

**2023 ARMS 3 – Enumerator Take Home Quiz – ANSWER KEY**

1) According to the questionnaire, what should you say to the respondent once the interview is complete?

- A. Thank you for being a participant
- B. Thank you for participating
- C. Thank you for your participation
- D. Thank you for being a farmer

**Answer: C: Back page of all questionnaires**

2) For operations that were in business for only a part of the year, should you collect data for the part of the year when it was still in operation?

- A. True
- B. False

**Answer: A: Page 31 of the IM**

3) Where should you record the total cost of all other capital items (items placed on a depreciation schedule) purchased by the operation in the reference year?

- A. Item 1 – seeds, plants, trees
- B. Item 18 – federal crop insurance
- C. Item 25 – the producer
- D. Item 46 – all other capital expenditures

**Answer: D: Page 105 of the IM**

4) In section A, winter crops are entered as cover crops in all of the following cases except:

- A. Harvested for forage, whether grazed or not
- B. Grazed but not harvested for forage
- C. Grazed or harvested for forage
- D. Harvested for grain

**Answer: D: Page 45 of IM – harvested for grain; see image “Cover Crops”**

5) According to the questionnaires, Section C, Livestock Inventory, Number Sold/Removed, and Cash Sales, how should you report the total number of livestock, poultry, and livestock products?

- A. By dollars
- B. By the number of hours spent on a farm
- C. By type
- D. By the producer’s name

**Answer: C: Page 6, Section 2C on all questionnaires**

6) Should land used by a child for 4-H or FFA projects be included or excluded if the operations equipment were used?

- A. Included
- B. Excluded

**Answer: B: Page 39 of the IM**

7) The “crops grown on land rented to others” question is part of which survey?

- A. Cost and Returns (CRR)
- B. Peanuts cost and returns
- C. Oats cost and returns
- D. All the above

**Answer: D: All questionnaires, Section A**

8) Operations can have seed expenditures even when they did not have any harvested acres.

- A. True
- B. False

**Answer: True: Interviewer’s Manual page 97**

9) Does ERS use Phrase 2 ARMS data to assess nitrogen management on eight major field crops?

- A. True
- B. False

**Answer: A: Page 8 of the IM**

10) In Section F: Accounts Receivable & Deferred Payments, (CRR) which item(s) should be reported to the operation?

- A. Expenses and depreciation
- B. Assets and liabilities
- C. Income received or the amount owed to the operation
- D. All farm debt and direct sales

**Answer: C: Section F: Accounts Receivable & Deferred Payments Q1 (questionnaires).**

11) Should landlord share of production, which is recorded in Section A, item 8b, be excluded in Column 5-Cash Sales, Section B?

- A. True
- B. False

**Answer: Page 42 of the IM**

12) The respondent sold and delivered \$35,000 dollars of soybeans on the cash market in December 2022 but deferred the payment for tax purposes. The respondent received \$35,000 on January 16, 2023. How should those dollars be recorded?

- A. The production was from a previous year, so it should not be recorded at all.
- B. The dollars should be recorded in Sec F
- C. Since it was a cash sale, it should be recorded in Sec B
- D. Both b) and c)

**Answer: B: Page 79 of the IM**

13) In the Operating & Capital Expenditures section, under which item should the value (or cost) of pesticides in fertilizer-pesticide combinations be recorded?

**Answer: Page 98 of the IM; Item 2 – Nutrient, Fertilizer, Lime, and Soil Conditioners**

14) In Section L: Type of Organization, if you answer no to question 6, what does the instructions tell you to do?

- A. Answer question 6a
- B. Skip to question 7
- C. Go to item 7
- D. Go to section 38

**Answer: C; on all questionnaires**

15) What is the value code for a principal producer who has income of \$58,000?

- A. 32
- B. 16
- C. 17
- D. 02

**Answer: C: Section N, Farm Producer Household-Income, Assets, & Debt Section of the questionnaires**

16) What is response code 9901 = 1?

- A. Refusal
- B. Inaccessible
- C. Complete
- D. Going places

**Answer: C: Back page on all questionnaires**

17) The expenditure/expenses items in the IRS 1040F form have ALL the details necessary for each item in the "Operating & Capital Expenditures" section.

- A. True
- B. False

**Answer: False; Page 97 of the IM**

18) Question 10, Cash Rent Received for acres rented to others can be skipped if the operation rented no land out during the year.

- A. True
- B. False

**Answer: B: Section A: Land in Farm/Ranch: Include rent received in 2023 for previous years and rent received in advance. Page 43 of the IM**

19) When collecting information about acreage, production, and cash sales, the following are included except?

- A. Crops grown on land rented to others
- B. Your landlord's share
- C. Crops grown under contract
- D. Christmas Trees

**Answer: A: Section B exclude statement on all questionnaires.**

20) Which section of the survey contain questions about cattle and calves?

**Answer: Section C on all questionnaires**

21) In which questionnaire versions are the Unsold Commodity Inventory questions? Mark all that apply.

- A. CRR
- B. Oats
- C. Peanuts
- D. Soybeans

**Answer: 'A' and 'D', CRR and Soybeans versions ONLY; Interviewer's Manual page 54**

22) The respondent got 2 cuttings off her 100-acre alfalfa field. What acreage should be recorded in the acres harvested column for alfalfa in Section B (Item Code 157).

**Answer: Page 50-51 in the IM**

23) Marketing contracts Identify an outlet for a commodity and set pricing and delivery specifications.

- A. True
- B. False

**Answer: A: Page 67 of the IM**

24) ARMS 3 contract data collected is USDA's only source of data to separate production, income, and expenses.

- A. True
- B. False

**Answer: A: IM page 66: Importance of Obtaining Information on Marketing and Production Contracts**

25) In Section E – Marketing and Production Contracts, are community-supported agriculture sales considered a cash sale of multiple products?

- A. True
- B. False

**Answer: True; page 73 of the IM.**

26) Section G – Direct Sales (Version 1 CRR only) is the goal of the questions to collect information for farm operations who marketed their products to consumers through intermediate market channels (short supply chains)?

- A. Yes
- B. No

**Answer: Yes, page 81 of the IM**

27) For each type of Precision Agriculture technology, there should be codes/reasons listed in BOTH columns 3 and 4.

- A. True
- B. False

**Answer: FALSE; for each type of Precision Agriculture technology, a ‘yes’ response should have codes/reasons in column 3, while a ‘no’ response should have codes/reasons in column 4. Interviewer’s Manual page 55**

28) What type of institutional (abnormal) operations are out of scope for ARMS and should be excluded from the survey? Check all that apply.

- A. Prison farms
- B. Private farms
- C. All farm types
- D. Not for profit farms

**Answer: Page 31 of the IM**

29) Are farmers allowed to have farm debt?

- A. Yes
- B. No

**Answer: Yes, Section K of the questionnaire is farm debt. Page 136 of the IM.**

30) Name three personal characteristics that are asked on the questionnaire.

**Answer: See Section L of questionnaire. Answers could vary.**

31) When reporting Incentives from Commodity Buyers, should respondents **exclude** certified organic production?

- A. Yes
- B. No

**Answer: Yes, certified organic production should be excluded; Page 78 of the IM.**

32) What year was the Commodity Credit Corporation (CCC) created?

- A. 1920
- B. 2017
- C. 1801
- D. 1933

**Answer: D, Page 85 of the IM**

33) How are paid and unpaid hours reported for all producers and household members that works on a farm/ranch?

- A. Never
- B. After each shift
- C. Yearly
- D. Hours/week

**Answer: Page 149 of the IM**

34) Which phase of ARMS data is used to provide detailed enterprise level changes that support reporting and analyzing on policies and economic developments related to livestock production?

- A. Phase 1
- B. Phase 2
- C. Phase 3
- D. Phase 4

**Answer: Page 8 of the IM**

35) In the Direct Sales section, responses for the table in question 1 should include both processed and unprocessed products produced by the operation.

- A. True
- B. False

**Answer: True; Page 81 of the IM**

36) Is ARMS data used to provide crop insurance indemnities?

- A. Yes
- B. No

**Answer: Page 7 or 10 of the IM**

37) Fill in the blanks: In Section F – Accounts Receivable & Deferred Payments, record the **dollar** amount received **during** the reference **year** from the amount recorded in item 1a.

**Answer: Page 79 of the IM**

38) When does the OMB approval expires?

- A. 01/01/2026
- B. 04/20/2025
- C. 12/31/2024
- D. 06/30/2026

**Answer: Front Page of all questionnaires**

39) Both contractors and contractees can be in the ARMS 3 sample.

- A. True
- B. False

**Answer: Page 66-67 of the IM**

40) Production contracts are typical on farms that are (check all that apply).

- A. Provide "custom-feeding" services for cattle
- B. Produce vegetable for processing
- C. Provide an operation such as an egg hatchery
- D. Produce seed crops

**Answer: Page 70 of the IM**

41) In the Farm Debt section, what are the answer options for question 8? Mark all that apply.

- A. Daily
- B. Weekly
- C. Monthly
- D. Quarterly
- E. Once a year
- F. Never

**Answer: b – f (Weekly, Monthly, Quarterly, Once a year, Never); Page 142-143 of the IM.**

42) Which type of poultry commodity would spent hens typically come from?

- A. Table Eggs (code 920)
- B. Fertile Hatching Eggs (code 921)
- C. Rooster, Breeding Flock (code 940)
- D. Broilers, Chicks, Hatchery Run (code 935)

**Page 19 of the IM**

43) In the Direct Sales section, should item 2 – Marketing Expenses for Direct Sales – **exclude** expenses not related to the farm business?

- A. Yes
- B. No

**Answer: A: Page 83 of the IM**

44) Any livestock, sales, or expenditure data recorded in Section D – Other Operations Growing/Feeding/Raising Livestock for this Operation are not recorded anywhere else on the questionnaire. This is referred to as the "in the fence" rule.

- A. True
- B. False

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45) What is the project code for ARMS 3?

- A. 094
- B. 409
- C. 904
- D. 940

**Answer: C: Front page of all questionnaires.**