# Operating & Capital Expenditures



Brad Medlock Upper Midwest Region







# **Uses of Expenditure Data**

United States Department of Agriculture

National Agricultural Statistics Farm Production Expenditures 2022 Summary



July 2023

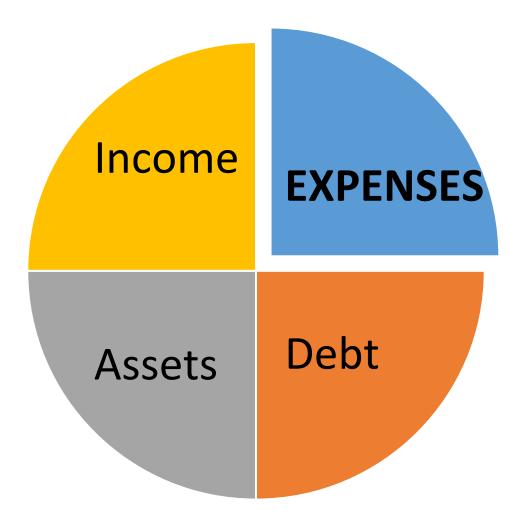


- Provides annual weights for NASS's computation of the Prices Paid Indexes
- Bureau of Economic Analysis (BEA)
- USDA Office of the Chief Economist





### How it all Fits







# **Expenditures - General**

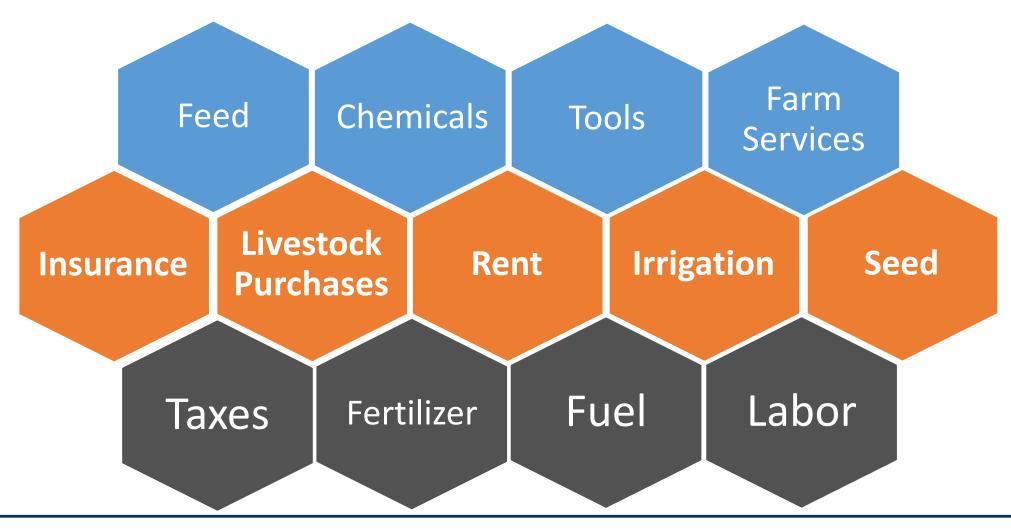
- Include expenses related to this operation
- Watch Include/Exclude Instructions
- Landlord expenses asked at the end of the section
- Best Estimates are Acceptable

SI	ECTION H O	PERATING & CAPITAL EXPENDITURES				
this	20XX, how much was operation. EXCLUDE e iness; and expenses on	s spent for each item by the PRODUCER(S) and PARTNER(S): INC xpenses NOT related to this farm/ranch; expenses of performing custom work Fland rented to others.	LUDE of	only expe hers, if thi	nses related to is is a separate	
OP	DPERATING EXPENSES in 20XX					
1.	seeds, sets, plants,	seed cleaning and treatments, transplants, trees and nursery	None		Dollars	
	stock? (INCLUDE tec	nnology or other fees, seed treatments, and seed cleaning cost. ased for resale without additional growth.)		\$	.00	
2.		me, and soil conditioners? (INCLUDE cost of custom application EXCLUDE potting mixes, vermiculite, and sterilized soil.)		\$	.00	
3.		ls and biocontrols for crops, livestock, poultry, and general biological pest controls and custom application costs.)0612		\$	.00	





# **Operating Expenses**







# Seed/Fertilizer/Chemicals: Items 1 – 3

- Want amount paid by operation in this year regardless of when the input was used
- May not be entirely used



#### **SECTION H OPERATING & CAPITAL EXPENDITURES** In 20XX, how much was spent for each item by the PRODUCER(S) and PARTNER(S): INCLUDE only expenses related to this operation. EXCLUDE expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others. **OPERATING EXPENSES in 20XX Dollars** None 1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (INCLUDE technology or other fees, seed treatments, and seed cleaning cost. 0600 2. nutrients, fertilizer, lime, and soil conditioners? (INCLUDE cost of custom application and organic materials. EXCLUDE potting mixes, vermiculite, and sterilized soil.). . . . . . . agricultural chemicals and biocontrols for crops, livestock, poultry, and general farm use? (INCLUDE biological pest controls and custom application costs.) . . . . . . . . .





Livestock: Items 4-8

- Check Section C for Inventory
- Include Commission, Yardage, Insurance, and Fees

4.	livestock purchases of –		
	a. breeding stock for beef cattle, dairy cattle, hogs and sheep?	\$	.00
	b. other cattle, calves, hogs and pigs? [Report other sheep in Item 4d.]	\$	.00
	c. chickens and turkeys? [Report ducks and game birds in Item 4d.]	\$	.00
	d. other livestock and poultry? (Include other sheep, lambs, bees, brood fish, fingerlings, eggs for hatching, goats, etc.)	\$	.00
5.	leasing of livestock? (Include bees, bulls, dairy cattle, etc.)	\$	.00
6.	purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.)	\$	.00
7.	bedding and litter for livestock?	\$	.00
8.	medical supplies, veterinary and custom services for livestock?	\$	.00





#### Fuel Breakout – Item 9

- IRS Schedule F will help a bit
- Only Include Farm Share
- Item 9a (code 663) should be the sum of the fuels below



9. purchases for the farm business of – a. all fuels, oils and lubricants? (total of 9a(i) through 9a(vi) must equal Item 9a)	\$	TOTAL	.00
(i) diesel fuel? (Include biodiesel.)	\$		.00
(ii) gasoline and gasohol? (Include ethanol blends.)	\$		.00
(iii) natural gas?0651	\$		.00
(iv) LP gas (propane, butane)?	\$		.00
(v) oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.)	\$		.00
(vi) all other fuel? (Include coal, fuel oil, kerosene, wood, etc.)	\$		.00





# Supplies, Repairs & Maintenance

- Items 13 15: Supplies, Repairs,
   Maintenance of Farm Buildings
- Item 16: Repairs to Operator's Dwelling (ONLY IF IT IS OWNED BY THE OPERATION)



13. farm supplies, marketing containers, hand tools and farm shop power equipment? 0702	\$	.00
14. repairs, parts and accessories for motor vehicles, machinery and farm equipment?	\$	.00
15. maintenance and repair for the upkeep of all farm buildings, houses other than the producer's, land improvements, and all other farm/ranch improvements? 0714	\$	.00
16. maintenance and repair of the producer's house if it was owned by the operation?	\$	.00





# Wages and Labor Expenses

The following table applies to items 24 and 25							
Include	Exclude						
<ul> <li>Cash wages</li> <li>Incentives and bonuses</li> <li>Payments to corporate officers and family members, including yourself and other producers if they received a wage</li> </ul>	• Wages paid for custom labor or contract work • Social S • Payments to corporate officers and family members, including • Payments to pensions or retirement plans • Health						
		None		Dollars			
24. CASH WAGES paid to hired farm and ranch la	nbor?07	58	\$	TOTAL	.00		
25. Of the (Item 24) dollars, how much salary or w							
(total 25a + 25b + 25c + 25d + 25e must equal Item a. you (the principal producer)?		64 🗆	\$		.00		
b. your (the principal producer's) spouse? (Ev include his/her wages here.)	en if your spouse is a producer,	67 🗆	\$		.00		
c. other members of your (the producer's) how members are producers, include their wages her	usehold? (Even if your other household e.)	74 🗆	\$		.00		
<li>d. other producers (outside the producer's hother the day-to-day management decisions for this open</li>		70	\$		.00		
e. all other paid farm and ranch labor?		73 🗆	\$		.00		
26. payroll taxes for hired labor? ( <i>Include</i> any amount that are part of your (the producer's) household.)	nts the farm paid for farm workers	05	\$		.00		
27. benefits for hired labor? (Include employer's shar retirement plans, Worker's Compensation, etc.)	re of health insurance, pension or	15	\$		.00		



# Marketing Charges

- Item 34
  - Almost all operations that sell commodities have marketing expenses.
  - If operator reports no marketing charges, probe to find out if anything was subtracted out of the total price before the farmer received the check.
  - Get total quantity and unit sold if operator doesn't know the total marketing charges.





### Operating Expenses not located in this Section

- Gross rent components: Section A
  - Cash Rent
  - Share rent
  - Grazing fees
- Contractor Expenses: Section D, Item 1, Column 5
- Livestock contract production fees: Section E
  - Section E, Item 2, last two columns





# Operating vs Capital Expenses









# **Capital Improvements**

 Focus on expenses which add value to the farm assets and businesses

CAPITAL EXPENSES in 20XX		
35. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc.?	\$	.00
36. new construction and remodeling of dwellings, barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?	\$	.00
37. new construction or remodeling of the producer's dwelling, if owned by the operation?	\$	.00



### Vehicles, Machinery, and Equipment

 Important to distinguish assets used by the farm or ranch versus other businesses or the household

F	or Items 38 through 45, report the TOTAL NET COST (after			Dorsont fo				
	educting the value of trade-ins, rebates & discounts) of the llowing items purchased in 20XX for the farm/ranch:		None	Percent for farm/ranch			Dollars	
38.	Cars – (Include new and used.).	. 0817			%	0816	\$ .0	00
39.	Trucks – (Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.)	. 0819			%	0818	\$ ).	00
40.	ATVs, Side by Sides, UTVs, etc	. 0814			%	3100	\$ ).	00
								=
41.	Tractors - (Include new and used.)				0820		\$ ).	00
42.	Self-propelled equipment – (Include implements and self-propelled livestock, dairy, or poultry production. Exclude tractors.)	d equip	ment fo	or 	0821		\$ ).	00
43.	Other farm machinery, non-self-propelled farm equipment, pur equipment for crop or livestock production. (Include farm share		nd cap	oital 	0822		\$ ).	00
44.	Office equipment, furniture, and computers that were placed o schedule	n a de	precia	tion	0823		\$ ).	00
		None		Acres			Dollars	
45.	Farmland and other farm real estate for expanding this operation					0803	\$ ).	00



# **Catch-All Questions**

- All Other Capital Expenses Question 46
- All Other Production Expenses Question 47

46.	All other capital expenditures. (INCLUDE all other capital expenditures that were plated a depreciation schedule.) Specify Other Capital Expenditures & Amounts:	ced on		
	4532	0824	\$	.00
47.	What other expenses did this operation have in 20XX that have not been reconstructed (INCLUDE potting soil.) Specify Other Expenses & Amounts:	rded?		
	4533	0825	\$	.00



# **Landlord Expenses**

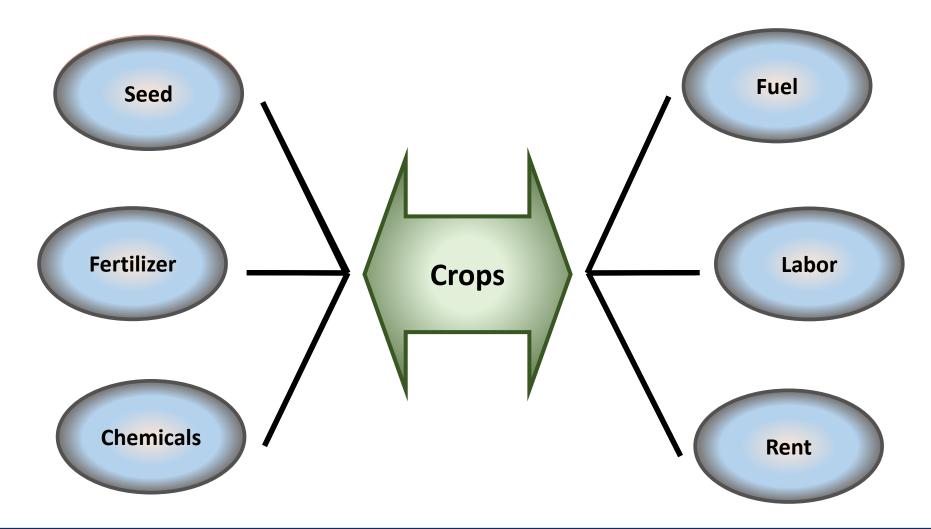
- Skip if there is no rental agreement.
- If exact amounts unknown, write notes if landlord paid expenses.
- All landlords should have property tax expenses.

	20XX, how much was spent for each item by the operation's LANDLORD(S):		
	ERATING EXPENSES in 20XX	None	Dollars
48.	seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (INCLUDE technology or other fees, seed treatments, and seed cleaning cost. EXCLUDE items purchased for resale without additional growth.)		\$ .00
49.	nutrients, fertilizer, lime, and soil conditioners? (INCLUDE cost of custom application and organic materials. EXCLUDE potting mixes, vermiculite, and sterilized soil.)		\$ .00
50.	agricultural chemicals and biocontrols for crops, livestock, poultry, and general farm use? (INCLUDE biological pest controls and custom application costs.)		\$ .00
51.	property taxes on real estate (land and buildings)? (INCLUDE real estate taxes on the producer's dwelling, if owned by the operation)		\$ .00
52.	Marketing and storage expenses incurred by this operation? (INCLUDE check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.) 0869		\$ .00
53.	All other landlord expenses → <i>Please specify</i> .		\$ .00





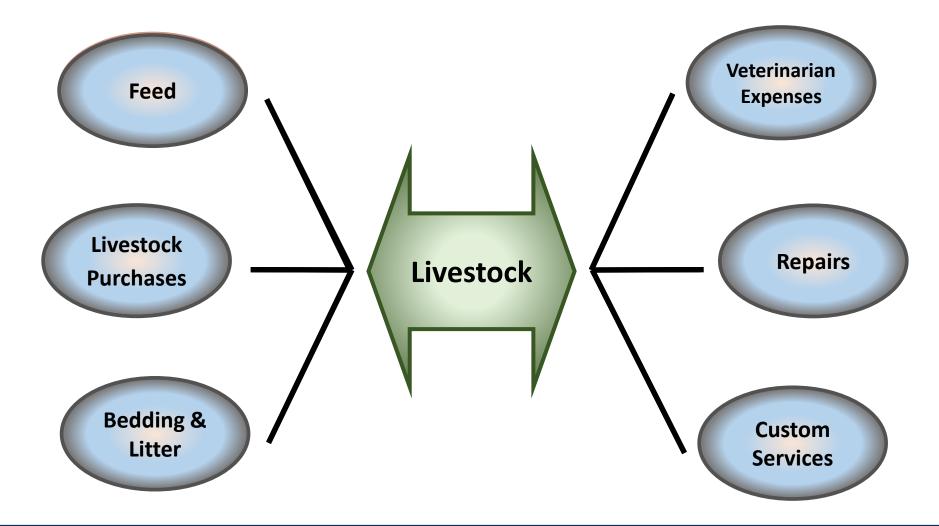
# Data Relationships – Crop Operations







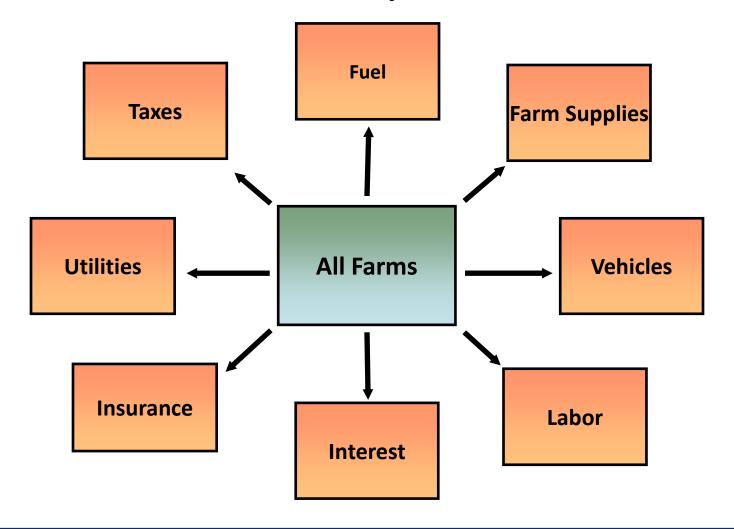
# Data Relationships – Livestock Operations







# Data Relationships – All Farms







# Data Relationships – EXAMPLES

- Operation Debt? Should have Interest expenses in item 19
- Operation has paid labor hours? Cash Wages in items 24 & 25
- Land Owned in Section A? Real estate taxes in Item 20
- Land Rented in Section A? Landlord real estate taxes in Item 51
- Dairy Operation? Milk Hauling Expenses in Item 29a
- Vehicles Owned/Leased? Registration/Licensing Fees in Item 22



## **Encourage Use of Farm Records**

#### SCHEDULE F (Form 1040)

Department of the Treasury Internal Revenue Service

#### **Profit or Loss From Farming**

Attach to Form 1040, 1040-SR, 1040-SS, 1040-NR, 1041, or 1065.

Go to www.irs.gov/ScheduleF for instructions and the latest information.

OMB No. 1545-0074

20 XX

Attachment
Sequence No. 14

Part	Part II Farm Expenses - Cash and Accrual Method. Do not include personal or living expenses. See instructions.							
10	Car and truck expenses (see			23	Pension and profit-sharing plans	23	27	
	instructions). Also attach Form 4562	10		24	Rent or lease (see instructions):		•	
11	Chemicals	11	3	а	Vehicles, machinery, equipment	24a	21	
12	Conservation expenses (see instructions)	12		b	Other (land, animals, etc.)	24b	5, Sec A: 6	
13	Custom hire (machine work)	13	<b>29b</b>	25	Repairs and maintenance	25	<b>14 – 16</b>	
14	Depreciation and section 179 expense		-	26	Seeds and plants	26	1	
	(see instructions)	14	23	27	Storage and warehousing	27	34	
15	Employee benefit programs other than		27	28	Supplies	28	13	
	on line 23	15	27	29	Taxes	29	20, 26	
16	Feed	16	6	30	Utilities	30	10 – 12	
17	Fertilizers and lime	17	2	31	Veterinary, breeding, and medicine .	31	8	
18	Freight and trucking	18	<b>2</b> 9a	32	Other expenses (specify):			
19	Gasoline, fuel, and oil	19	9	а	Bedding and Litter for Livestock	32a	7	
20	Insurance (other than health)	20	18	b	<b>Vehicle Registration and Licensing</b>	32b	22	
21	Interest (see instructions):		19a	С	Farm Management Services	32c	32	
а	Mortgage (paid to banks, etc.)	21a	134	d	Other General Expenses	32d	33	
b	Other	21b	19b	е	All Other Operating Expenses	32e	47	
22	Labor hired (less employment credits)	22	24, 28, 30	f		32f		





# Summary and Highlights

- All farms and ranches have expenses.
- Difference between Operating and Capital Expenses.
- Ask yourself if the questionnaire make sense?
- Leave comments when in doubt and for unusual situations.
- Do not double count, record only once.
- Encourage the use of farm records.

