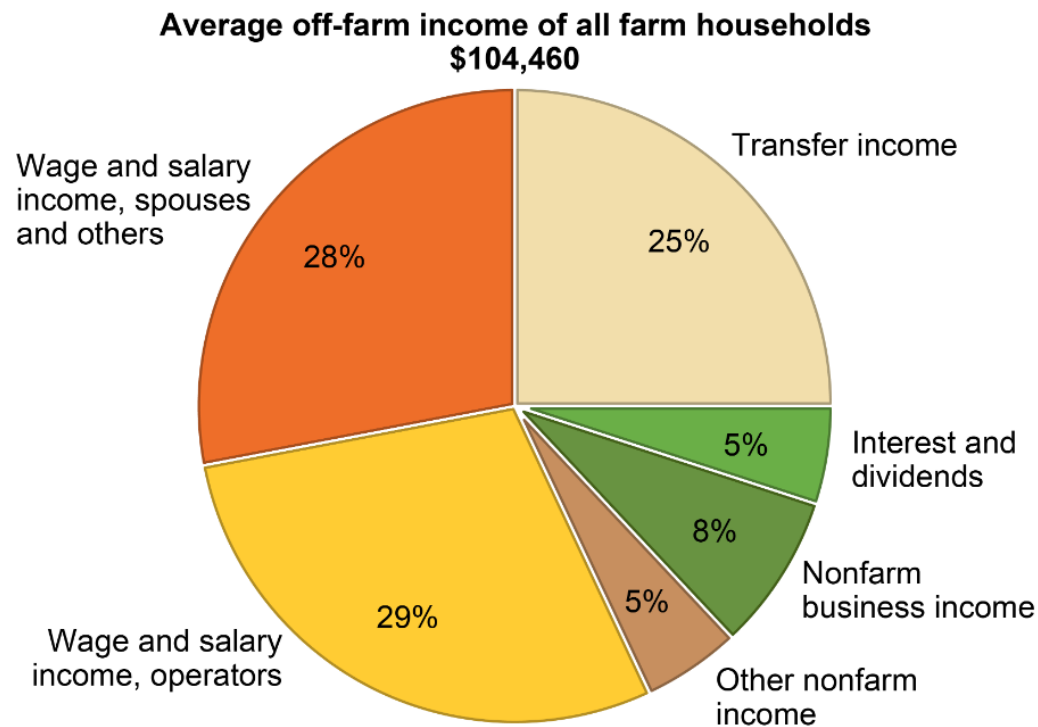


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Section 35: Personal Characteristics and Farm Management

Farm household sources of off-farm income, 2021



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