



United States Department of Agriculture
National Agricultural Statistics Service



December 27, 2024

As part of our Census of Agriculture program, the U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS) is conducting the Tenure, Ownership, and Transition of Agricultural Land (TOTAL) survey and we need your input.

This year, the TOTAL survey replaced the final phase of the Agricultural Resource Management Survey (ARMS), which you are a part of. The data are used to accurately assess U.S. agricultural resource use, costs, and farm sector financial conditions. The information you provide on land tenure and ownership as part of the TOTAL survey will help shape economic policy on both federal and local levels.

What should I do next?

Please complete your survey in one of the following ways:



Online at agcounts.usda.gov. **Online reporting is fast and secure.** All you need is the survey code located in the top left corner of your questionnaire to log in.



By **mail or fax**. Complete the questionnaire and mail it back in the prepaid envelope provided or fax it to 812-218-2232.

You may receive an email reminder to complete your questionnaire. **If you do not respond by January 14, 2025, a USDA representative may contact you to arrange an interview.**

Why is your response important?

- TOTAL provides important statistics to government, academia, the farming industry, and others regarding agricultural land ownership for planning, policymaking, research, and market analysis.
- The data from this survey help evaluate the financial impacts of numerous programs, including crop insurance, dairy margin protection, and local payments.
- The data also provide information on farm income, conservation practices, and farm technologies.

The information you provide will be used for statistical purposes only. **In accordance with federal law, your responses will be kept confidential and will not be disclosed in identifiable form.** We will publish the data in the annual *Farm Production Expenditures* report on July 25, 2025, at nass.usda.gov/Publications as well as in other reports at ers.usda.gov/arms.

Thank you for your participation. Your response helps to ensure that the agriculture industry decisions affecting you, your family, and business are based on facts. If you have questions, please contact us at 888-424-7828.

Sincerely,

Lance Honig
Chair, Agricultural Statistics Board
USDA National Agricultural Statistics Service
Enclosure