

DUE FEBRUARY 6, 2023

CMS No. 0535-0226: Approval Expires 09/30/2024

### UNITED STATES 2022 CENSUS OF AGRICULTURE

Form Number: 22-A100  
(09/20/2021)



National Agricultural  
Statistics Service

Return your  
completed report to:

Census of Agriculture  
1201 East 10th Street  
Jeffersonville, IN 47132

**OFFICE USE ONLY**

0013		
0011	0012	
0014	0015	0018
0021	0022	0023

22-A100

Make corrections to name, address, and ZIP code if necessary.

Complete your report by mail or via the internet at [www.agcounts.usda.gov](http://www.agcounts.usda.gov).

- Your mandatory report is due by February 6, 2023.
- To fill out the paper form, use a black or blue ballpoint pen.
- Duplicate forms? If you received extra Census report forms for the SAME farming operation, return all report forms in the same envelope with this completed report.

Print the information below for the person completing this form:

9912	Respondent Name	9911	Respondent Phone	Check if cell phone
	<input type="text"/>		<input type="text"/>	<input type="checkbox"/>
1095	Respondent E-mail	9910	Date Completed (MM-DD-YYYY)	
	<input type="text"/>		<input type="text"/>	
9937	Operation E-mail (if different from above)	9936	Operation Phone	Check if cell phone
	<input type="text"/>		<input type="text"/>	<input type="checkbox"/>

**THANK YOU FOR YOUR COOPERATION.**  
Questions? Call us toll free at 1-888-424-7828.  
¿Preguntas? Llámennos libre de cargos al 1-888-424-7828.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018. Title 18 of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit <https://www.usda.gov/confidentiality>. Response to this survey is required by law under Title 7 U.S.C. 2204(g) Public Law 105-113.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid CMS control number. The valid CMS number is 0535-0226. The time required to complete this information collection is estimated to average 50 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

22100010



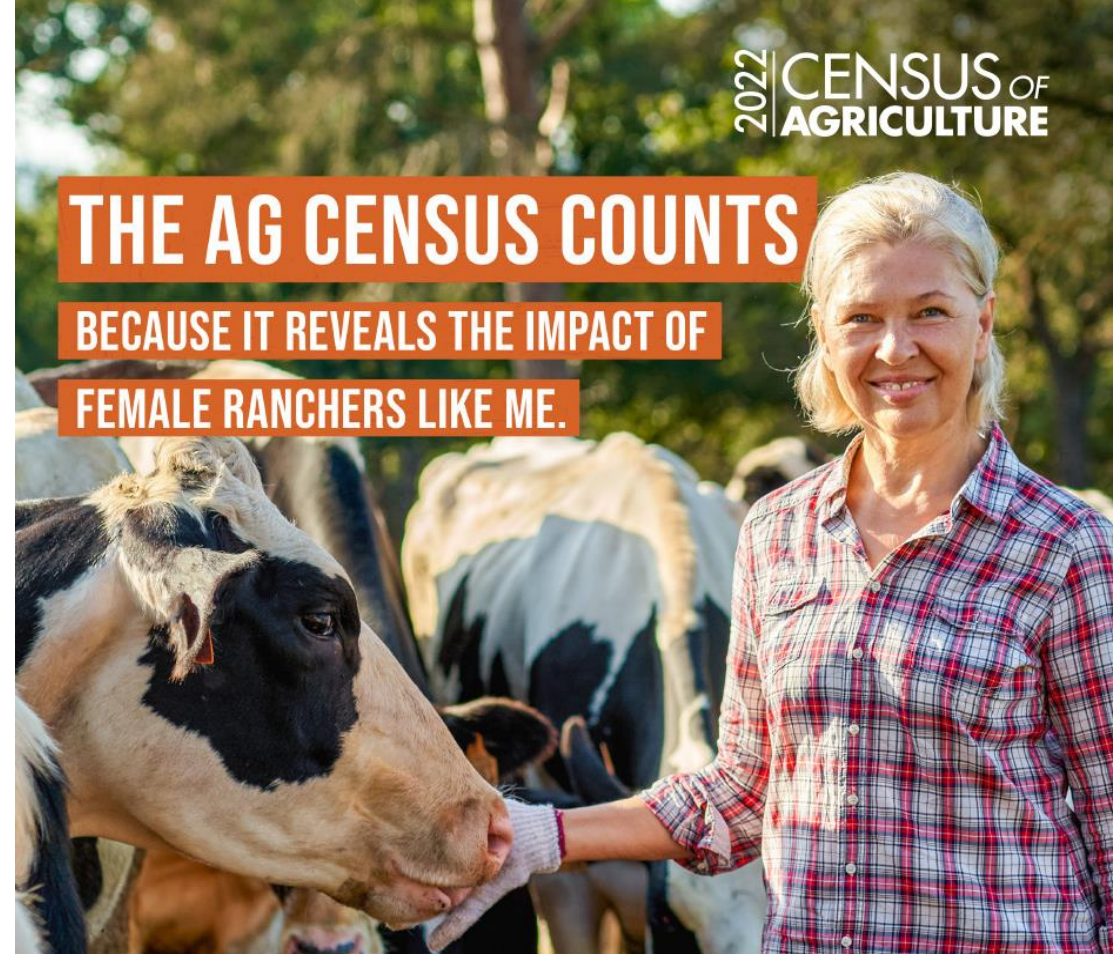
**United States Department of Agriculture**  
National Agricultural Statistics Service

2022 CENSUS OF AGRICULTURE

# THE AG CENSUS COUNTS

## BECAUSE IT REVEALS THE IMPACT OF

## FEMALE RANCHERS LIKE ME.



# Questionnaire Highlights

### UNITED STATES 2022 CENSUS OF AGRICULTURE

Form Number: 22-A100  
(09/20/2021)



National Agricultural  
Statistics Service

Return your  
completed report to:  
Census of Agriculture  
1201 East 10th Street  
Jeffersonville, IN 47132

**OFFICE USE ONLY**

0013			
0011	0012		
0014	0015	0018	
0021	0022	0023	

22-A100

*Make corrections to name, address, and ZIP code if necessary.*

Complete your report by mail or via the internet at [www.agcounts.usda.gov](http://www.agcounts.usda.gov).

- Your mandatory report is due by February 6, 2023.
- To fill out the paper form, use a black or blue ballpoint pen.
- Duplicate forms? If you received extra Census report forms for the SAME farming operation, return all report forms in the same envelope with this completed report.

Print the information below for the person completing this form:

9912	Respondent Name	9911	Respondent Phone	Check if cell phone
	<input type="text"/>		<input type="text"/>	<input type="checkbox"/>
1099	Respondent E-mail	9910	Date Completed (MM-DD-YYYY)	
	<input type="text"/>		<input type="text"/>	
9937	Operation E-mail (if different from above)	9936	Operation Phone	Check if cell phone
	<input type="text"/>		<input type="text"/>	<input type="checkbox"/>

**THANK YOU FOR YOUR COOPERATION.**  
Questions? Call us toll free at 1-888-424-7828.  
¿Preguntas? Llámennos libre de cargos al 1-888-424-7828.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit <https://www.nass.usda.gov/confidentiality>. Response to this survey is required by law under Title 7 U.S.C. 2204(g) Public Law 105-113.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB number is 0535-0226. The time required to complete this information collection is estimated to average 50 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

22100010



This section is designed to be read with your blank questionnaire open! Major highlights are the most essential part of each section.

[www.nass.usda.gov/census](http://www.nass.usda.gov/census)



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 1: Acreage*

- *Acres during 2022 by operation on the form*
  - record all land (acreage) owned, rented, or used by the addressee, spouse, or by the partnership, corporation, or organization
    - Must add up
- Record the county with the largest value of your agricultural products raised or produced
  - Try to ask for accurate acres because Census will be summarized at the county level



# Major Highlights by section

## *Section 2: Land Use in 2022*

- *Record :*
  - Cropland (harvested or not)
  - Pasture
  - Woodland not pastured
  - All other land
    - Waste, gardens, farmsteads, home, buildings, roads, livestock facilities
- Remember: Box E should equal Box D from Section 1



**United States Department of Agriculture**  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 3: Land Rented or Leased from Others for Cash*

- Do not report the same land multiple times
- Report the land in the category by the primary purpose in which it was rented.
- Total should reflect amounts recorded in Section 1
- If the operator has a modified cash rent agreement, such as a fixed dollar amount plus a percent of the crop/sales, then we do not consider it cash rents.



# Major Highlights by section

## *Section 4: Land Use Practices & Section 5: Irrigation*

- Land Use Practices:
  - Report land practices like no-till farming and conservation practices
- Irrigation:
  - Report how many acres of the land in Section 2 were equipped for irrigation and how many acres received irrigation in 2022.
  - Exclude home garden irrigation



# Major Highlights by section

## *Section 6: Crop Insurance, Conservation Reserve Program and Other Government Programs*

- Operation that were covered under federal, private, or other forms of crop insurance during 2022 for cropland and grazing land.
- Payments for Federal programs such as CRP and WRP
- Do not forget:
  - The appeal question about the decisions made by USDA's National Appeals Division



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 7: Type of Organization*

- The key to this section is more that **50%** of the operation owned by an operator's household and/or extended family
- Record if the business is under state law
  - Types of businesses:
    - LLC
    - Family- held corporation
    - Partnership





# Major Highlights by section

## *Section 8: Personal Characteristics*

- Demographics must be as accurate as possible
- Ensure you record the count of people making decisions as of December 31, 2022
- Some of the census forms will indicate if there is a partnership on the front page. Please check on this when recording all of the operators in the forms.
- Days worked on the Farm are important to monitor emerging trends in Ag



# Major Highlights by section

## *Section 9: Hay and Forage Crops & Section 10: Cultivated Christmas Trees, Short Rotation Woody Crops, and Maple Syrup*

- Hay or forage crops cut or harvested from this operation in 2022
  - Type of hay
  - Total Tons or Total number of bales
- Christmas trees or woodland crops grown, harvested, or tapped on this operation in 2022.
  - Include your landlord's share and crops grown under contract



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 10: Cultivated Christmas Trees, Short Rotation Woody Crops, and Maple Syrup*

### *Trees & Woody Crop cont:*

- Only record Cut Christmas Trees in this section. Any trees sold live (balled and burlapped) go with the Nursery Crops in Section 12.
- Nursery trees go in Section 12. Timber/firewood goes counts as “woods” in Section 2
- Review the definition of Short Rotation Woody Crops.
- Record only maple taps, not maple trees or acres of sugarbush.



# Major Highlights by section

## *Section 11: Field Crops*

- Please double check Crop Codes
  - Ex. Hemp for fiber (2615), Hemp for floral (2620)
- Verify grass and alfalfa harvested for seed and leave a comment.
- Write clear and legible
  - Avoid notes written in the border – Use extra paper
- Record: Acres harvested, Yield, Irrigated and Gross Value of Sales in dollars
  - Irrigated acres should not be more than recorded in Irrigation section



# Major Highlights by section

## • *Section 12: Nursery, Greenhouse, Floriculture, SOD, Mushrooms, Vegetable Seeds, and Propagative*

- Record:
  - Acres protected and Open
    - Total area and Irrigated Area
  - Acres harvested, and Gross Value of Sales in dollars
    - Irrigated acres should not be more than recorded in Irrigation section
- Write clear and legible
  - Avoid notes written in the border – Use extra paper
  - Make sure your codes are correct



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## • *Section 12: Nursery, Greenhouse, Floriculture, SOD, Mushrooms, Vegetable Seeds, and Propagative*

- Remember:

- Don't code Vegetables grown in the open in this section.
  - Use Section 13 instead.
- If crops are being started in greenhouses, then transplanted to the operator's own fields (thinking tobacco and tomatoes in particular) then they should not be counted in this section.
  - If you are **SELLING** tobacco or vegetable plants started in greenhouses to others who will then transplant them into their fields, then include them here.



# Major Highlights by section

## *Section 13: Vegetables, Potatoes, and Melons, Section 14: Fruit, Nuts, and Berries*

- Record: Acres harvested, Yield, Irrigated and Gross Value of Sales in dollars for Vegetables, Fruits & Nuts, and Berries.
  - Be careful to keep Berry acres and sales separate
  - Irrigated acres should not be more than recorded in Irrigation section
- Please double check Crop Codes
  - Ex. Sweet (345) and Cherries, Tart (587)
  - Write clear and legible
  - Avoid notes written in the border – Use extra paper



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Livestock Sections: Section 15 – Section 19*

- Record: Number on this operations, Total number sold or moved in 2022, Gross values of Sales (dollars), Products produced (wool, milk sales)
  - Breakdown by type - *Cattle and Calves, Hogs and Pigs, Horses, Ponies, Mules, Burros, and Donkeys, Sheep and Goats , & Aquaculture*
    - Exclude pets.
- Write clear and legible
  - Avoid notes written in the border – Use extra paper
- Remember: Milk sales are marketing contracts, not production contracts.





# Major Highlights by section

## *Livestock Sections: Section 15 – Section 19*

- Record the type of operation for Hogs:
  - Independent, Contractee, or Contractor or Integrator.
- Remember the Hogs Section is unique during Census:
  - Quarterly Hog Report: We are asking about hogs owned, regardless of location, hog contractees are excluded.
  - Census: We are asking about hogs on the operation, regardless of ownership. Hog contractees are contacted. Hog contractors may also be contacted as well, but they'll need to be reminded to only report the number of hogs on their own operation and to exclude any being raised by contractees.



# Major Highlights by section

## *Section 20: Poultry*

- Value of sales & type of poultry hatched in the operation's hatcheries in 2022
- Record type of Poultry
  - Type of Chickens
    - Broilers, Table egg layers, Hatching Layers meat-type, Pullets,
  - Turkeys
    - Meat (exclude breeders), Hens and toms for breeding, Brooders, etc.
  - Other meat
    - Make sure code is neat and legible



**United States Department of Agriculture**  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 21: Colonies of Honey Bees, Section 22: Other Livestock, & Section 23: Livestock Products*

- Record: Number on this operations, Total number sold or moved in 2022, Gross values of Sales (dollars), Products produced (honey, quantity produced)
- Write clear and legible
  - Avoid notes written in the border – Use extra paper
  - Please double check Crop Codes



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 24: Production Contracts and Custom Feeding*

- Make sure the operator understands the nature of the question
  - Report number of head, bushels, etc.
    - Total quantity moved
    - Total dollar amount
- Mark all inputs that were partially or completely paid or provided by contractor
- Name of the contractor
  - Write legible



# Major Highlights by section

## *Section 25: Organic, Section 26: Practices*

- Organic products produced according to USDA's National Organic Program (NOP) in 2022
  - Mark everything that applies
  - Gross Value of Sales
- Practices
  - Internet Usage and Value-added products
    - Clarify questions if needed as these help NASS determine current/future trends in Ag



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 27: Food Marketing Practices*

- Includes processed food products (value added)
  - Those who report data here will be included in the Local Foods survey as a census follow-on
- Excludes non-edible products
- Gross Value of Sales from
  - Consumers, Retail markets, Institutions, Intermediate markets, etc.
  - Write clear and legible



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 28: Fertilizers, Chemicals, and Soil Conditioners Applied*

- Acres with fertilizers, manure, herbicides, insecticides, fungicides, nematicides, other pesticides, growth regulators, or other chemicals
  - Include rock phosphate, lime, and gypsum
  - Exclude pretreated seeds
- Acres of crops treated to control growth, thin fruit, ripen, or defoliate
- Acres can exceed cropland totals in Section 2 if pastures or other land were chemigated, but acres cannot exceed total acres operated (Box D, Section 1)



# Major Highlights by section

*Section 29: Renewable Energy & Section 30: Machinery and Equipment,*

- Type of equipment and product – check all that apply
  - None is an answer
  - If someone reports having a methane digester and doesn't have livestock, please ask what the deal is.
- For Machinery
  - Number manufactured in the last 5 years (2018 – 2022)
  - *Products should match type of farm*



United States Department of Agriculture  
National Agricultural Statistics Service





# Major Highlights by section

## *Section 31: Farm Labor*

- Farm labor
  - Number of workers
    - Migrant & Unpaid
- Answers are confidential and will not be shared on the producer level.
  - Clarify questions if needed as these help NASS determine current/future trends in Ag



**United States Department of Agriculture**  
National Agricultural Statistics Service

# Major Highlights by section

## *Section 32: Production Expenses*

- Include
  - Paid by you or landlord & Cost connected with performing customwork for others
- Exclude
  - Expenses not related to the farm business; expenses paid by the contractor, and capital expenses
- Dollars should be rounded up
- Encourage producers to use their bookkeeping notes



# Major Highlights by section

*Section 33: Market Value of Land, Buildings, Machinery, and Equipment; Section 34: Income from Farm-Related Sources*

- Market Value
  - Estimated market value by producer's land, buildings, rented land, and equipment (used for farm-related activities, regardless of ownership)
- Income
  - Farm related sources is key, read question carefully



United States Department of Agriculture  
National Agricultural Statistics Service

# Major Highlights by section

*Section 35: Agricultural Activity within the borders of American Indian Reservations, Pueblos and Service Areas; Section 36: Conclusion*

- American Indian Reservation
  - Operator will know this answer (Operator does not need to be Native American to operate land on a reservation.)
    - Record the percent
- Conclusion
  - Check for duplication, day-to-day decisions for another farm or ranch,
  - Remember this is the mail in version, if operator asked to mail in questionnaire.



# Major Highlights by section

## *Questionnaire Review*

- The questionnaire tells the story of the operation
  - Make sure acreage, land usage, crops, livestock, expenses, and income are inline.
    - Ex. Contractee adding contractor expenses.
      - Leave good notes if the operator would like it recorded.
    - Ex. Drought affecting crop yields & sales or livestock movement
- None boxes/buttons should be checked when applicable
- Yes/No Screening questions should be marked at the top of each section

