Understanding Sections J & K and the Conclusion of the CEAP Survey

A USDA Resource for Conservation Planning

Locate Section J in the Survey.

It is located on Page 39.

Section J Overview:

This set of questions is designed to gather information about the total acreage involved in a farming operation during the 2024 crop year for the ENTIRE farm.

Land ownership

Land rental

Total acreage

Cropland

Pastureland

Section J: Whole Farm

DESIGN ERROR

TOTAL ACRES IN THIS OPERATING ARRANGEMENT

Now I'm going to ask you a few general questions about your entire operation. (INCLUDE the farmstead, all cropland, pastureland, wasteland, woodland, wetland, and government program land. INCLUDE land in other states.)

1. During the 2024 crop year, how many total acres did this operation:

     Acres

+ | 1901 |

   a. Own? ....

+ | 1902 |

   b. Rent FROM others? (EXCLUDE land used on an AUM (Animal Unit Month) basis.) ....

− | 1903 |

   c. Rent TO others? (INCLUDE privately owned/rented land administered by a public agency through exchange-of-use.) ....

= | 1904 |

2. Then the TOTAL acres in this operation including the farmstead, all cropland, pastureland, wasteland, wetland, woodland and government program land is: (Total of 1a + 1b - 1c) ....

   a. Have I accounted for the farmstead, all cropland, pastureland, wasteland, wetland, woodland and government program land in this operation?

     1 ☐ Yes — Continue   3 ☐ No — Make corrections, then continue.

     Acres

| 1905 |

3. Of the total (Item 2) acres operated, how many acres are considered cropland, including land in hay and cropland in government programs? ....

| 1906 |

4. Of the total (Item 2) acres operated, how many acres are considered pastureland? ....

Locate Section K in the Survey.

It is located on Page 40.

Section K Overview:

This set of questions is designed to gather **comprehensive demographic and operational data** about farm operators to understand the **diversity, management practices, and economic scale of agricultural operations.**

- Legal Status of Operation
- Operator's Education Level
- Operator's Experience
- Ethnicity and Race
- Military Status
- Years of Management
- Primary Occupation in 2024
- Gross Value of Sales in 2023
- Primary Source of Farm Income

Questions in this section allow us to:

1. Test the sample for biases

2. Understand practice adoption and conservation benefits on operations run by historically underserved producers.

Underserved refers to:

- Veterans

- Beginning Farmers

- Limited Resource Farmers

- Minority Farmers

Section K: Operator and Operation Characteristics

K	OPERATOR AND OPERATION CHARACTERISTICS	K

1. In 2024, was this operation's LEGAL STATUS......................................

1	Individual (Sole/Family Proprietorship)?
2	A Legal Partnership?
3	A Family-Held Corporation?
4	A Non-Family Corporation?
5	Other (including estates, trusts, and cooperatives)?
	(specify) 0896 _____

Code
1912

2. What is the highest level of formal education you (the operator) have completed?..

1	Less than a high school diploma
2	High school diploma or equivalency (GED)
3	Some college
4	Completed a 4 year degree (BA or BS)
5	Graduate school

Code
1914

3. In what year did you (the operator) begin making day-to-day decisions for any farm/ranch? ....

YYYY
1915
__ __ __ __

Section K: Race and Ethnicity Demographics

		Code
4. Is the operator of Hispanic, Latin, or Spanish origin?	Yes = 1 No = 3	0897

		Code
5. What is the operator's race? [Select all that apply.] ←		
a. American Indian or Alaska Native	Yes = 1 No = 3	0898
b. Asian	Yes = 1 No = 3	0899
c. Black or African American	Yes = 1 No = 3	0900
d. Middle Eastern or North African ← NEW!	Yes = 1 No = 3	0901
e. Native Hawaiian or Other Pacific Islander	Yes = 1 No = 3	0910
f. White	Yes = 1 No = 3	0902
g. Not Listed ..... ←	Yes = 1 No = 3	0903
(specify) 0904 _____		

Section K: Veteran Status, Beginning Farmer, Majority Occupation

6. What code represents the respondent's military status in the U.S. Armed Forces, Reserves, or National Guard?

    1. Never served in the military

    2. Only on active duty for training in the Reserves or National Guard

    3. Now on active duty

    4. On active duty in the past, but not now

    Code

    0905

7. How many years have you been continuously managing a forest, farm, or ranch operation? ....

    0906

    __ __

Mark One

0920

8. At what occupation did the operator spend the majority (50 percent or more) of his/her time in 2024? ....

    1 ☐ Forestry, farm, or ranch work

    2 ☐ Work other than forestry, farm, or ranch work

Section K: Operator and Operation Characteristics (Continued)

9. Now I would like to classify the total acres operated in terms of total gross value of sales.

Considering —
- all crops sold,
- all livestock, poultry (including commercial broilers), and products (milk, eggs, etc.) sold,
- all sales of crops, livestock, or poultry produced under contract,
- all sales of any miscellaneous agricultural products,
- all government payments received, and
- landlord's share of government payments and crops sold in 2023.

What code represents the total gross value of sales for this operation in 2023?

99 ☐	None during 2023	
1 ☐	$1	— $999
2 ☐	$1,000	— $2,499
3 ☐	$2,500	— $4,999
4 ☐	$5,000	— $9,999
5 ☐	$10,000	— $24,999
6 ☐	$25,000	— $49,999
7 ☐	$50,000	— $99,999
8 ☐	$100,000	— $249,999
9 ☐	$250,000	— $499,999
10 ☐	$500,000	— $999,999
11 ☐	$1,000,000	— $2,499,999
12 ☐	$2,500,000	— $4,999,999
13 ☐	$5,000,000	and over

GVS is for 2023

Code
1916

Section K: Operator and Operation Characteristics (Continued)

Code

10. Of the farm income reported, which of these categories represents the largest portion of the gross income from the operation? ....

1917

Farm Type Codes

1	Grains, Oilseeds, Dry Beans, and Dry Peas	9	Hogs and Pigs
2	Tobacco	10	Milk and Other Dairy Products from Cows
3	Cotton and Cottonseed	11	Cattle and Calves
4	Vegetables, Melons, Potatoes, and Sweet Potatoes	12	Sheep, Goats, and their Products
5	Fruit, Tree Nuts, Grapes, Citrus, and Berries	13	Horses, Ponies, and Mules
6	Nursery, Greenhouse, Floriculture, and Sod	14	Poultry and Eggs
7	Cut Christmas Trees and Short Rotation Woody Crops	15	Aquaculture
8	Other Crops and Hay, CRP, and Pasture	16	Other Animals and Other Animal Products

Locate the Conclusion in the Survey.

It is located on Page 43.

Conclusion

RECORDS USE

1. Did respondent use farm/ranch records to report: Code

   a. fertilizer data? .... Yes = 1 / No = 3 | 0026 |

   b. pest control data? .... Yes = 1 / No = 3 | 0027 |

   c. manure data? .... Yes = 1 / No = 3 | 0028 |

   d. livestock grazing data? .... Yes = 1 / No = 3 | 0035 |

                                                    Code

2. Did respondent use a written Conservation Plan to complete Section B? .... Yes=1 / No =3 | 0029 |

                                                    Number

Supplements Used:

	Number
Fertilizer Applications	0030
Pest Control Applications	0031
Field Operations	0032
Manure Applications	0033
Crop History Supplement	0034

                                             Military Time
                                             HHMM

	0005

Ending Time (Military) .... __ __ __ __

                                             Total Time
                                             HHMM

	0008

__ __ __ __
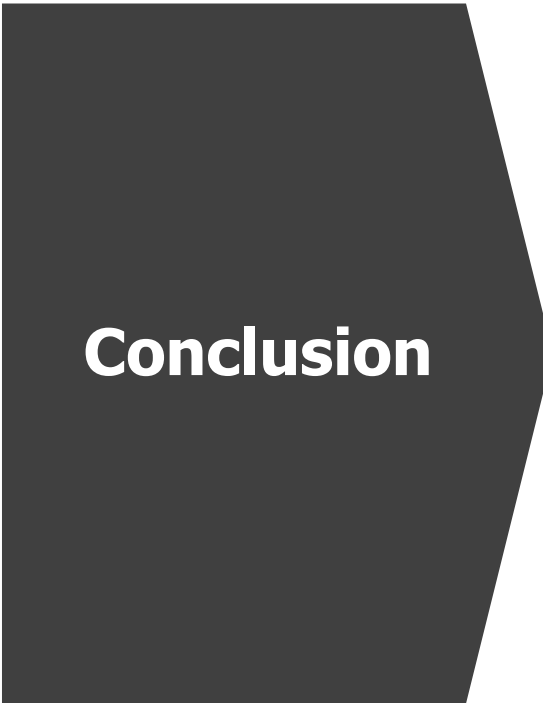
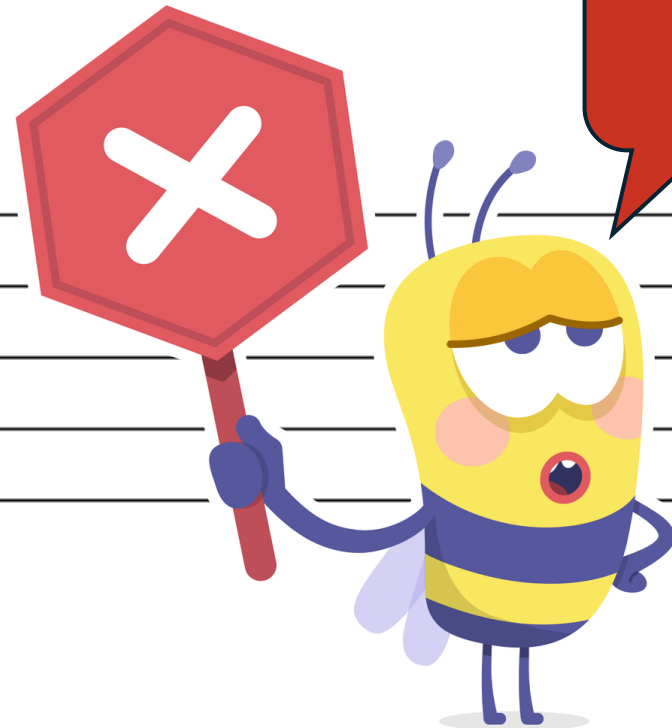| 9910	MM	DD	YY
Date:	__ __	__ __	__ __

Conclusion, cont. Page 44

Reminder! Enumerators must NOT WRITE ANY PII, in the COMMENT BLOCK on Page 44!

3. Comments related to the information you reported:

0931

No PII