

2024 Enumerator Quiz – TOTAL/ARMS 3

1. What does TOTAL stand for?
 - a. Take Off To Afford Leave
 - b. Together On The Agricultural Land
 - c. Tenure, Ownership, and Transition of Agricultural Land
 - d. Totally On The Awesome Level

2. In which section of the questionnaire should you report the **TOTAL Net Cost** (after deducting the value of the trade-ins, rebates and discounts) of cars, trucks and tractors
 - a. Section A
 - b. Section C
 - c. Section H
 - d. Section J

3. Should a person's age be recorded within the questionnaire when collecting data?
 - a. Yes, where? _____

 - b. No, why not? _____

4. If a respondent/operator wanted to request survey results by email, what would be the best option?
 - a. Don't complete the questionnaire
 - b. Send a letter to USDA-NASS
 - c. Provide the email address and check the appropriate box on the questionnaire
 - d. Call a friend

5. Which Section and question of the questionnaire ask if the operation was organized as a Limited Liability Company, under State law?
 - a. Section I, question 1e
 - b. Section L, question 1
 - c. Section L, question 3
 - d. Section M, question 3b

6. Is the TOTAL/ARMS 3 survey required by law?

- a. Yes
- b. No

7. Provide 3 examples of non-edible products according to Section A, Question 33.

Example 1: _____

Example 2: _____

Example 3: _____

8. Fill in the blank:

_____ scouting is an example of a general business expense.

9. Which portion of the questionnaire collects information on the cash rent paid and/or or the value of the landlords share of production?

- a. Rent free
- b. Land rented from others
- c. Land owned by the farmer
- d. Rent paid to the contractor

10. Fill in the blanks:

The survey collects information from ____ States and is designed to be representative of the U.S and to support state-level estimates for ____ key agricultural states.

11. How many sections are there to the questionnaire?

- a. 8
- b. 25
- c. 14
- d. 10

12. True or False: _____

All farm household and business debt should be recorded in either Farm Debt or in the Farm Producer Household Section – Section M – and recorded only once.

13. Define payment yield.

14. In 2024, the respondent planted 100 acres of corn for silage. 30 acres were lost to flooding. The remaining acres were harvested, yielding 20 tons/acre. 800 tons were used to feed the respondent's cows. The rest was sold at \$40/ton in cash. Complete the table in Section B below:

1 CROP	2 How many acres were HARVESTED?		3 What was the total production? (Include landlord share and amount used on operation.) (Total Amount)	4 How much of this operation's share of the total production was (will be) used on this operation for feed, seed, etc.? (Amount Used on Operation)		5 How much was received in Cash Sales from any year's production? (Exclude contract sales and landlord's share.) (Dollars)	
FIELD CROPS	(Acres)			(Amount Used on Operation)		(Dollars)	
Corn for grain.	0105		0106	Bu.	0107	Bu.	0108 \$.00
Corn for silage or greenchop	0109		0110	Tons	0111	Tons	0112 \$.00

Column 2 =

Column 4 =

Column 3 =

Column 5 =

15. Which of the following is not a Marketing Expense (Section H)?

- a. Check-off fees
- b. cotton ginning charges
- c. Custom milk hauling
- d. Off-farm (commercial) drying charges

16. Depreciation for Capital Assets are:

- a. Doubled counted
- b. Are not double counted

17. The operator obtained a real estate loan for farm ground in 1987. The operator refinanced the loan in 2005 at a lower interest rate. The loan should be recorded as being obtained in 2005 for the purposes of Column 6 of the Section J debt table.

- a. True
- b. False

18. Who should you turn in your completed questionnaires to?

- a. The farmer
- b. Keep them for your records
- c. According to the instructions you receive from the Regional Field Office
- d. The operator

19. Fill in the blanks: Section B: Acreage, Production, and Cash Sales

To avoid _____ counting crop and livestock value of production, the _____ of hay, grain, and other commodities produced and used on the farm must be _____ out of total production.

20. Where on the questionnaire would you report the average number of hours worked off-farm per week for the printer operator, their spouse, and all other members of the household?

- a. Section B, item 3
- b. Section K, item 12
- c. Section L, item 6 & 7
- d. None of the above

21. For organic land, where should you record the number of acres owned and operated?

- a. Section C, question 2, column 5
- b. Section G, question 3 & 4
- c. Section A, question 6, column 1
- d. All of the above

22. How many commodities questionnaires are there for 2024?

- a. 3
- b. 1
- c. 0
- d. 2

23. Is ARMS 3 being replaced by TOTAL this year?

- a. Yes
- b. No

24. Which type of Christmas tree should I report in Section B?

- a. Burnt trees and shrubs
- b. Live and cut
- c. Live only
- d. Trees with orange leaves